

A N

E S S A Y

O N T H E

MANUFACTURES OF IRELAND,

IN WHICH IS CONSIDERED,

TO WHAT MANUFACTURES HER NATURAL
ADVANTAGES ARE BEST SUITED;

A N D

WHAT ARE THE BEST MEANS OF IMPROVING
SUCH MANUFACTURES.

BY

THOMAS WALLACE,

OF THE KING'S INNS, DUBLIN, AND M. P. I. A.

D U B L I N :

PRINTED BY Campbell and Shea, NO. 7, PITT-STREET.

1798.

ESSAY

ON THE ADVANTAGES OF THE ARTS

TO WHAT MANUFACTURES HER NATURAL
ADVANTAGES ARE BEST SUITED

WHAT ARE THE BEST MEANS OF IMPROVING
SUCH MANUFACTURES

BY
THOMAS WALLACE

DUBLIN

Houses of the Oireachtas

TO THE RIGHT HONOURABLE
FRANCIS EARL OF MOIRA.

MY LORD,

OF a work professing to treat a subject so important to this country as its manufactures, it was natural to look for a Patron among the friends of Ireland: to whom then could attention so properly be turned as to your Lordship, who at the most gloomy hour that has ever darkened her annals, support that character with so much firmness, temperance and wisdom?

It was under the influence of this sentiment that I requested permission to inscribe to your Lordship the following work, and to express thus publicly the respectful esteem of an independent tho' humble man. But were there in our present situation none of those dark shadings which give prominence to PUBLIC VIRTUE, and make its lustre more conspicuous, I should still have solicited

that permission. In those fairest days of the history of man—days which childhood is taught to venerate, and manhood contemplates with delight, when a Xenophon and a Scipio measured the capacities of our nature, and by their own illustrious examples proved their extent—even *then* might an Essayist court the patronage of him who, like a constellation, which illumines while it ornaments the horizon, combined in himself every brighter quality of the Soldier, the Scholar, and the Statesman! How much more proud must he be of such patronage in times when man, shrunk below his moral standard, regards with incredulous admiration those great exemplars?

Had Ireland for some years back been blessed with many such characters, my Lord, how different had been now our situation! Under *their* influence, Discontent and Discord would have vanished, Treason have hid its head, and the mild energies of the
 Constitution,

Constitution, unaided by military power, been found equal to all the ends of legitimate government—Ireland at this day would have been tranquil, free, and happy!

But these are melancholy reflections! I shall not, therefore, longer detain your Lordship's attention, than by declaring that as an Irishman, a friend to the peace, freedom and prosperity of his country,

I have the honour to be,

MY LORD,

your Lordship's most obliged

and obedient servant,

THOMAS WALLACE.

North Strand, April 3d, 1798.

Houses of the Oireachtas

P R E F A C E.

THE Public are generally but little interested in knowing what circumstances have given rise to a work, or what motives have urged its publication; custom, however, has made it a rule, and Authors seem well inclined to observe it, that of every book offered to the world an account of the origin as well as the object shall be stated in its preface. So far as this kind of statement imposes a necessity on an Author to weigh his own motives in publishing, and consider how far they will justify him in the act, it is a preliminary form with which it would not be wise to part—for he who with most confidence violates the sanctity of the public presence by rashly obtruding himself into notice, is commonly he who brings least with him to excuse his temerity.

If,

If, then, in most cases it be reasonable that this rule should be observed, it is peculiarly so when a composition, circumstanced like the present, solicits perusal—the production of a man unknown to the public either by his situation or his works, and treating of a subject very different indeed from those to which his studies are professedly directed. It is designed, therefore, to state shortly the causes in which it originated, and the inducements that led the Author to publish it.

On the 3d of December, 1795, the Royal Irish Academy, out of the funds bequeathed to them for such purposes by the late *Thomas Cunningham, Esq;* of *Gray's Inn*, proposed by public advertisement to give a *præmium* of 50*l.* for the best Essay on this question, “ To what manufactures the natural advantages of Ireland are best suited, and what are the best modes of improving such manufactures ?” The compositions were to be delivered to the Secretary of the Academy before the 1st day of October,

1796 ;

1796; and the prize was to be adjudged on the 20th day of the same month.

In consequence of this notice several Essays were given in on that question, the majority of which, however, were soon rejected, and the competition lay between two only. Of these the following was one; the other, it has since appeared, was written by *William Preston, Esq;* a Member of the Academy, and of its council, author of several dramatic pieces, *Democratic Rage, Messene Freed, &c.* and of several poetic compositions.

For several nights the Council, to whom it belongs to decide on the merit of all literary works presented to the Academy, proceeded in the perusal of these essays; but either from a press of other business which they thought more necessary to be dispatched, or from a disinclination to attend closely to so dry a subject, they found themselves unable at the time appointed to award the prize.

prize. The same causes, whatever they might have been, which prevented the Council from deciding at the day fixed by the public advertisement of the Academy, continued to operate for more than a full year subsequent to that period. Even then they were so far from having formed their opinion, that they had gone but a very short way in the perusal; and at length these unfortunate compositions, having been found totally unfit to fix the attention of classic minds, and the labour of deciding on their merits by the council at large appearing insuperable, they were transferred to a committee.

The Council of the Academy consists of three committees—those of Science, of Polite Literature, and of Antiquities—It was not, however, to any of these committees that this labour was allotted. A *special* committee of *three*, and no more, was either casually struck for the purpose, or formed on some principle of selection with which the

the Author is yet unacquainted ; and it so happened, that of these three Mr. Preston himself, the writer of one of the contending Essays, was one. As the Essays were given in anonymous, it is presumed the Council were unapprised that he was a candidate—Mr. Preston, it is supposed, *forgot* it.

The Committee thus appointed, engaging seriously in the perusal, soon compensated for preceding delays. In a short time Mr. Preston and his two colleagues made their report, which was decidedly in favour of Mr. Preston's Essay, and the Council acquiescing, adjudged the prize to him.

When the Author of this work was informed that the Council had not condescended to judge of his composition themselves, and that, after they had for fifteen months suspended their decision, Mr. Preston and two friends at last decided, he acknowledged to have felt somewhat of the chagrin, which perhaps a disappointed candidate

didate always feels, however slender his pretensions to success. It struck him that when a public body is engaged to judge in a case involving in some measure the character as well as interest of others, that judgment should be made with punctuality and with caution ; nor could he help thinking that he derived some right to complain from that maxim of vulgar justice, which says, *no man should be judge in his own cause.*

But the feelings of chagrin soon subside, and the mind, when the fermentation is over, wonders what produced them.—The Author now perceives how erroneous were his first impressions : he acknowledges that the Council, tho' pledged to decide at a given time, had a right to postpone their decision for years beyond that period ; that tho' a candidate trusted the honour of his work to the learning and candour of the Royal Irish Academy only, the Council had a power of committing it to the inattention, the neglect, or the partiality of one or two individual members ;

bers ; and that tho' generally a man's decision in his own case is justly suspected, yet when a *gentleman* and a *scholar* possesses such confidence in his own inflexible integrity and unbiafed impartiality, as to sit in judgment on his own work, it would be indelicate in a defeated candidate to refuse credit to his professions.

Such then are the causes which have given birth to this work, and such the inauspicious circumstances in which it stands. Why the Author should venture its publication after being thus disgraced by defeat, and condemned even by the modest impartiality of a competitor, is a question which he is now to answer. The usual apology of Authors he cannot plead—the sollicitation of a friend who had seen the manuscript—for the Council were the only persons who had seen it before he resolved on the publication, and they, so far from advising that measure, detained, and still detain, the manuscript, nor has he without much difficulty persuaded them to grant a copy.

But

But tho' Council cannot be charged with directly promoting the publication, yet they have indirectly done so, for it was the reason which they assigned for detaining the manuscript, that suggested to the Author the necessity of making it public. What was that reason? "To vindicate the propriety of the decision which had been made on its merits, and which it was supposed might be rendered questionable, if the rejected Essay were published in an improved state."

—Now this end it was supposed would more probably be attained by the publication, than by the suppression of the rejected work, and accordingly it was resolved on.

—The delicacy of Mr. Preston will, no doubt, thank the Author for affording so public a justification of *his* verdict, and the justice of the Council will be grateful for promoting, even by these means, their intention.

But was this the sole motive which impelled the Author to publish? Possibly it was not. Of human actions the motives generally

generally are complex, and probably vanity in a greater or less degree is always an ingredient. This fatuous spark, perhaps, which so often illudes fancy by a display of imaginary merits, might have taught the Author to believe that tho', on comparison with another, his work was rejected, yet it might contain some ideas which if generally known, would serve the cause of Manufactures, or some hints which might lead to their advancement. While the Printer then proposed to take on himself the risk of publication, he could not resist the impulse of letting it go to the public.

But however vanity may have insinuated that in a work of which the materials were collected with much care, and derived from the best sources, some thoughts might be found that would make the publication useful, he had too intimate a knowledge of himself not to be convinced, that the general execution of it called for an apology, and that he had reason on the whole, rather
to

to deprecate censure than hope for praise. He is persuaded, that a subject in itself dry and uninteresting has received no attraction from the manner in which he has treated it. Many of the ornaments of composition, indeed, it did not admit of, and those of which it was capable, he had not leisure to bestow ; for the *Essay* was begun and ended within the space of three months. If it be asked why so short a time was devoted to the composition, when there was nearly a full year between the day on which the subject was proposed, and that on which the work was delivered ? The answer is a short one. The Academy proposed at the same time *two* subjects for composition—the one that of which the present work treats—the other “on the Variations of English prose from the Revolution to the present time.” The essay on this latter was to be given in on the 1st of May 1796, and being more within range of the Author’s studies than the other subject, he naturally preferred it. In that attempt he had the good fortune

fortune to meet the approbation of the Academy. The decision, however, was not made till the month of June, and as he waited to learn the fate of his first Effay, before he so unsuccessfully tried his strength in the second, there remained of course but three months for the composition.

In a work written on such a subject and in so short a time, it may easily be supposed there are many errors—some perhaps of fact and some of principle. If they be not so numerous as to give a colour to the whole, it is all that the Author can reasonably hope, and perhaps any thing short of this, a candid reader will forgive. But, besides errors which have crept in thro' haste and inadvertency, there are some passages which appear erroneous, because they are not true at present though they were so when the work was written*. For these the only apology which need be offered is, that the Academy have now kept the Effay before them for one year and a half, at a period more fertile

b

in

* They occur principally under the head of Paper—of Glas—and of Woollen Manufacture.

in change than any in the history of Ireland or in the world, and it would have been wrong perhaps in a work such as this, to make many subsequent alterations: accordingly the only alteration of moment that has been made is the passage beginning at page 326, which is a substitute for another; and the general division of the Essay into sections with contents, &c.

Such as it is, the Author commits it to the world rather with diffidence than anxiety. In its first aim it has already failed; of that failure he has laid the circumstances before the public, and it remains with them to decide whether it may still be of service. In point of emolument he is at present uninterested in its fate, and with respect to other views, tho' he feels that there is a principle in the heart which praise can gratify, he has experienced that other things than praise are wanted to make man satisfied; of that, then, which is but *one* ingredient in the cup of happiness he has ceased to be *very* anxious about the acquisition or the loss.

North Strand, April 3d, 1798.

The Reader is requested to correct the following
Errata with his pen.

- Page 3—line 15, for *discontented* read *contented*.
— 16—line 4, for *ever* read *even*.
— 43—line 16 and 17, for *place if it be necessary* read *place*;
for if it be, &c.
— 43—line 18, dele *for*.
— 104—last line, for *possibly to be* read *possibly be*.
— 106—line 2 and 3, for *depravate* read *deprave*.
— 122—line 14, for *its* read *their*.
— —line 15, for *derives* read *derive*.
— 144—line 19, for *exerting* read *exciting*.
— 157—line 11, for *office* read *officer*.
— 271—line 16, for *master* read *masters*.
— 301—line 4, for *assumes* read *assume*.

Houses of the Oireachtas

GENERAL CONTENTS.

PART I.

INTRODUCTION.

Page 1

Section I.—*Of the comparative value of Manufactures and Agriculture in a national view.* 7

Section II.—*Of Legislative Interference in Manufactures.* 27

Section III.—*Of the Circumstances which recommend particular Manufactures to a Country.* 34

Section IV.—*Of the Possession of the Raw Materials of Manufactures.* 41

Section V.—*Of the Means of working up the Raw Material of Manufacture.* 56

Section VI.—*Of the Home and Foreign Market.* 72

Section VII.—*Of the Manufactures which greatly encrease the value of the Prime Materials.* 87

Section VIII.—*Of Manufactures already in part established.* 92

Section IX.—*Of the Influence of Manufactures on Morality; their Connection with Agriculture; their Congeniality to the Soil, &c.* 100

PART II.

| | |
|--|----------|
| Section I.— <i>Of the Linen Manufacture.</i> | Page 117 |
| Section II.— <i>Of the Woollen Manufacture in general.</i> | 136 |
| Section III.— <i>Of the Manufacture of New Drapery.</i> | 147 |
| Section IV.— <i>Of Old Drapery.</i> | 163 |
| Section V.— <i>Of the Cotton Manufacture.</i> | 185 |
| Section VI.— <i>Of the Silk Manufacture.</i> | 199 |
| Section VII.— <i>Of Hosiery.</i> | 209 |
| Section VIII.— <i>Of Iron.</i> | 218 |
| Section IX.— <i>Of the Glass Manufacture.</i> | 238 |
| Section X.— <i>Of the Pottery.</i> | 243 |
| Section XI.— <i>Of the Provision Trade</i> | 246 |
| Section XII.— <i>Of the Fisheries.</i> | 258 |
| Section XIII.— <i>Of the Paper Manufacture.</i> | 265 |
| Section XIV.— <i>Of the Distillery and Brew- ery.</i> | 277 |
| Section XV.— <i>Of Tannage.</i> | 282 |

PART III.

| | |
|---|-----|
| Section I.— <i>Of Protecting Duties.</i> | 295 |
| Section II.— <i>Of the Monopoly of the Raw Material of Manufacture.</i> | 314 |
| Section III.— <i>Of General Causes that tend to advance Manufactures.</i> | 326 |
| Conclusion. | |

*Essay on the Manufactures,
&c. of Ireland.*

P A R T I.

General Observations on the Question—Necessity of considering how far Manufactures, compared with Agriculture, deserve Encouragement, and how far the positive Interference of the Legislature may tend to Promote them.

THE question which it is proposed to treat in this Essay, is much more extensive than, perhaps, at first view it appears. To ascertain what manufactures may be fitted for a country, it is necessary to consider not only her soil, climate, and local circumstances, but also, perhaps, her political relations to other countries. No nation can, with respect to manu-
B manufactures,

factures, or commerce, be considered as isolated ; for both commerce and manufactures depend, as well on the wants and capacities of other countries, as on those of the trading, or manufacturing state. Even of those manufactures which are necessary for home consumption alone, this observation holds ; for though a country may produce any given manufacture in sufficient quantity, and of sufficiently good quality for its inhabitants, yet, if other countries produce the same manufacture considerably cheaper, after deducting the expence of freight, hazard, &c. undoubtedly, no competition instituted against them in that manufacture, can succeed : the foreign manufacture will be used, and the native one rejected, unless *that* be prohibited, or loaded with heavy duties ; and if the consumption of it be thus restrained, then there arises a new political relation between that country and those whose manufactures are thus burdened.

Yet it may be sufficient, in a work such as the present, merely to enquire in what manufactures the country, considered abstractedly, is calculated to excel ; for it is the duty of the legislature, knowing

knowing the capacities of the state, so to arrange its political concerns with respect to other states, that these capacities may not, by external impediments, be rendered uselefs. We shall not, however, in the following pages, always confine our observations within these narrow limits.

Perhaps no where in Europe is an enquiry on the subject of this Essay more necessary than in Ireland, for perhaps no where are so many advantages both of soil, climate and situation, suffered to lie dormant. It is for others to determine, whether this neglect of the blessings we possess, arises from ignorance of their existence, or from that lethargic stupor which sleeps over the best gifts of Nature, and with folded arms rests in ~~the~~ contented poverty, while comfort and wealth are within the reach of an active arm.

Enquiries, indeed, of this nature, have been begun and carried on apparently with zeal and ability; but it has unfortunately happened, that they have commenced in the fever of party spirit, and have themselves been nothing more than a paroxysm of the national disease. Hence it has

followed, that the friends of peace and moderation, so far from assisting in these enquiries, have either opposed them in argument, or neglected them in practice. On a return of temper in the people, they have of course been rejected or forgotten. Happy were it for us could we truly say, that the public mind is *now* less agitated by the political tempest—that it is in such a state of cool tranquillity, as will permit its attention to be turned, with a probability of advantage, to disquisitions on those true sources of wealth and greatness, our agriculture, our commerce, and manufactures! Such unfortunately is not our situation. It remains for us, therefore, only to hope, that the crisis at which we have arrived will terminate in such a state of things, that the real interests of our country will become more than ever the objects of our care, and that, at last, we shall open our eyes to the favourable circumstances which surround us, and make an effort to enjoy them.

In every country possessed of territory admitting cultivation, agriculture should unquestionably be among the first objects of its care and encouragement.

couragement. This proposition, taken strictly, is incontrovertible; but it has, by a strange perversion, been sometimes understood as if involving another proposition, viz. that of the different modes of occupying the industry of a people, agriculture should be *exclusively* the object of legislative protection. Of this proposition the truth is not only not obvious, but, perhaps, the falshood of it may be easily demonstrated. There are irrefragable arguments which go to prove, that those manufactures for which Nature has fitted a country, are entitled to a large share of public attention, that the national prosperity is connected with the prosperity of these, and that even agriculture, the favoured object, must most flourish where these are most successfully cultivated.

In an essay having for its object to ascertain what manufactures are calculated for the country, it will not, perhaps, be considered alien from the subject, to glance at those arguments, and to enquire, very briefly, how far manufactures generally deserve to be cultivated. Not less necessary is it to consider and refute the doctrine which has so often been used against every measure of positive encouragement to manufactures,
namely,

namely, that every attempt of the legislature to introduce, or support them, is an impolitic effort to force them into premature existence. On both of these topics a few observations shall be offered, before we enter into what is more immediately the business of this Essay.

SECTION

SECTION I.

Arguments of the Economists to prove Manufactures unproductive.—Application of them to Ireland —Answer to these Arguments.—They derive no additional strength from the Circumstances of Ireland.—The most perfect State of Agriculture, without Manufactures, not highly beneficial—but, perhaps, the contrary.—Objection to this Reasoning.—Answered.—Further Objections.—The Answer.

WERE it possible for a country, by confining its industry to the cultivation of the earth, to increase its population to its utmost limit, to secure to its people the necessaries and comforts of life, to provide for the mental as well as the corporeal interests of its inhabitants, and to give sufficient strength and stability to its government for securing the continuance of those blessings, then, certainly, it were not only superfluous to introduce other modes of employment for the industry of its people, but it were mischievous, as tending to divert it from objects certainly productive, to those which might ultimately prove barren,

barren, and from pursuits favourable to the health and morals of man, to those which are generally found to be injurious to both. The question therefore is, whether agriculture alone be adequate to those purposes? If we reason from the effects which it has produced to its inherent powers, we shall soon infer, that it is far indeed from being able, alone, to secure to a nation those great essentials of public prosperity. Nor shall we find, perhaps, in the wide range of antient or modern history, any instance of a nation improving in population, possessing freedom and sufficient strength to protect it, with such a degree of mental improvement as man must enjoy before he can be said to be a reasonable creature, while that country was devoted exclusively to agricultural pursuits. States have risen, perhaps, by commerce merely, without agriculture or manufactures; but there has been none, which, by agriculture alone, has risen, without manufactures or commerce. Nay, the assertion may be carried farther, and it may be said with truth, that even to excellence in agriculture alone no state has ever arrived, which did not enjoy in some, perhaps, in a very extensive degree, the collateral aid of manufacture.

manufacture. Agriculture and manufactures, indeed, so far as experience enables us to judge of them, appear to be twin sisters; they are cotemporary in their origin, and are cherished in their progress toward maturity by the mutual support which they afford each other.

But those who have attempted this unnatural divulsion of interests united by Nature, have not resorted to experience for aid in support of the attempt. They have formed systems, and framed theories, and in support of them have devised arguments founded in subtlety unintelligible to the plain sense of mankind, and deriving their force only from the postulate, that mankind have always acted, in this instance, in opposition to their true interests; that the appearance of national wealth, and greatness, which we see exist wherever manufactures have been successfully cultivated, are but the specious coverings of real poverty and wretchedness; and that all the benefits which are supposed to have flowed from a national protection of manufacture, would have more certainly resulted from a dereliction of them, and from turning the care and pains which they have cost to the culture of the earth alone.

Of those who thus labour to depreciate manufactures and to enhance the estimation in which agriculture must always be held, M. Quesnoi was the first. His disciples have been numerous, and his doctrine has been widely diffused and ingeniously supported. It may suffice to say in this place, that his reasonings, and those of his followers, aim simply at proving, that agriculture should be the sole object of positive and actual encouragement; and that manufactures, the utility of which it was impossible to deny, should be suffered to arise, and proceed, without any external assistance. They were, it was said, naturally the result of an extensive and flourishing agriculture, and if *that* were encouraged, *these* would follow spontaneously and certainly, as physical effects flow invariably from their causes.

To effect the depreciation of manufactures, it was asserted, that the labour of the artificer added nothing to the national stock. The labourer, who tilled the ground, was alone he who augmented the wealth of his country. Him, therefore, they denominated productive, while they stigmatized the artificer as barren and unproductive.

ductive. The reason on which they founded this distinction was no less singular than the distinction itself. They contended that the labour of the farmer was productive, because he not only repaid himself in the first instance the capital stock which he expended in the preparation and culture of his ground, and also maintained himself by the produce, but besides this he extracted from the land a rent to the proprietor of the soil. The manufacturing artisan they called unproductive, because, as they alledged, he merely maintained himself by his labour, and did not, like the farmer, produce by it any thing similar to the net rent which the proprietor received from the labours of the farmer.

This abstract doctrine, adverse to manufactures, the friends of agriculture among us have endeavoured to apply to Ireland. Whatever may be its truth, say they, when applied to countries of which the agriculture is already in a very flourishing state, and therefore does not need to engross the care of the public; or, however ineligible it may be to direct public attention to agriculture in countries which Nature may have incapacitated

for

for tillage, yet in Ireland unquestionably, they contend, the agricultural system should be cherished. Ireland possessing a soil capable, in many places, of the highest degree of fertility, and in others, waiting only for the touch of industry to become equally fitted for the most valuable products, they assert, naturally points the attention of her people to agriculture in preference to manufactures. They carry their reasoning farther: even if it were granted, say they, that manufactures are of so much importance to Ireland as to deserve all the care and encouragement which she can bestow upon them, yet they should be left to force their own way; for, if the circumstances of the country be fitted for them, they will arise of themselves; and if they be not, it were vain to force them into premature existence. Private interest, always sagacious in finding out those channels in which the tide of industry may flow with most effect to the individual, and of course to the public, will of itself employ the capital of the country in those works for which it is best calculated; and to restrain, or prompt, private interest, in this instance, must only tend to direct the capital and industry of the state from a

more

more to a *less* profitable object. Such are the arguments by which it has been endeavoured to avert from manufactures that fostering care, without which there is little reason to hope they can ever reach to full maturity. What is their force ?

That argument against manufactures which is used to prove that agriculture is the most productive, or rather the only productive mode of exerting industry, "because the farmer, beside the ordinary profit of his stock by which he supports himself, produces also from his labour a net rent to the proprietor of the soil, while the manufacturer obtains from *his* labour only the ordinary profits on which he lives," has been ably answered by several writers, but perhaps by none with more brevity and force than by Mr. Hamilton in his celebrated report to Congress on the manufactures of the United States. To state his answer in any other words than his own would probably weaken its effect ; I shall therefore, as it is but short, take the liberty to transcribe it.

" That the labour employed on manufactures yields nothing equivalent to the rent of land, or

to

to that net surplus, as it is called, which accrues to the proprietor of the soil, rests on a distinction which, however important it has been considered, appears rather verbal than substantial."

"It is easily discernible, that what in the first instance is divided into two parts under the denominations of the *ordinary profit* of the stock of the farmer, and the *rent* to the landlord, is, in the second instance, united under the general appellation of the *ordinary profit* on the stock of the undertaker; and that this formal, or verbal distribution, constitutes the whole difference in the two cases. It seems to have been overlooked, that the land is itself a stock, or capital, advanced, or lent by its owner to the occupier, or tenant; and that the rent he receives is only the ordinary profit of a certain stock in land, not managed by the proprietor himself, but by another, to whom he lends or lets it, and who, on his part, advances a second capital to stock and improve the land, upon which he also receives the usual profit. The rent of the landlord and the profit of the farmer are, therefore, nothing more than the *ordinary profits* of *two* capitals belonging to *two* different persons, and united in
the

the cultivation of a farm. As in the other case, the surplus which arises upon any manufacture after replacing the expences of carrying it on, answers to the ordinary profits of *one* or *more* capitals engaged in the prosecution of such manufacture. It is said *one* or *more* capitals; because, in fact the same thing which is contemplated in the case of the farm, sometimes happens in that of a manufactory. There is one who furnishes a part of the capital, or lends a part of the money by which it is carried on; and another who carries it on, with the addition of his own capital. Out of the surplus which remains, after defraying expences, an interest is paid to the money-lender for the portion of capital furnished by him, which exactly agrees with the rent paid to the landlord; and the residue of that surplus constitutes the profit of the undertaker, or manufacturer, and agrees with what is denominated the ordinary profits on the stock of the farmer. Both together make the ordinary profits of two capitals employed in a manufactory, as in the other case the rent of the landlord, and the revenue of the farmer, compose the ordinary profits of two capitals employed in the cultivation of a farm".

“The

“The rent, therefore, accruing to the proprietor of the land, far from being a criterion of *exclusive* productiveness, as has been argued, is no criterion even of superior productiveness. The question must still be, whether the surplus, after defraying the expences of a *given capital* employed in the *purchase* and *improvement* of a piece of land, is greater or less than that of a like capital employed in the prosecution of a manufacture; or whether the *whole value produced* from a *given capital*, and a *given quantity of labour* employed in one way, be greater or less than the *whole value produced* from an *equal capital*, and an *equal quantity of labour* employed in the other way; or rather, perhaps, whether the business of agriculture, or that of manufactures, will yield the greatest product, according to a *compound ratio* of the quantity of the capital, and the quantity of labour which are employed in the one, or in the other.”

These observations on the arguments by which the œconomists endeavour to prove the superior productiveness of agriculture, seem fully to shew that their reasoning on that point is inconclusive.

five. They are not adduced by the author from whom they are quoted, nor are they now urged with a view to depreciate agricultural pursuits, or to establish a pretended superiority of manufactures. They are meant only to shew, that these, abstractedly considered, deserve to share the patronage of the public counsels, because from their nature they are as likely as agriculture itself to encrease the stock of national wealth.

To those who may still entertain doubts on this question, a perusal of all the arguments of Mr. Hamilton on this topic is strongly recommended. By stating and illustrating the effect of manufactures in the division of labour, and extending the use of machinery; in the additional employment they afford to classes of the community not ordinarily engaged in business; in the promotion of emigration from foreign countries; in furnishing greater scope for diversity of talents, by affording a more ample and various field for enterprize; and finally, in creating and securing, wherever they exist, a more certain and steady demand for the surplus produce of the soil; he has accumulated such a mass of

evidence to prove their utility, as must surely, in the mind of every unprejudiced judge, decide the question in their favour.

But, to the arguments used by the economists against the public encouragement of manufactures, others have been added, drawn from a consideration of the peculiar circumstances of Ireland. It is said, that "however doubtful might be the policy of giving positive encouragement to manufacture in a country in which agriculture had reached to a considerable degree of perfection, there could scarcely be a doubt whether Ireland, with her lands naturally fertile, but in many instances yet rude, and in none well cultivated, should not, in the first place, concenter all her powers round this sure source of wealth to persevering industry, instead of distracting her attention by turning it on an object which possibly may frustrate her hopes of success, however apparently well founded, and of which indeed there can be no rational grounds to expect that it will so speedily, so certainly, or in so great

great a degree be productive to the country as an improved agriculture.”

That Ireland has not yet availed herself of all the advantages for agriculture which her soil and climate afford, is a truth prominent in almost every farm in the country, and it is equally true, that the promotion of her agriculture should, for many reasons, be among the first objects of her care. Every argument which can be urged in favour of any national pursuit offer themselves to recommend to her the improvement of her soil, and the modes of its cultivation. But it is certainly false reasoning to infer, that because agriculture should be promoted, we may safely neglect, as a national object, the encouragement of manufactures; for, undoubtedly, one of the chief reasons why agriculture should be considered as an object of prime importance is, that it furnishes the best aids to manufactures and commerce. So true is this, that if it were possible to frame a system of laws by which agriculture might be raised to the highest possible pitch without the existence of manufactures, it is very doubtful, whether, in

such circumstances, this extended state of its agriculture would much add to the wealth, happiness, or power of the nation, however it might tend to the aggrandizement of a few individuals. To men who have acquired certain habits of thinking on these subjects this opinion will certainly wear the appearance of paradox; a short view of the reasoning which supports it will perhaps shew, that it is not unfounded.

Agriculture is then most perfect when the soil is made to yield the greatest possible produce, with the least possible labour. In such a state of agriculture, therefore, each individual possessor of land, procures from his farm the utmost possible produce, by the labour of a very few hands. Suppose then the soil of a country divided among a given number of proprietors: each of these extracting the greatest produce from the soil by the labours of the smallest number of hands must necessarily employ but a few labourers, in tillage. But all those who shall remain on the lands of each proprietor not necessarily engaged in the cultivation of
 them

them will be a useless burden, because in this supposed state of things, there are no manufactures to afford employment. The number of these useless hands each proprietor will endeavour to diminish as much as possible, or at least prevent their encrease. Thus, when agriculture becomes as perfect as possible, manufactures affording labour to none, the proprietor of the soil will labour to lessen propagation. So far then the promotion of agriculture, distinct from manufactures, must diminish what has been truly called the wealth and strength of a nation.

Nor will agriculture in this very perfect state, destitute of manufactures, render those whom it does support comfortable and abundant, in proportion to this improved state. Land being divided among a given number of proprietors to whom the surplus of the produce belongs, it will naturally be their object to support the labouring people at the least possible expence, and of course they will allow the least wages on which they can live. They will not share in the abundance which their labours produce, for the property of that will rest in the lords of the soil; and under

der these hopeless circumstances, if no manufactures exist, they will be destitute of resource, or alternative. In those countries, which, from the gift of nature, enjoy that fertility which elsewhere is the consequence of perfect agriculture, this position is easily illustrated. Sicily, once emphatically called the *Romani Imperii horreum*, and still possessing its former luxuriance, is an instance. Where are the poor more wretched? Where is population so thin as in this prolific soil?

It may be a plausible objection to this reasoning, that it is the distinguishing recommendation of agriculture to produce in proportion to the quantity of labour expended on it, that therefore the more population encreases, the more will the soil yield which those encreased numbers cultivate, and that of course it is not true that when agriculture is in its most improved state, it will tend rather to restrain, than to encrease population. The supposition on which this objection rests, is false, if taken in its fullest extent; and if it be taken in a qualified sense, it is fallacious from its vagueness. It is false, if taken in its fullest extent, for, any given quantity of land has, undoubtedly,

doubtedly, a limit to its produce, or rather to its capacity of producing, however great that produce or capability may be. After the greatest produce, then, has been attained by the highest degree of cultivation, it is evident, that whatever labour is afterwards employed on the soil, is useless, if not injurious. But if the assertion be taken in a limited sense, it goes for nothing, because it is impossible to ascertain how far it is meant to extend.

If it be objected farther, that agriculture can never be carried on in that abstract way in which we have taken it, distinct from manufactures, it is granted. But those who make the objection, must take it with all its consequences. If agriculture be necessarily connected with, or productive of, manufactures, the connection must arise from one of these causes—either agriculture produces materials which manufactures are necessary to make valuable, or it increases population to such a degree, that other occupations than those of tillage, must be devised to employ them; or, manufactures must exist in order to furnish a certain market before agriculture can become extended. In any of these cases,
and

and it is conceived that no other can be stated, manufactures become, equally with agriculture itself, entitled to protection and positive encouragement.

In the first case, manufactures being necessary to work up the produce of the land, in order to enable the husbandman to bear the expence of cultivation, it is necessary that all care should be taken to extend and promote these manufactures, because if they fail, the husbandman loses a large share of his profits, and so far, agriculture is discouraged.

If the connection between them arises from such an encreased population as turns the surplus of unemployed hands to manufactures, then it becomes still more necessary, to encourage and patronize these, because, if the supernumerary hands be suffered to remain idle, they will deduct so much from the national stock or capital, as their maintenance will amount to : or, if they find it difficult to procure a maintenance, they will endanger the peace of the public, and so far will effectually damp the industry of the useful part of the community.

In

In the third case, where manufactures are supposed necessary to secure a certain market for the produce of the soil, before agriculture can become extended, the propriety of giving them encouragement, even in preference to agriculture, seems to be conceded; as the prosperity of them is, in this instance, acknowledged to be an essential preliminary to the grand object, and without whose previous existence it cannot be attained.

In this endeavour to prove that the highest degree of success in agriculture can not be serviceable to a state, if its agriculture be not accompanied by manufactures, it is believed we have gone far to overturn the position, that Ireland not having yet made sufficient advances in the cultivation of her soil, ought not to divert her attention from that great object to the promotion of manufactures—for, if we have proved, that decided excellence in that pursuit, would not be valuable if unattended by manufactures, it follows, that it would be in some measure preposterous to postpone the promotion of *these* to *that*. And as to the argument that success in agriculture is more sure, speedy, and productive,

productive, than success in manufactures, it appears to deserve, after what we have already said, but little farther reply.

Of the comparative value, then, of agriculture and manufactures to a state, we shall rest satisfied with having given the opinion and arguments of Hamilton; and with respect to the greater certainty and speed of our progress in agriculture than in manufactures, it appears that so far as we are likely to advance in a beneficial agriculture, we must be accompanied by manufacture. We say *beneficial*, because it is not denied, but that agriculture, like manufacture, may be forced by unnatural means. It is certainly possible to frame a system of corn laws, and second them by such degrees of encouragement, as shall raise the tillage of a country to a very high pitch indeed, by giving to the corn merchant such protection, and such advantages, as will induce numbers to engage in the export of grain alone, without any of that mixed commerce, which has for its subject, the multifarious products, not only of tillage, but of every various manufacture which the country may be fitted for.

SECTION

SECTION II.

Arguments against Legislative interposition in Manufactures.—Such Interference may, in many cases, be injudicious—but not always so—and why.—Instances of the utility of Legislative Protection.—The Experience of Ireland proves how much Agriculture may be promoted by judicious Encouragement.—By analogy the same effects would follow in Manufactures.

OF those who deny the utility of encouraging manufactures by the actual intervention of legislative provisions, because they believe agriculture should be the sole object of public care, the number perhaps is not so great as of those who deny the expediency of it, because they consider any intervention of this kind, as a premature exertion in their favour. It becomes necessary, therefore, to investigate this opinion.

Those who are adverse to the encouragement of manufactures on this ground, assert that private interest, ever sagacious in finding out the most proper objects for industry to work on, will, if left to itself, always be occupied in the cultivation of
those

those branches of manufacture, which the country is best fitted for, and those manufactures, thus under the best possible management, that of these most interested in their success, will encrease as fast as the state of things, or the interest of the public may require.

No doubt it is possible, that encouragement however great, when applied by the legislature to manufactures for which nature or the political circumstances of the country may have unfitted it, so far from tending to raise such manufactures into a source of national wealth, will be ineffectual with respect to them, and injurious to the country at large, as tending to divert its industry from a more to a less useful channel. But surely the case is widely different, when public encouragement judiciously applied is brought to aid the infant struggles of the country, already pointing its efforts at useful and attainable objects. It is indeed not difficult to shew, that in a great variety of instances, such aids are indispensably necessary. It is certainly one of the propensities of human nature, perhaps, indeed, there is none more strong, than that by which man is led to persevere in the track in which he has long gone ;
nor

nor is the antipathy of the human mind to change and innovation in habits long indulged, less universal or powerful. Whatever *public* instances of the contrary the times we live in may afford, the *private* experience of every man will bear witness to the truth of this remark. Hence, tho' varying circumstances may suggest to the inhabitants of a country to change the accustomed pursuits of their industry, they will listen with reluctance to the admonition, and refuse to obey it, till, perhaps, the fortunate crisis for the change be past; until a spirit of industry, languishing from repeated disappointments in ill-judged exertion, give place to the indolence of lassitude or discontented sloth. But if a sagacious and vigilant legislature, watching the vicissitude of circumstances, interpose at the proper time, and by judicious encouragement, stimulate their people to catch the passing opportunity, and substitute a new and growing branch for an obsolete and declining one, the effect will probably be, that a new source of wealth will be secured to the country, which but for this encouragement would have lain unimproved, or been occupied by a rival. To engage in new attempts, particularly when they involve a hazard to capital, prudent men are generally disinclined,

ned, and yet it is by the exertions of prudent men only, that such attempts can rationally be expected to succeed. Something, then, becomes necessary to be done, in order to remove this disinclination to engage in untried pursuits; some hope should be held out to countervail the fear of loss from failure, and to weigh against the difficulty of new undertakings, provided those undertakings afford a well-grounded expectation of contributing, if they succeed, to the public good. Hence to new manufactures some encouragement from the public seem necessary, even tho' no impediments lay in their way, besides, those that are inherent in the very nature of the undertakings. But when it is considered, that a new or infant manufacture has to combat, not only with the difficulties that naturally attach to first essays, arising from want of skill, the difficulty of acquiring new habits or laying aside old ones, but also in most cases with the artifice of a rival nation, enjoying perhaps all the helps of a larger capital, long experience, and possession of the market; it becomes obvious, that success in such cases can seldom or never be hoped, but when the munificence of the legislature and the assistance of public protection come in aid of private adventure.

According

According to those who deny the utility of giving public encouragement to manufactures, such encouragement should never be given until the manufacture had arrived to a certain degree of stability, which would prove, that the circumstances of the country were favourable to it; that is, protection should be withheld, till protection became unnecessary; the indulgence due to infancy should be reserved for adult age: for surely a manufacture which can rise into existence, and out-live the difficulties that crowd around an infant institution, is little likely to need those late helps which come to gratulate its health and strength, rather than assist its weakness. What would now have been the woollen manufacture of England, had it been left unassisted to struggle with the established manufactures of Flanders and other countries? What would have been the linen manufacture of Ireland at this day, had it not been forced upon us by the insidious encouragements of Lord Strafford, and continually cherished since, from more worthy motives, by every mode of public and private encouragement? Nay, where would have been agriculture itself had it been left to its own energy?

energy? And yet, surely agriculture is, if any thing can be, calculated to prosper without legislative aid.

If then it be true, that we owe the comparatively flourishing state of our tillage to the excellent system of our corn laws by which it has been for some years governed, this fact affords an irrefragable argument of the necessity of cherishing and regulating by public authority, manufactures which have not yet arrived at maturity.

So far we have discussed this point on the vulgar supposition, that agriculture and manufactures are things of opposite kinds, and have different interests. But this supposition is false. Agriculture and manufacture agree in their essentials, inasmuch as they both are the improvements of human industry on materials given by Nature. In the one case the material is the land itself; in the other the material is sometimes extracted from the earth, sometimes produced by reptiles, by cattle, by fish, &c. So much alike indeed are these two pursuits of civilized man, that the prosperity of each is promoted by the same

same means, and retarded by the same impediments. Agriculture, as well as manufacture, will flourish when it enjoys a steady and abundant domestic market, and is secure of a foreign market for the redundance. They are both depressed when they have not a ready consumption for their produce at home, from want of population to consume, or wealth to purchase it; or when the surplus produce of the soil or manufacture remains on the hands of the husbandman or artificer, from want of a foreign vent, occasioned by the abundant and more cheap supply of foreign markets, by domestic restriction on the export, or from deficiency in commercial enterprize.

Thus far it has been thought necessary to go to shew, that those manufactures which may be fitted for the country, have a claim equally perhaps with agriculture, or at least in the next place, to public patronage and encouragement. The nature of the discussion has made it necessary to be in a great measure general and abstract. We proceed now to what is more closely connected with the object of this essay.

D

SECTION.

SECTION III.

What are the general requisites that recommend a Manufacture to adoption?—Possession of the Primum—The necessary means of working it up—The domestic market—A secure and convenient foreign market—Its employing many hands—Its being already established—Its being least injurious to health and morals—Its being promotive of Agriculture—Peculiar circumstances of Ireland from its relation to Great Britain—Its Navy—The influence of its Capital—Its possession of Raw Materials—Regulation of Channel Trade, all necessary to be considered in order to determine what Manufactures she should cultivate.

BEFORE it can be certainly known what manufactures are most proper for a country, it is necessary to ascertain what constitutes the peculiar fitness of one manufacture above another for that country. Without fixing these criteria, we
 may

may for ever float in conjecture, and perhaps shall ultimately have but a very confused view of what it is our business to learn with precision and certainty.

Those manufactures, then, are evidently best calculated for any country, which may be instituted and carried on in it with most ease, and the greatest probability of success, and which in their establishment are likely to be productive of the most good; by good we mean, adding most to the stock of national wealth, with least injury to the health or morals of those engaged in them. But what manufactures are those? They will be found to be those of which the country in the first instance, possesses the *primum* in such quantity, as is likely to be commensurate to the demand for the manufacture in its most advanced state; 2dly, and for the working of which it possesses all the necessary means. But it is not enough, that the *primum* abounds, and that the best means for working it up are within reach; it is necessary also, that there be a certain vent for the manufactured goods; those

manufactures therefore are to be preferred for which, 3dly, a country possesses a domestic market; or if not that, at least, 4thly, a sure and convenient foreign market. But supposing a country to possess the *primum* of a manufacture in sufficient quantity to make the working of it a national object, supposing also that the home market is secured to it, and besides, a probability of vending the surplus in a foreign and convenient market, yet all these circumstances are not enough to recommend the manufacture to notice, if it be not, 5thly, in itself likely to be beneficial to the country, by employing a considerable number of hands, to whom it may afford not merely a maintenance for themselves, but also a competence to bring up children, &c. Any manufacture thus circumstanced, the materials abounding, and the best means of manufacturing them at hand, a certain market for the goods existing, and the manufacture in its own nature, capable of employing and supporting a great number of hands and their offspring, is so far proper for the country possessing it to promote, and deserves public encouragement. But it will be yet more eligible, if, in addition to these circumstances,

cumstances,

circumstances, it is also recommended by being, 6thly, already established to a certain degree, by which the difficulties and expences which always attend a beginning manufacture, are already surmounted. This circumstance is strongly recommendatory, because it frequently happens, that manufactures which, in prospect, have the most promising appearance, are found, when they are attempted, to be impracticable, and after much public expence, and the ruin of many private individuals, it becomes necessary to abandon them. It is an equally strong recommendation of a manufacture, as an object of public encouragement, when, 7thly, it is such, that in its process it is not at all, or is least injurious to the health or morals of those who are engaged in it. And it is still a farther recommendation, 8th, if it be connected with, and promotive of the agriculture of the country.

Such are the circumstances which generally should recommend a manufacture to public protection. If we consider the peculiar situation of this country, it may be necessary to look at some other circumstances before we decide what should recommend a manufacture to our adoption.

Ireland

Ireland is indeed very particularly circumstanced. With the name and the pride of political independence about her, she undoubtedly is at present dependant on her neighbouring country for many things which are essential, not only to the preservation of her political independence itself, but to the promotion of her civil prosperity. She is obliged to depend on the navy of Great Britain for protection from the aggression of foreign states. By the superintending power of Great Britain, the present arrangement of much of her landed property is supposed to be upheld. To Great Britain she has been obliged to look, sometimes for permission, and often for the means of extending her commerce.—And at the present day it is a fact incontrovertible, that she owes much of her export trade, to the influence of English capital, and the wide extent of English commerce.—The export of Irish linen by the British merchant, is a proof of this. Even for the materials of many important manufactures, Ireland, under the present connection, depends upon Great Britain, and, above all, under the spirit of the present system, she is obliged, or
thinks

thinks herself obliged, to submit to regulations of the trade between the two countries, which as they now stand, are certainly unjust and inequitable ; while, perhaps, fairly considered, they are impolitic and injurious, as well to Great Britain as Ireland.

Nor are these the only instances in which the manufacturing interests of this country suffer from her contiguity to Great Britain. There are others : the superiority of the merchants and manufacturers of England in point of capital, skill, connection, and industry, and that priority of consideration and encouragement, which the commerce and manufactures of that country will always enjoy over those of Ireland, so long as Ireland shall continue to constitute, as she always must do, while the connection subsists, a subordinate member of the British empire. These are striking instances of the disadvantages under which she labours, and which in considering what manufactures may be fitted for Ireland, must by no means be left out of the account. We must, for instance, in calculating the probable success of each branch, consider how far it is affected

fectcd by the advantages of skill and capital, which Great Britain enjoys, by what circumstances the given manufactures may be attended, which may tend to countervail these, and if there be no such favourable circumstances in existence, it may be right to consider whether it be practicable to create them, and by what modes, and how far, their success may be promoted, consistently with the good understanding of both countries. When we come to treat of each of the principal manufactures, we shall have an eye on those peculiarities in the situation of Ireland; previously, however, to engaging in that part of the work, it will be useful to make some observations on those circumstances which are said above to recommend a manufacture to adoption.

SECTION

SECTION IV.

Of the possession of the raw Materials of Manufacture.—The first attempts at Manufactures must always be of native Materials—for they must precede Commerce.—Whence arose the Manufacturing of foreign Materials.—Three Causes.—Another Cause.—Inconveniencies attending the Manufacturing of foreign Materials—instanced in the History of the Austrian and Dutch Netherlands, &c.—Also, by the experience of England in her Silk Manufacture.—Coventry.—Subject continued.—Solicitude of Manufacturing Countries to secure the possession of native primum.—England.—Ireland.—Instability of Manufactures of which the primum is foreign—in Netherlands—Venice—Italian States.—Cases where the Manufacture of Foreign Materials may be useful.—Instances.—Iron.

THE manufactures which first arise in any country, must be those of which the materials are indigenous. In the savage state, rude manufactures generally arise before any species of agriculture

agriculture is known. As these precede agriculture, they cannot ever be of foreign materials: for agriculture is the first foundation of commerce, and without commerce, foreign materials for manufactures could not be had. The first care of the savage is food, with which he provides himself from day to day by fishing or hunting. His next care is clothing; and with materials for this he provides himself while he provides himself in food, for the skin of the beast which he kills to eat, without any farther improvement, than perhaps drying, serves him for a coat or a mantle. But it is natural to suppose, that in countries where food is procured by hunting, without much difficulty or labour, and where the tribe becomes numerous, the savage, who has much leisure on his hands, and is conversant with his fellows, will begin to feel the workings of vanity. In some dispositions these will shew themselves, in external decorations, and hence the custom of painting the body, which is found so universally to prevail among savages.—This spirit will prompt him to add ornament to his dress ;

dress; he will adorn the skin he wears, by cutting it into a form different from that of others, or he will paint it with a brighter hue, and more grotesque figures; or, if he be ingenious, he may be prompted to form materials, not used before, into a substitute for the vulgar dress. If the society be so numerous as to make distinction of rank necessary, and it is hard to conceive, how any society, however barbarous, can exist without some such distinctions, this will be a new stimulus to improvement in dress; for the chief and his officers will require some peculiar ornaments by which they may be distinguished from the common mass. Indeed, there can be little doubt, that among the most rude tribes this distinction takes place; ^{for,} if it be necessary in civilized, it is undoubtedly ~~for~~ ^{edly} more necessary, in savage life. From each of these causes then, or perhaps from a combination of them all, may have arisen the first essays at manufacture, and hence it appears that the first manufactures known in any country probably must have been of materials which that country afforded.

Nor was it optional in the savage, or even in him who had made some advances in civilization, to bestow their first labours on the improvement of native materials. They were necessarily confined to these, for foreign materials not being attainable, as we have seen, but by commerce, which, in the savage state is unknown, and in the first stages of civilization is confined to those articles which are wanted for immediate use, manufactures in this state of society, are generally limited to the necessary wants of each individual, and each makes for his own family such articles as they need, and of such materials as are obvious.

It is only where luxury and increased wealth have established manufactures on a permanent and improved footing; it is only where they have introduced a division of labour, and thus created and cultivated a taste for further improvement in dress, furniture, &c. that foreign materials were first fabricated, either in a deficiency of native produce, or of materials of sufficient fineness and delicacy,

cacy, for the more refined taste of the country.

Another cause tended to introduce the manufacture of foreign materials. When by the improvements of agriculture and population the manufactures of home materials had become extensive, they would naturally divert, as being more lucrative, considerable numbers from the avocations of agriculture. As this habit continued, it would tend to draw to those manufactures more than a due proportion of hands. Manufactures thus becoming overstocked, means would be devised to extend them, and this could be done by no means more plausible, than by working up foreign materials, which not only gives a new excitement to consumption, but produces to the manufacturer a greater profit than he formerly had in the manufacture of the coarse home materials.

If foreign manufactures had found their way into the country, and been generally consumed, this also might have afforded strong temptation

tation to attempt similar fabrics at home, by importing the raw materials.

But whichsoever of those causes give rise to the manufacture of foreign materials, or whether they all combine, as they generally do, to produce this effect, the attempt is soon found to be less advantageous than hope had painted it. If the country from which the materials are brought be a near one, its people soon discover, that by suffering the raw materials to be manufactured abroad, a certain portion of their wealth is transferred to the manufacturing country. The price of the materials exported, they will naturally conceive to be enhanced, and the materials themselves rendered more scarce by the exportation. With what truth this opinion is taken up, it is not necessary here to examine; it is sufficient that this opinion, in such circumstances, is found generally to prevail. Besides this inconvenience, they will probably believe that the market which they had found profitable, is already narrowed, and unless they prevent it, is in danger of being lost. This suggests a duty on the export of the raw materials, if
not

not a prohibition, the obvious, tho' probably not the best, remedy. Hence begins that competition of duties, which have so much injured industry in every country; which, in many instances have been the cause of war, and always a source of jealousy, antipathy, and distrust. Thus it was, that England, by her command of wool, kept the Netherlands in check, while under the dominion of the Dukes of Burgundy, when the woollen manufacture was at its highest pitch of improvement in that country; and thus it is in the power of any country that possesses the crude materials, to raise the price in proportion to the demand, or in any proportion which they please. Such was the conduct of the Dutch, who gradually raised the price of flax, as we imported it, until it came to be about one hundred per cent. dearer than it had been.

If the country from whence the crude materials are drawn be a distant one, the carriage, the hazard, and other inconveniences attending a long voyage, must generally enhance the price of the material, and, therefore,
of

of the manufactured goods; and this extra price is so much deducted from the capital of the country. Wherever, therefore, capital is small, the manufacture of foreign materials must be so far ineligible.

These are evils of no trivial moment which arise *in limine* from the manufacture of foreign materials. There are many others, and of more serious importance. If the manufacture has been suffered to extend itself, by the temperance of the other country, in not imposing heavy duties, or by not prohibiting the export of the *primum*, it must have extended itself only by bounties, or artificial modes of encouragement, for since that other country had the materials cheaper, and was skilled in the manufacture, she must have necessarily been able to afford the manufactured goods, at a lower price, than the country importing the materials. Bounty then, on the manufacture, or duties on the imported goods, could alone secure the market to the home industry.* But what is yet worse is, that by suffering the manufacture to extend itself, the support

* See Smith's Wealth of Nations, Vol. I. Page 444.

support of all those concerned in it, becomes in a great measure dependant on that country which has the command of the materials, or on the casualties of the sea, war, &c. &c. A manufacture of this kind, widely extended, becomes a root of tumult and discontent, which will for ever germinate in times when tumult and discontent are most troublesome, in times of war and danger. The history of the Spittal-fields manufactures will evince this, and the riots at Coventry last year, on the capture of our merchantmen, afford a recent and striking proof. *

The manufacture of foreign materials in any country can exist only by the protection of bounties, or duties on the importation; but

E

neither

* On the capture of these merchantmen by the French fleet, the price of raw silk was raised, a great portion of the annual supply of that commodity being on board those ships. The Coventry weavers, who are principally engaged in the ribbon manufacture, fearing a want of employment, from want of materials, became extremely tumultuous. The riot at last becoming dangerous, a detachment of Light Dragoons quartered in the town attacked the insurgents; some of them were killed, and numbers wounded.—A valuable and much-loved officer lost his life in the contest.

neither duties nor bounties can raise it to such perfection as it attains in that country from whence the materials came. That country has always the pre-emption of materials; the best of its produce it will naturally itself manufacture, and if it suffers its *primum* to be at all exported, it will be the refuse only. This circumstance alone will prevent the importing country from reaching to a competition. It will not be less impeded by its want of skill, in which the producing country must be supposed to have the pre-eminence, from having been longer in possession of the manufacture, and from carrying it on in a more extensive way. These observations hold, with respect to countries independent of each other, and of nearly the same degree of advancement in civilization: but where one of these is under the controul or influence of the other, or backward in arts and industry, the inconveniences of such a manufacture are greatly aggravated. So circumstanced to a certain degree are Great Britain and Ireland.

If the manufacture of foreign materials be not already established, it is a great objection
to

to the establishment of it, that it will require much more care, pains, and expence, than the introduction and establishment of a manufacture, of which the materials are native. There are several reasons for this; the principal is, that when the raw material is abundant in a country, it will naturally be wrought up in the first instance in private families, if the materials be capable of such domestic manufacture. By these means a great number of persons will have become skillful in that particular fabric to a certain degree, before the attempt is made to produce goods for sale. Thus the master manufacturer will avoid the hazard of having his materials spoiled, which he must undoubtedly incur if he be obliged to commit them to men entirely strangers to the manufacture. The elementary parts of the process will be known to all employed in it, and a little practice only will be necessary to enlarge that little skill into a complete knowledge.

A manufacture, of which there can be so little reasonable hope that it will ever be able

to hold a successful competition with its rival; of which, even if it should reach to a considerable degree of eminence, the existence will depend on the forbearance of another country, peculiarly interested in its depression; and which cherishes within itself at all times, the seeds of tumult and outrage, can scarcely be thought a manufacture proper for adoption, unless indeed, as sometimes happens, there may be a singular combination of other circumstances in its favour. Accordingly, so deeply impressed on the mind of every manufacturing country is the importance of possessing the *primum* of their manufactures, that no other object has been more sedulously attended to. Great Britain has taken as much pains to preserve the monopoly of her wool, as she has to secure her freedom. France, under the old government, was so tenacious of her bark, an essential *primum* of the tanning trade, that she burned the surplus of her consumption. And wherever manufactures, the materials of which are foreign, have sprung up, Boards have generally been established, premiums offered, and bounties paid,

to

to procure and regulate the raising of materials of native growth. Such have been the modes for promoting the growth of flax, and the saving of flax-seed in Ireland.

The instability of Manufactures in those countries, which have instituted them without having the *primum* of their own growth, affords another strong proof how essential it is that a country should choose for its industry that manufacture, of which she possesses the materials.

There was a time when the Netherlands was the first country in Europe, for the various branches of the woollen manufacture. At that time England exported her wool, and thence the Netherlands derived their supply. England, under the auspices of Edward III. began first to feel the importance of the manufacture of wool. She prohibited, or heavily charged, the export of it, and from that time the woollen manufacture declined in the Netherlands. Venice too, and other states in Italy, were once eminent for the excellence
of

of their manufacture in wool, while the wool-countries of Europe, barbarous, and ignorant of their own advantages, suffered the export of this article. When they awoke from the lethargy, and began to work up their own materials, Venice and those states shrunk within their natural dimensions; they fell as manufacturing nations, and rose no more.

It must be acknowledged, however, that there are some manufactures of foreign materials which, notwithstanding the disadvantages by which they are generally attended, deserve encouragement. These are they in which the value of the manufactured goods bear a very great proportion to the value of the imported material, and in which the manufactured goods of the country producing the *primum*, cannot generally be adapted to our market. Such also are they of which there is no reason to apprehend a future deficiency of material from the jealousy, or the industry of that country. The manufacture of *Iron* is an instance of this kind. If we should continue for ever so inert as to let our mines be unwrought, yet ought we not to become negligent.

negligent of this manufacture on account of the material being foreign, for there is little danger that the mines of Ruffia and Sweden will be closed against us. There is as little likelihood that Ruffia or Sweden will quickly rise to such eminence in the finer branches of this manufacture as to be powerful competitors; and it is also to be considered that whatever degree of skill, or other advantages they may possess, much of the iron work needed among us must be manufactured on the spot, and here adapted to the use for which it is wanted,

SECTION

SECTION V.

*Of the means of working up the Raw Materials—
They consist of, 1st, Other Materials—2d, Capital
—3d, Skill—4th, Industry.—Want of Capital
more frequently complained of than felt—Explained
by an instance.—Effect of Capital encreased by
circulation.—Skill grows with the progress of the
Manufacture—Want of Skill sometimes the effect
of the want of Capital.—How far want of Industry
is chargeable on the Irish Workman.*

THE second circumstance which we noticed, as tending to render any manufacture eligible for a country was, that country possessing the best means of working up the raw materials which she produced. This is a recommending circumstance of such obvious importance, that it seems to need no illustration; yet the very importance of it forbids passing it in silence. From us, too, it deserves peculiar attention, because it is in this instance that Ireland is generally believed to be most deficient—Whether this opinion be well founded we shall be able to judge as we go on.

The

The means of working up the crude materials of manufacture are of four kinds ; first, *other materials* ; secondly, *capital* ; thirdly, *skill* ; and fourthly, *industry*. There is no manufacture so simple as not to require in its process other materials than the principal. In the woollen manufacture, dye-stuffs, fuel, soap, &c. &c. are necessary. In the linen, bleaching materials. In the iron, fuel, machinery, water, &c. In the tanning, bark ; and so on of the rest. But whatever abundance of necessary materials may be in a country, they must be useless if there be not a capital in the hands of the manufacturer to enable him to purchase those materials, to pay workmen, to accumulate a sufficient stock of goods before he comes to market or exports, to give credit, &c. Capital and materials, when both possessed, must be both unserviceable for manufactures, if there be not in the country a sufficient degree of skill to use them ; and capital, materials and skill, can be productive of little good, if they be not put, and kept in motion by active, steady, persevering industry.

Of

Of these requisites for manufacturing, it is not, however, necessary, that the very highest degree should be possessed. If that were necessary, manufactures could never be successfully begun; for, undoubtedly, these grow with the manufactures themselves. Yet, it is necessary, that, to a certain degree, they should exist in the country, else there will be no stock to work on. Manufacture may increase the capital, skill, and industry of a country, but it cannot create them.

If the materials necessary for working up the *primum* be deficient in a country, it is so far a great impediment to the manufacture; but it is not so great an impediment as the want of the *primum* itself. For these materials have generally a much less proportion than that to the value of the manufactured goods, and are, therefore, more easily attained. It is more easy, also, in defect of those of one kind, to substitute those of another; and the importation of them from other countries is seldom so precarious, because they generally are not of sufficient importance

portance to excite commercial jealousy. Thus, though bark is an essential ingredient in tanning, and the tanning trade is equal in Great Britain to one-fifth of her staple manufacture yet she has never prohibited the export of bark, as she has done that of wool. Salt is a necessary material in the provision trade, and we have met little difficulty in importing it.

Yet, easy as it generally is to procure these subordinate materials, the country which chooses among manufactures those to which she will attach herself, ought surely to adopt those of which she possesses *all* the necessaries; for what is generally easy may at sometimes become difficult; and among nations as among individuals, it is generally the safest policy to trust as little as possible to the generosity, or good nature of others.

Want of capital is certainly a much more serious want, but want of capital is more frequently complained of than felt. It is in many cases the argument by which indolence endeavours to justify inactivity, and sloth attempts to excuse
its

its squalid poverty. To calculate the quantity of monied capital in a country, or its proportion to the objects about which it is to be employed, is one of the most difficult problems of political arithmetic. It is not designed here to undertake it. The question relates to ideas so abstract, that there is in every step the greatest danger of running into fallacies; and the discussion too, of such a subject, would naturally run to a length, which the limits of an essay, already threatening to be voluminous, would not admit. It may be permitted, however, to observe on this subject, that in Ireland there are some very prominent circumstances, which indicate this general excuse for the backwardness of the country in manufactures to be, in some measure, ill founded. Such are, the general style of living in the middling, as well as the upper ranks, the expensiveness of their tables, their equipage, their furniture, their houses, their indulgence in pleasure, &c. It is true, that these may be alledged as the *causes* of the evil complained of; for these indulgences exhaust capital: but it is equally true, that the individual

dividual who lives in this manner, must have a present fund to enable him so to do, which, if he employed it in his respective business, would add considerably to his capital, or, at least, procure such an addition, and so far remove the evil which has been a subject of so much complaint. To explain this by an instance ;

A man having a capital of 3000*l.* engaged in business may be considered, in Ireland, as ranking in the upper class of manufacturers. He will, therefore, live in the style common to those of his class. He will not, in the first instance, labour personally in any branch of the manufacture. He will rest content with a general superintendance over his workmen, and will also employ a foreman, or shopman, under him. The wages of this person, whose services might well be performed by the manufacturer himself, will cost not less than 100*l.* per annum, at a moderate calculation, including his maintenance. The manufacturer will, also, according to the custom of Ireland, have a *VILLA*, the expence of maintaining which will scarcely amount

amount, including rent, additional expence of house-keeping, the *now* necessary expence of a carriage of some kind, suppose a jaunting car with one horse, an additional servant, &c. to less than 120*l.* more. But the manufacturer, thus circumstanced, must also see company, and will probably treat now and then with wine, at an extra expence of not less than 70*l.* more. In furniture and a superior kind of house, beyond what an English manufacturer would be content with, there is generally sunk a sum of 500*l.* of which the interest is 30*l.* Now these sums, viz.

| | | |
|---|------|------------|
| | £ | |
| Foreman, | 100 | per annum. |
| Villa, | 120 | |
| Company, &c. &c. | 70 | |
| Fine of a house and extra furniture— | } 30 | |
| 500 <i>l.</i> &c. interest | | |
| | — | |

Make a total sum of £320 per annum, superfluous expenditure. For this sum there might be borrowed, as an addition to the capital of the manufacturer, a sum of above 3500*l.*

3500l. or nearly double the capital on which he trades.

If these observations be founded in truth, (and he who shall take the trouble of comparing the habits of an Irish and English manufacturer, possessing the same capital, will soon be convinced, that they are so) it appears, that the want of capital in Ireland is a complaint either not so well founded in its full extent as is generally supposed, or it is one, which, by œconomy in the manufacturer, might be easily, in a great measure, removed. The advantages which would result to the manufactures of this country from a change in the habits of those engaged in them are incalculable—We may, however, form some idea of them by attending to the consequence, which would follow in the particular case described above, from adopting the œconomy of the Englishman.

If the manufacturer possessing a capital of 3000l. expend as above 320l. for purposes of luxury, &c. and if the necessary expenditure

diture for his family be 300l. and it cannot be much less, the sum total of his expences must be 630l. per annum. In order to support this expenditure, his capital must produce him at the rate of 23l. per cent. per annum. Let him deduct from his annual charges, as the Englishman does, the superfluous expence of 320l. and apply it to the payment of interest for such a sum as it will procure, *i. e.* 5300l. he will now have a capital of 8300l. to work on; his annual expences now, for house-keeping and the interest of the sum borrowed, remaining as before 620l. he may, this year, be content to diminish his profits 13 per cent. per annum, and yet, with the remaining profit of 10 per cent. may lay by, in addition to his capital, a sum of 200l. annually. Is it to be wondered at, then, that while the Englishman pursues this economical system, which the Irishman rejects, the English manufacturer underfells us in our own markets?

It may be objected to this plan of economy, that it would be difficult, or impracticable,

ticable for the manufacturer to borrow a sum of 5300l. It is very doubtful, whether it would be so difficult or impracticable to borrow, if the borrower were known to be a man of probity, one that lived within moderate bounds, had a property of 3000l. and was assiduous to encrease it by an industrious pursuit of his business. The public papers every day abound with advertisements, offering considerable sums to be lent on good personal security, and it would be difficult to find better personal security than that of him who, with a considerable capital of his own, is steadily, and assiduously prosecuting a lucrative manufacture.

But, whatever may be the ease with respect to the loan, nothing can be more certain, than that such a man may obtain credit for very nearly this sum, if his character and conduct be such as we have mentioned; while, if he lives up to the rack produce of his capital, and appears to be addicted to expence, his difficulty in obtaining credit will encrease with his want of it. On the whole,

F

therefore,

therefore, it may be safely inferred, that habits of temperance and industry, in a manufacturing country, not only produce, *ultimately*, an actual encrease of capital; but by establishing private credit, produce a *present* and very considerable encrease of it;—for credit is capital.*

It is certain, that capital is very frequently considered as deficient, from the inertness of those in whose hands it is; at least, the effect of capital may be encreased to a degree which would not at first be believed, by encreasing its circulation. Hence it is, that the effect of capital has been very properly said to be like the *momentum* of a falling body, not proportioned to the quantity, or mass, merely, but to the mass multiplied into the velocity. Whatever tends, therefore, to give a spring to commercial activity, so far from rendering more capital necessary, as is more generally believed, makes a less capital produce an equal effect. Hence it follows, that so long as the want of capital shall exist in
Ireland

* See Smith's chapter "Of money as part of stock." Vol. I, 281.

Ireland, those manufactures in which a quick revolution of stock is practicable, should be preferred to others.

Skill, we have said, is equally necessary as capital, to work up the materials of manufacture. The great advantage that they who have been long in the possession of a manufacture, and who have invented machinery for the performance of its different operations, possess over those, who have but recently undertaken it, and have not yet learned, or adopted its improvements, are sufficiently obvious, and are strong proofs how necessary skill is to success. But so far is it from being true, that the highest degree of skill is necessary to the success of a beginning manufacturer, that it is impossible it should be possessed. No knowledge of the theory of a manufacture, however extensive and perfect, can constitute, or confer, this skill. Theory may, indeed, facilitate the acquisition of it, but it is not the thing itself. This must be acquired by the workman from practice, regulated by the best rules; and the longer

this practice is continued, and the more limited is the object on which it operates, the more perfect will that skill become. Hence it is, that this division of labour is so beneficial to manufactures. By limiting the workman to a single operation, his practice in that operation is increased; he acquires in it the highest degree of skill, and is led to devise methods by which his labour is facilitated, or abridged. Want of capital impedes the acquisition of this skill, by making it necessary for the poor employer to occupy his workmen in various and opposite operations. It is, perhaps, in this that the manufactures of Ireland are most deficient. The iron manufacture, in its finer branches, affords numerous and glaring instances. The woollen manufacture, too, abounds with them. England, from her long experience, her more extensive capital, and the more attentive industry of her people, stands, with respect to skill, far before Ireland. The invention of machinery constitutes part of her skill, and the general adoption of it marks her wisdom. Our manufactures, being of younger growth, are yet
strangers

strangers to many of her improvements. It is an encouraging reflection, however, that these are, with a little care and docility, attainable. It has been generally believed, that there is among the Irish workmen an unconquerable aversion to the adoption of machinery. That they are generally adverse to it, from the opinion which must always prevail among uninformed men, namely, that it tends to deprive them of employment by abridging labour, is true; but it is not true that Irishmen are *more* adverse to those improvements than the workmen of any other country, even of England itself. This is proved by the fact, that many of those modes of abridging labour have been already adopted by them. The cotton manufacture particularly has been benefited by their adoption; and it is remarkable, that in that very manufacture the introduction of machinery, in certain cases, has been followed in England by much tumult, and resisted, sometimes successfully, by the workmen. An instance of this is indeed visible at Manchester, in the ruins of a very extensive factory, which

which was built for the purpose of weaving cotton by machinery. It was no sooner completed than the weavers assembled and burned it to the ground, from the common fear that if it succeeded, the demand for their labour would be diminished. This instance of outrage in the Manchester weavers was much more flagrant, and much more unjustifiable, than any thing of the kind which has occurred in Ireland; for the Manchester people had already experienced the effects of Arkwright's machinery to be in the highest degree beneficial to them. It had already extended the cotton manufacture so widely, that though, by the aid of machinery, one person could perform what used to employ forty, yet the demand for hands increased in such a proportion that the town could not furnish a supply. Many of the operations were committed to children; numbers of workmen came from Cheshire, and it was computed, that, at that time, there were 10,000 Irishmen employed in Manchester.

From

From these observations it seems to follow, that however deficient Ireland may be in capital when compared with Great Britain, she yet possesses enough to qualify her for greater exertions in manufacture than she has yet made. It cannot, however, be denied, that for any *very* extensive efforts in that way which require great stock, she is as yet unqualified. When greater capital shall be employed in manufacture in Ireland, or something tantamount to an encrease of capital shall take place in consequence of the increased impulses of commercial vigour; when the manufacturers shall learn to imitate the forbearance, temperance, and industry of their brethren in Great Britain, and become assiduous rather to *encrease* than to *enjoy* their capital; then, and not till then, will Ireland be fitted for those manufactures which require great wealth; the skill of the workman will then be improved; machinery will be more cultivated, and the division of labour more attended to. Until these desirable events take place, the simplest manufactures, and those which

which need least capital, seem to be most eligible for Ireland.

Industry has been reckoned among the necessaries for enabling a nation to work up its raw materials. It is certainly the most essential requisite, not for one or two particular fabrics, but for enabling a country to thrive in any manufacture whatsoever. There are some manufactures which need but little capital; there are others which require but little skill; but there are none which can be successfully cultivated without industry. Whether, therefore, the charge so generally made, against the Irish workman, of being greatly deficient in this quality, be well or ill-founded, it is not very necessary here to enquire, as the charge, if true, would rather tend to discourage generally all attempts at manufacture, than the pursuit of any specific one which particular circumstances might recommend.

It may be observed, however, that even if the

the imputation be well-founded, the Irishman appears to be rather unfortunate than in fault. He is in many cases idle from the necessary operation of causes, which would have made the workman of any other country equally idle. He has not, as was well observed by a respectable old man, now no more*, a greater portion of *original sin* in his composition, than the workman of other countries. He has contracted a habit of idleness, in many instances from being frequently kept idle, by the want of demand for the goods on which he is employed, or by the poverty of his employer. The depression of our manufactures, by commercial restraints, for a long time deprived our people of the means of industry; and idleness, imposed for a time by necessity, is soon indulged from inclination. When an Irish manufacturer has always had constant employment, for which he has been well paid, he is found to be as industrious as the weaver of Yorkshire and Manchester, or the smith of Sheffield.

SECTION

* The late Mr. Travers Hartley.

SECTION VI.

Of the HOME and FOREIGN MARKET.

Superior Advantages of possessing the Home-market—Quick and certain Returns—knowledge of the Demand—Frauds not so easily practiced—Experience shews the Home-market essential to the success of a Manufacture—Every Manufacturing State has highly valued it—Home-market alone will not suffice to extend a Manufacture—Instance the Woollen Manufacture in Ireland—Confining to the Home Consumption prevents Capital from being embarked—restrains Enterprize—Foreign Market should be open to a Manufacture, tho' the Object were but to supply the Home Consumption.—Of the Foreign Markets—the nearest are the best—and why?—Great Britain, therefore, the best Foreign Market for Ireland—Little danger to Great Britain from opening her Market to Ireland—Propositions of 1785.

THAT the possession of the home-market for any manufacture, is a circumstance which should strongly recommend it to adoption, scarcely

scarcely can be doubted. There are so many advantages attached to this, which are not to be had from a foreign market, that they cannot for a moment be compared; and these advantages are precisely of that kind, of which a beginning manufacture stands most in need. Among the first is, the possibility of having a quick return of stock, a circumstance which we have mentioned above, as being tantamount to an increase of capital, when that capital is to be employed in a foreign market whence the returns are necessarily more flow. When a capital is engaged in the home-market, the manufacturer may calculate with tolerable precision, the time of its return, and by taking his measures accordingly, may derive as much benefit from this knowledge, as from a doubling of his capital in any other trade. He has, too, at home, a much greater certainty of payment, because he has the debtor more in his power, and knows with more certainty and accuracy the means of enforcing his demands: and what is of more importance, he is better able to learn the character of those with whom he deals, and of course

course runs much less hazard than in a foreign market.

In the home-market, the manufacturer finds it more easy to form connections, than in a foreign one; and he enjoys, what in every manufacture is of the utmost consequence, a knowledge of the quantity of demand for his particular kind of goods, by which he is enabled to avoid overstocking the market, and sinking his capital in unsaleable stock.

No manufacture can reasonably expect to supply a foreign market, until it has first become able to supply the home consumption; for it is the experience acquired by the supply of this latter, which qualifies for supplying the foreign demand. In the commencement of every manufacture, much must be made of a very inferior quality. At home these imperfect productions may be consumed without loss to the manufacturer, by his workmen, his friends, dependants, &c. &c. which, if they were sent to a foreign market, where the character of the fabric was not yet established

established, would for ever preclude a hope of its success, by impressing the public mind with a belief of its being generally fraudulent or imperfect. Irish manufactures have suffered much by these premature essays at foreign trade, made when foreign trade was recently opened to us. The character of the country has been injured by them, and it has been said, that the quality of the goods then exported shews it to be a characteristic of the Irish manufacturer to sacrifice honesty and future interest, to secure present profit; while, in truth, the errors which were committed at that time, were such as must always happen when greedy attempts are made at foreign trade, before the way is fairly opened to it through the home-market. No frauds can be committed, or at least none to any considerable extent, in goods which are to be consumed at the manufacturer's door, because if frauds were attempted, the purchaser had the ready remedy of throwing back the goods on the maker: hence it becomes necessary, in order to prevent immediate loss, to attend to the quality of the goods made; and the habit of honest

ness attention, once formed, is permanent, and will operate in every instance, whether goods be made for a foreign, or the domestic market.

Our reasonings on this subject have the strong corroboration of experience to support them; for it will probably be impossible in the whole history of commerce or manufactures to produce a single instance of a manufacture having attained maturity and got possession of a foreign market, before it had been cherished by the home market. Of any manufacture, then, to which we cannot give the necessary aid of home consumption, it will be idle to hope the prosperity. It is in every point of view ineligible, and it would be the idiotism of legislation, to prop it by public aids.

The importance of possessing the home market has been very generally understood, and in most countries very carefully attended to. Generally, manufacturing states have given a monopoly of it to their own people, by means of prohibitory, or, at least, very high duties
on

on the manufactures of the same kind from other countries. Whether this policy be wise, has been disputed long and often. What appears to be the result, on comparing the arguments on both sides, we have already touched upon, and we shall detail more at large when we come to consider what may be the best means of promoting manufactures.

The possession of the home-market, we have seen, appears to be essential to the success of a new manufacture. This gives it strength to support itself, and surmount those difficulties which must always arise from inexperience, from want of skill, and want of capital. But the home-market is only preparatory to the export, without which, a manufacture can never reach to any degree of eminence—nay, without which, it can never be commensurate to even domestic consumption. This has been exemplified in the woollen manufacture of Ireland for a century back; for tho' it was in a thriving way when at the end of the last century Great Britain prohibited the export, yet, instead of continuing to encrease
until

until it became equal to the supply of the home-market, it gradually dwindled into insignificance. And this is natural; for by preventing export, you take away the spring which gives energy to the manufacturer, and deprive him of the resource to which he recurs under the pressure of damp or disappointment in the home trade. In a word, you strip manufactures of their best prop, Commerce; and by confining the industry and enterprise of the manufacturer, within a space so circumscribed, you weaken the exertion of both—The elasticity of a spring cannot operate where there is no room for expansion.

The restriction of manufactures to the home market, is injurious in another way. If the manufacture be confined in a few hands, it is injured, because, in that case, those few enjoy a monopoly of it; and if it be divided among a considerable number, while there is no market but the domestic one for a vent, each of these can employ in it but a small capital, because the home demand is unequal to the employment of a number of large capitals.

The

The mischiefs that result in either case are obvious. It is certainly true, that a manufacture can never find its way in any considerable quantities to a foreign market, until it has attained such a degree of strength and perfection, as to procure for it an extensive demand at home ; and yet, from what we have said above, it appears necessary to its encrease and success, that the foreign market should be open to it, even at its earliest stages. For it is the possibility of vending a surplus abroad, if the home-market should fail, that prompts the manufacturer to make any considerable exertions, and it is by such exertions only, that manufactures can be much advanced. While they are carried on by only a small capital, and on a narrow scale, the division of labour, the great engine of manufactures, cannot take place to any considerable degree. As only few hands can be employed, each will be obliged to engage successively in various operations, and of course he will attain skill in none.

It becomes essential, therefore, that the
 G manufacturer

manufacturer be permitted at least to aim at the foreign market, though the object be merely to procure a supply at home ; as in the pursuits of ambition, of science, or of pleasure, our original aims stretch far beyond our final acquisitions. Those, therefore, who persuade us that industry should exert itself on objects within its reach, without distracting its attention by looking for a wider field than it is able to occupy, seem to know little of the principle by which industry is put in motion. Their counsels may direct the workman in the discharge of a given stock, but they are unfitted to govern that spirit which widens the sphere of human action, and provides occupation, not for individuals but for a nation.

As that manufacture is more eligible which may be vended at a foreign market, than that which is confined to one merely domestic ; so is it more strongly recommended by the possession of a near market among those which are foreign, than by that of one more distant and unsafe. The resource of a foreign market, we have seen, encourages the manufacturer to exertion ; his encouragement will be so much greater as this resource

resource is likely to be more certain and lucrative. Hence it is, that to Ireland the English market is better than any other foreign one ; and where a manufacture is admitted to it, and is able to stand a competition, it is found to derive the utmost benefit which can be hoped from a foreign market. The linen manufacture, but for this, would never have reached its present importance, not even if there were other markets open to it, in which as much, or more, goods might be disposed of. The reason is obvious ; it is because our commerce with England possesses the great essentials that constitute a good market, quick returns, and certain solvency. If goods be sent to a distant country, a long time must necessarily elapse before the manufacturer receives a return, and during the interval, he cannot, with so much certainty, reckon on being paid, even at the expiration of this period. A poor country, like Ireland, is not equal to this credit and hazard ; an individual manufacturer, without very large capital, could not trust himself in such a market.

The folly of those who endeavour to depreciate the advantages which Ireland enjoys from
 G 2 admission

admission to the British market, in those instances in which it is open to her, is from these considerations, sufficiently obvious. Those advantages are certainly of very considerable importance, and it should be the object of him who professes himself a friend to Ireland, to procure their extension by inducing Great Britain to open her markets to us more generally. If this can be done by conciliating means, let them be tried; but between countries connected as Great Britain and Ireland are, vexatious, or hostile measures, might, perhaps, only widen our exclusion. Yet, it is not meant to say, that the admission of those very few of our manufactures which Great Britain does admit, is purely eleemosynary—a measure of her mere benevolence to us, from which she derives no advantage. No national measure, perhaps, is, at any time, the result of pure generosity, or good will; self interest is, among nations certainly, the great moving principle; and it would be easy to shew, that Great Britain, in admitting even that manufacture, of which the admission is most advantageous to us, our linen, secures to herself very important benefits. But though this be true, it does not follow that she might
not

not be provoked to exclude, perhaps, those manufactures, by the admission of which, she is most benefited. Nations, though they are, perhaps, never generous, are often vindictive, and it is not impossible, that a vexatious measure, taken up on one side to enforce concession might not produce a measure of retaliation on the other, injurious to both countries, and perhaps peculiarly so to her that adopts it.

It is certain, that if the British ports were entirely thrown open to the manufactures of Ireland, but a very small quantity of them would, for a great length of time, find demand in England. In almost every manufacture of national importance she far outstrips us, by her long experience, her capital, her skill, and industry. Little injury, therefore, could result to her, while Ireland would derive most important advantages from this liberty, not because she could dispose of her manufactures there to any great amount, but because there would be an object set up for hope and emulation to pursue—spirit would be given to enterprize, and activity to industry.

The

The propositions presented by Mr. Orde in 1785, as a foundation for a commercial settlement between the two countries, seem to have rested on this principle. If the changes which were afterwards made in those propositions were such as would endanger, or sacrifice those more important benefits, the political independence and free constitution of the country, to reject them was, undoubtedly, wise; for the only sure foundation of commercial prosperity is national independence and civil liberty. But if those changes were *not* of that fatal kind, and were consistent with, and promotive of this great principle, it is devoutly to be lamented that they miscarried. Nothing could so much have contributed to call forth the exertions of the country; nothing could so quickly have given intelligence and industry to our manufacturers, or excited among them that spirit of emulation in which, unhappily, they are at present deficient, as the possession, or the possibility of possessing, the British market.

SECTION VII.

Of the MANUFACTURES which greatly encrease the Value of the Prime Materials.

The importance of those manufactures shewn by considering how what is added to the value of the raw materials by manufacture, is disposed of—It goes in three ways—Consumption—Repairs—Encrease of Capital—Further Advantages of those manufactures that greatly enhance the value of the primum—in Ireland particularly.

THE next object of consideration is how far a manufacture is made eligible by adding greatly to the value of the materials. It is evident, in the first instance, that whatever is added by the manufacture to the value of the *primum*, is so much added to the stock of national wealth; whether this addition is to be laid by to encrease capital, or is devoted to immediate consumption. It is plain, too, that of this addition so made to the wealth of the nation, a considerable part will necessarily be laid aside to encrease capital, for the whole will be disposed of in three ways;

ways* ; one will be disposed of in the payment of the labour by which it was produced, and this may be considered as set apart for consumption ; another, will be employed in erecting new, or repairing old, machinery, fixtures or implements, necessary in the manufacture ; this may be considered as a fixed capital ; the remainder goes to what is properly called the capital, or rather the circulating capital of the country. But if the manufacture be carried on by machinery, then that part of the increased value of the materials which, in the other case, goes for the remuneration of labour, will be very small, compared with the remainder ; in which case, the fixed and circulating capital of the country receives so much the more increase.

Hence it appears, that such a manufacture must be much more eligible for a country, than one in which the raw material constitutes a great part of the value of the manufactured goods, and of which all the operations are carried on by hand labour. For a poor country particularly, such a manufacture is to be chosen, because in the first instance, it

* See Smith, vol. i. page 275.

it requires least capital to be sunk in materials, and in the second, it tends soonest to relieve its poverty by creating a capital.

It is true indeed, that in such manufactures, tho' the value of the materials be little, yet the expence of machinery is very considerable. It deserves to be remembered, however, that this expence, if it can once be sustained, is very quickly repaid by the superior profits of the manufacture, and at all times a capital sunk in machinery, is employed in the most sure and productive way. Even a poor country, therefore, may find its interest in sinking its capital in this way, by which such creative powers are given to industry, in which so little hazard is run, and which will so soon repay the expence which it at first occasions.

In many of our manufactures it has been found, that their progress is retarded by the higher wages claimed by the Irish workmen, than is paid to artificers of the same description in England. This high price of wages it
has

has been found impossible to diminish, because high as it is, it appears the workman cannot subsist upon less. Tho' it may appear strange at first view, that higher wages are necessary to the Irish workman, than to the English, it will cease to do so, when it is remembered, that the workman in England enjoys a perpetuity of employment, and that too in precisely the same branch. In Ireland the workman frequently cannot get employment for three-fourths of his time, in some instances not for two-thirds, yet he must have subsistence throughout the whole of it. It becomes necessary, therefore, for him to charge high for his work when he labours, because he must charge upon the time of labour the expences of the time of idleness. This evil, among many others, makes the adoption of machinery peculiarly necessary for Ireland; for if a manufacturer finds himself unable to keep his work going forward, the cessation of his machinery induces no subsequent rise in the price of his goods; while the idleness of his workman must be compensated for, by higher payment when he is set to work. The remedying of this evil, which prevents our
goods

goods from being brought to market as cheap as those of other countries, where workmen being kept constantly employed, work on more reasonable terms, seems to deserve peculiar attention. So far as machinery may be substituted for manual labour, it affords this remedy ; and, therefore, those manufactures which admit machinery in its fullest extent, undoubtedly deserve a preference in our estimation.

SECTION VIII.

OF MANUFACTURES already in part established.

Difficulties of giving a new direction to Industry—
The Legislature can institute new Manufactures
only by carrying them on under the direction of
public Officers, or, by Bounties to private Indi-
viduals—Dangers of each method—This does not
prove that Encouragement to Manufactures already
begun, may not be useful—And why—To what
points the assistance of Government should be ap-
plied—Why this assistance not liable to the objec-
tion made against Government originally instituting
any particular Manufacture—Manufactures not en-
titled to Encouragement in proportion to the time
they have been Established—Instance,

OF all the duties which lean on the Government of a country, there is none, perhaps, so difficult, as that of giving a new direction to the industry of a people, where change of circumstances makes the attempt necessary. There is, in the first instance, the utmost danger that a government may mistake the true channel into which those super-
 venient

venient circumstances would naturally turn the tide of public exertion ; and even if they determined aright in this nice crisis, it is not less difficult to effect what they see ought to be done. Though the end be right, the means of attaining it, may, in this case, be extremely wrong. A statesman is never more prone to error than when he becomes a manufacturer. It is for this reason, that manufactures, which, like those of Spain, are carried on under the immediate management and protection of the crown, have scarcely ever prospered ; and, it is from the same cause, that among ourselves manufactures set up from the most liberal and patriotic motives, by gentlemen of large fortune, and carried on under their immediate controul, have been hitherto but little successful. From these facts, it is easy to infer, that *generally* it is more wise in a legislature to assist and protect private industry in those pursuits which it has struck out for itself, than to attempt to force its course by the establishment of perfectly new manufactures. Hence it appears that *cæteris paribus* a manufacture in some degree established, has
a much

a much stronger claim to the support of a government, than one which has not been yet instituted; that is, such a manufacture is more eligible for a country, choosing among manufactures those which she will adopt.

Government cannot indeed introduce a new manufacture, unless in one or other of these ways; they must either establish factories, under the immediate inspection of officers appointed by the state—or they must offer such bounties to individuals as will induce them to engage in the new undertaking without any dependence on its future or ultimate success. If they adopt the first mode, they will only try again what has already been tried, in a variety of instances, in Spain and in other countries, and always without success; and, if they resort to the scheme of bounties, they may indeed procure a few adventurers to engage in the manufacture, but as the bounty was the only motive for which they entered into the business, they will prosecute the *job* with no other view. While they are paid by the public, they will work for the public,
and

and they will endeavour in every instance, to make the public pay as dearly as possible. But if the prop of bounty be once removed, the manufacture falls to the ground, and the only effect which remains of the sums which have been expended, is, that they have established a bar against the natural introduction of that manufacture in future, by impressing the public mind with the idea, that this manufacture has been already tried, and failed.

These observations, however, furnish no argument against the positive encouragement of government to manufactures in which the public had already engaged, and which they were prosecuting with progressive, tho' tardy, steps. The individual who had embarked his own capital in the pursuit, had undoubtedly done so in the hope, that the manufacture would succeed, and reward his hazard and his labour with profit. *His* opinion on this point, is the surest possible guide to that of the legislator, and affords reasonable ground to believe, that the manufacture is practicable and profitable.

If from the impediments which always block

up

up the way against an infant manufacture, the individual labours under present difficulties, which he combats in the idea that perseverance and industry may overcome them, though at a distant time; here is the *nodus vindice dignus* in which the public aid should be brought to assist private exertion. Such aid will not make the individual relax his efforts, and rest on the staff which is only held forth to help him out of difficulty; he will, on the contrary, avail himself of this assistance to accelerate his advances towards the goal he aims at, and by this assistance may probably reach what without it he might never have attained however sanguine had been his hopes.

Nor will this be, as it has been called, forcing industry to waste itself on objects which were not fitted by nature for its exertion; it will only be assisting industry in operations in which it had already engaged, and accelerating its victory over difficulties which it might indeed have at last overcome of itself, but which it was for the public good should be overcome speedily. Among those
 difficulties

difficulties we may reckon as the principal, want of skill in the various operations of the manufacture, and existing habits in those employed in it, adverse or foreign to those which the nature of it required. There is another difficulty—a want of capital in those who make the first essays in the manufacture to purchase proper necessaries or machinery; for in a fabric arising of itself, those are always made by the poorer people. Those are impediments of that kind which government may find it necessary to assist individuals in surmounting particularly in a poor country, in one not generally versed in manufactures, or far advanced in the improvements of society.

The arguments which have been used to shew the impolicy of government interfering in manufactures, will not be found to apply, with much force, to this case. If the question were to introduce habits of industry, and useful arts among a tribe of savages, it would be a futile objection to say, that “industry should be left to find its own objects.” It would be absurd to alledge, that the humanity which furnished

H them

them with utensils of iron for those of stone, or rewarded and encouraged the use of them when a disinclination to use them existed from prejudice, was wasting its labour, because as people became qualified to make a profitable use of the means of industry, the sagacity of private interest would find out the best modes of effecting the acquisition. The answer to such objections would be easy; "that inertness was the leading feature in the savage character—that to stimulate the rude race by rewards to useful exertion, and to furnish them with easy means of useful acquisition, would undoubtedly hasten desired improvements, and that to wait for industry and civilization to arise of themselves would be to leave them in their present state for centuries longer." Such reasoning applies to any people, so far as they are backward in arts and industry, as well as to the savage tribe; for they labour under the same disadvantages, but in a less degree. Ignorance of improvements known in other countries is so far barbarism, and disinclination to adopt those improvements when known, is a still more prominent mark of a barbarous people.

It is not only useful, therefore, that government should assist individuals in surmounting those difficulties which impede a new and profitable manufacture, but it may be wise and necessary in a government *sometimes* to originate manufactures themselves, namely, when those manufactures are such as are essential to the improvement and well being of the country, and are not likely to be originated unless by the excitement of public encouragement. In doing this, however, there is always much hazard of defeat, and therefore, it should never be attempted but in cases of necessity, such as we have mentioned. In ordinary cases it is wisdom to select, for encouragement, manufactures already somewhat advanced, but yet labouring under difficulties, rather than set new ones on foot.

Though a manufacture which has been for some time established deserves a preference before that which has not yet been attempted, when the object is, to choose among manufactures those that are best fitted for a country; yet it is not to be understood, that the

longer a manufacture has been established, the more strongly it is recommended to public favour. On the contrary, when the manufacture has received public encouragement for a certain length of time, and yet has made no very considerable progress—when after having received such a degree of care and culture as should have brought it to maturity, it yet remains in the weakness of infancy, it is high time to leave it to its fate, and divert toward it no longer that assistance which might be given with more effect to other objects. To continue public aid to such a manufacture would be really forcing the industry of the public to waste itself in pursuits less profitable than those to which it would tend if left to its own direction.

If a manufacture, after having received aid by which it has taken root, still continues to receive those helps which it needs no longer, this also is a useless waste of public care and expenditure; for after having received such assistance it ought undoubtedly to be left to its own energy for its support. That manufacture, therefore,

fore, which by the assistance of public encouragement has attained vigour, as well as that, which, after long enjoying public protection, yet continues unable to support itself, ought both to be manumitted, and left to their own strength. At what precise period this manumission should take place remains an object for enquiry, and may probably be ascertained by considering for what purposes public aid is given. These, we have seen, are, to enable the manufacturer to overcome the difficulty he meets with from want of skill in his workmen, and from the prevalence of habits adverse to the manufacture; and also to remove the impediments which arise from want of sufficient capital in those who make the first essays in the manufacture to procure the best means of prosecuting it. But these ends are attained, when, by public encouragement stimulating private industry, the best modes of working have been invented, or introduced; when these have become generally known, and generally practised; and when individuals possessing capital have been induced, by the advantages held out to them, to engage in the manufacture. When a branch

is

thus spread among individuals possessing property sufficient to prosecute it with success, and carried on by the best methods which have been adopted in other countries, it has already derived from public protection all the advantages which public protection can confer, and if with these advantages it be unable to make its way, or have already acquired strength and stability, in either case it should be left to itself.

If this were the proper place to enter into a discussion of the subject, it would be easy to shew how closely these remarks apply to the encouragement given to the linen manufacture. It would be easy to shew, that extended as it is throughout a whole province, carried on extensively by a very great portion of the inhabitants of Ireland, and enjoying all the advantages that long experience can bestow, it is no longer the *most* proper object for the regulations of a Board, and the paltry encouragements of a loom, or a spinning wheel. If any manufacture can be called an established one, the linen is that manufacture, and surely, thus extended and established it stands
in

in no need of petty premiums, and trivial regulations; it can stand on its own legs, and should not monopolize those aids which ought to be given to struggling and beginning manufactures.

SECTION

SECTION IX.

Of the INFLUENCE of MANUFACTURES ON MORALITY, their CONNECTION with AGRICULTURE, their CONGENIALITY to the SOIL, &c.

Importance of Morality on public Happiness.—The Distillery an instance of the mischiefs which a manufacture may produce on the morality of a People.—Effects of it on the other manufactures of Ireland.—Manufactures carried on in cities and large factories most adverse to the morals of those engaged in them.—Injuries to manufactures from the manufacturer engaging in operations of husbandry.—The only argument in favour of that practice—answered—Disadvantages of this combination—That connection of agriculture and manufacture by which the extension of one extends the other, is useful—as, where agriculture furnishes the primum of a manufacture—Superior advantages of such an one above others.—Congeniality of a manufacture to the country, &c. ascertained by the facility with which it is instituted—Instances—Conclusion.

NO object so well deserves the care of the legislature as the morals of its people, because on the morality of the nation must rest every superstructure of national prosperity which can possibly ~~to~~ be permanent. The public weal is constituted

stituted only by the wealth and happiness of the individuals who compose the public; for tho' it be possible that a government may extend its dominions and encrease its wealth, while the majority of its people are smarting under oppression, or pining in poverty, yet such a state cannot be said to be prosperous and happy. The governing power, indeed, may be called great and successful, but the state or nation, which is constituted by the people, is wretched. But it is evident that the wealth and happiness of individuals is generally in proportion to their industry and their virtue; whatever tends therefore to diminish the one or to relax the other, must be so far injurious to the country, and instead of being encouraged, because it may be productive of apparent good in one instance, for example in revenue, it ought by all means to be depressed, because it has a *general* tendency to counteract the public weal, and therefore must do on the whole much more evil than good. Hence appears the necessity there is for a state, in considering what manufactures it will patronize, to weigh their consequences on morality, and decide for those which in this respect have the advantage.

A striking

A striking example of the mischiefs which may be done by a manufacture tending to deprave the morals of the people, has been exhibited for several years back by the distilleries of this kingdom. This manufacture by producing ardent spirits in large quantities and at a cheap price, has emasculated the minds and enervated the bodies of the poor of Ireland. It has spread its poison through every quarter of the country; it has rendered poverty more miserable, and rendered vice of all kinds more prevalent and more ferocious. Of manufactures it has been the bane. It has disinclined and disabled the workman to perform his work either with dispatch or accuracy; it has made him combine against his employer to extort the means of dissipation, and it has made him idle to spend them. In a word, it has filled our streets with beggary, riot, and vice, has raised the prices, and spoiled the quality of our goods, and made the fertility of our island, instead of a blessing, a curse. What is still more fatal, the disease has become inveterate, and has hitherto baffled every attempt which has been made to repress it. It has even been doubted whether
it

it have not so infatuated the financial department of our government as to make it disinclined to its depression; so much does it augment the revenue by diminishing the industry and morals of the country!

It is a general opinion, and a very little attention to a comparison of the state of manners and morals in a large city and in the country, will prove the opinion to be well founded, that the aggregation of men into large cities is one of the most fertile sources of vice. Without endeavouring to account for this, it is sufficient for us to take things as we find them, and regulate our conduct accordingly. It will follow, then, from the admission of this fact, that those manufactures which necessarily confine the workmen in large cities are less eligible than those which may be carried on in the country. Temperance, application, strength of mind, and health of body, are all of them more easily attained in a village, where the means and temptations to debauch and dissipation are few, than in a large city where they abound, and where to resist them requires a great degree of active virtue.

The

The same arguments which go to prove that a manufacture is more injurious to morals as it is more necessary to its success that it be carried on in large cities, apply, tho' perhaps with somewhat less force, to those which are carried on in large factories. The associating of men together in one spot, gives the vice of every individual an opportunity to spread; and vice is most contagious. It affords also the best opportunities for combination. These are the evils which result from the crowding of workmen together. If women are necessary to the manufacture, and are admitted, as they generally are in factories, to mix indiscriminately with the men, the mischiefs are still worse. In factories, the women are universally and extremely dissolute, the children catch the immorality of their parents, and soon reach to high degrees of premature iniquity. Can any manufacture be worth so much?

Another of those circumstances which were said to recommend a manufacture to public protection, was its connection with the agriculture of the country. By this is not meant
 a connection

a connection of the operations of manufacture with those of husbandry, or an alternation of those operations in the same person. Than this, perhaps nothing is more injurious to industry.—It prevents at once the improvements both of agriculture and manufactures, and diminishes greatly the quantity of effective labour, by the time lost in transition from one operation to another, the distraction which attends that transition, and the interruption of that impulse which the mind receives from an undivided attention to a single object, so necessary to give full effect to any operation.—It has been pleaded, indeed, in defence of this practice, that it contributes to the health of the workmen; but this solitary argument in its favour, will, on examination, be found to have but little weight.—In the first place, it is far from being certain that moderate industry, in the prosecution of those manufactures, in which the workman is thus made a botching farmer, viz. the linen, or woollen manufacture, is at all injurious to health. In manufacturing cities, these men, it is true, appear pallid and sickly, but this is rather

rather to be attributed to their residence in the crowded and filthy part of a populous town, to their being penned up in factories, or to the intemperance, which, in such places, is so prevalent, than to the effect of their labour: for even in these situations, they exhibit as many instances of longevity, as are to be found, perhaps, among the other residents of cities. It is an experiment, therefore, well worth making, whether by healthful situation and temperate habits, even tho' as sedulous an application to the manufacture should exist, the evil, which is attributed to the nature of their labour, would not be removed. Until this be ascertained, nothing can be safely inferred with respect to the superior healthfulness of combining in one man the dissonant operations of manufacture and husbandry.

Without waiting, however, for a decision on this question, nothing can be more clear, than that some ill consequences do result from this combination. Every one who is at all conversant with manufactures, knows what is meant by the workman when he complains that

that his *hand is out*. He knows that at this time he is incapable of working either so quick or so well as at other times; and he knows also, that the workman's hand is always put out by having been for some time at an occupation different from his own. If the fabric in which he is engaged be a fine one, it is easy to see with what ill effect he must attempt it, after having spent his morning in holding a plough, or using a spade, and how injudiciously and clumsily *he* will handle a web of cambric, or a thread of silk, whose fingers have been rendered callous by the coarse labours of a farm or garden.

It is not, then, this connection of agricultural and manufacturing labour in the workman, which recommends a manufacture, but that connection, by which the extension of the one promotes the extension of the other. Such is that between agriculture and those manufactures, the materials of which are the produce of agriculture. So far as this manufacture is prosecuted, so far it is evident agriculture meets a sure and ready market for that

that branch of its produce. The beneficial effect of such a manufacture, is double of that which results from a manufacture, of which the materials are not the produce of the soil; for it is profitable, not only by giving employment to numbers in its own process, but also to others by whom the earth is cultivated for the *primum*. The manufactured goods in this case may be said to be created by industry; in every other, the given materials are only improved. But if such a manufacture be doubly more useful than that which works up materials not the produce of the land, it must be *fourfold* more useful than that, which, in proportion to its own encrease, *prevents* the extension of agriculture. Such, in some degree, is the provision trade: *how far* it is such, we shall see, when we come to treat specifically of that head. At present it is sufficient to have shewn, that it is a strong recommendation of a manufacture, if it be connected in this manner with agriculture, and that, in proportion as it comes thus recommended, it is entitled to preference, when we consider what manufactures are best fitted for the country.

Manufactures

Manufactures are sometimes peculiarly adapted to a country, from a correspondence to the nature of its soil, or climate; and in many instances, the disposition of the inhabitants of a country, qualifies them to excel in some manufactures beyond others. In determining, therefore, what manufactures are fitted for a country, it may be right to pay particular attention to these circumstances. Thus, for a country abounding with water, and properly situated for mill sites, those manufactures which are best carried on by mills, seem, so far as one instance goes, to be well suited. Manufactures carried on by fire, are fitted for the country where fuel abounds; and so of the rest. The disposition of the inhabitants is a circumstance which deserves peculiar attention; for a manufacture is likely to derive much more benefit from its correspondence in this, than in any other instance.

This propensity of a country toward any manufacture is easily judged of, from the facility with which a little encouragement sets it forward, from the number of rude essays in it which are to be met with, and from its being cultivated by families for private use.

I

Thus,

Thus, the ineffectual struggles which have been made to extend the linen manufacture throughout the southern parts of Ireland afford a strong presumption, that it is not so well fitted to the genius of the inhabitants of that part of the country; and this conjecture seems to derive strength from the circumstance, that the people of Ulster, where this manufacture has succeeded, are the descendants of Scotch and English settlers, and widely different in habits and manners from the people of the South, of whom the great bulk are descended from ancestors originally Irish.

The woollen manufacture, on the other hand, seems to have some quality which peculiarly fits it to the genius of the people in that part of the island. This appears from the rude manufacture of wool being so widely spread among the inhabitants, every village producing flannels, frizes, &c. either for private consumption, or for sale, &c. and also from the inhabitants of these provinces being to a man clad in woollen. Both sexes indeed seem equally fond of this manufacture, and, in many instances, the man may be said to

to be loaded rather than cloathed with it; for in the heat of summer, besides a coat and waistcoat, he uniformly wears a woollen great coat of several pounds weight. The cloathing of the women from head to foot is generally of wool, except in those articles which are indispensably of linen. In some places, however, the consumption of cotton manufacture has lately increased to a degree which has lessened very considerably the quantity of woollen in the Irish female dress: but this is a recent innovation, and not yet of such extent as to derogate much from the force of our remark.

We have now enumerated the several circumstances which seem to recommend a manufacture to adoption; and we have made some observations on each of them to shew that they are really, and how far they are, recommendatory. Thus we have set up landmarks to direct our course in the subsequent part of this enquiry, and it now only remains to find what manufactures possess these recommending qualities, or the greater number of them; for such, unquestionably, are the manufactures best fitted for the country.

It was necessary to lay down those general principles, for two reasons; first, in order to guide our decision, which would probably have been erroneous had we nothing but tacit and vague notions to govern it; and in the second place, to secure a degree of perspicuity to our future enquiries, which would necessarily have been obscure, if the reasons for which we preferred or rejected any manufacture were not expressly given, and confuted, if they were given here and there as occasion might suggest them.

P A R T II.

SECTION I.

Of the LINEN MANUFACTURE.

Erroneous opinion entertained of this manufacture—created by the artifices of Lord Strafford, who endeavoured to supplant the Woollen by the introduction of the Linen Manufacture—This not effected, until restrictions were imposed on it by the Parliament of England—Linen Manufacture well calculated for this country, but not exclusively the staple—What circumstances are favourable, and what adverse to it, enumerated—Competitors of Ireland in the Linen Manufacture—Its proportional encrease in Scotland, has been greater than in Ireland, from 1727 to 1783—Cheque and Sail Cloth Manufacture decayed in Ireland from the competition with Great Britain—The little progress made by the Linen Manufacture beyond the limits of Ulster—an Argument against

its

its being considered the only National Manufacture—Recapitulation.

HAVING examined, in the former part of this Essay, the arguments which prove the utility and necessity of encouraging manufactures generally, and having also determined what are the circumstances which should recommend any particular manufacture to adoption; we come now to examine individually the principal manufactures, and consider how far those recommendatory circumstances are to be found in each. In an enquiry on this subject, the first place undoubtedly belongs to that of linen, as well because it has long been considered the staple manufacture of the country, as because it is really one of the first importance to it.

Of the facility with which an error may be planted in the public mind, and of the strong hold which it takes of the national understanding when cultivated by the art of the politician, nothing can afford a stronger instance than the history of this manufacture.

Its

Its first rise in Ireland may be dated from the administration of Lord Strafford in the reign of Charles the First. When he arrived in this country, the woollen manufacture was carried on in it to such extent, as induced his Lordship to fear that if it were in any degree encouraged, or even permitted, it might ultimately grow to such magnitude, as to become a dangerous rival to the woollen manufacture of England. Under this impression, his Lordship undertook, not indeed to prohibit or refrain, but to discourage and supplant it. This he attempted by means, the success of which did honour to his sagacity, however little credit he may derive from them, either as a sound politician, or a friend to Ireland. He encouraged the manufacture of flax, set several looms to work, and in a letter to his master, in which he accounts for his conduct in this instance, declares that he foresaw it would become a flourishing manufacture. The event has justified his prediction, and in doing so, has afforded the strongest possible presumption, that his opinion with respect to the manufacture which he undertook to discourage, was

was equally well founded, namely, that the circumstances of Ireland were so peculiarly favourable to the manufacture of wool, that if it were not discouraged, it might in the end, rival even that of England herself.

The arts of Lord Strafford, however, were not able either to depress the woollen manufacture, or raise that of flax. So unequal indeed were they to effect either purpose, that towards the close of that century, it was matter of complaint to the Parliament of England, "that the Irish were backward in the linen manufacture, and tenacious of that of wool;" and they not only complained of the fact, but endeavoured to account for it: They asserted, "that it was not to be wondered at, if a people, poor as the Irish, were strongly inclined to work up the materials in which their country abounded;" thus giving the most striking proof of their opinion, that wool, rather than flax, was the natural produce, and staple of the country. Who at that day would have believed, what is now received almost as a truism—that linen was designed

designed by Nature to be the principal manufacture of Ireland, and that she was not fitted to excel in that of wool?

At that time, however, or shortly after in the same reign, measures were taken by the Parliament of Great Britain, and acquiesced in by the legislature of Ireland, which did effectually damp the woollen manufacture, and from the effects of which it has not since recovered: while the almost perpetual and sedulous care of the legislature to the linen manufacture has raised it to an excellence, extent and importance, which evince the foresight of Lord Strafford, and give some colour to the opinion, that linen is the staple of Ireland,

That Ireland is well calculated for the linen manufacture cannot rationally be denied. On the contrary, it is certain that she possesses many striking advantages for it. But, certainly, it may fairly be doubted, whether it be the *only* manufacture which she is equally well qualified to prosecute; whether it be exclusively and properly the staple of the kingdom, and whether it be good policy

licy to confine legislative protection and encouragement to that manufacture alone. Those observations may, perhaps, appear well founded when the circumstances of the linen manufacture are attentively considered.

It is certainly a very strong recommendation of this manufacture that its raw materials can be raised in the country. They are not foreign like those of silk, nor to be found cheaper and better in another country, like those of wool and iron. The manufactured goods, too, when finished, are such as are always sure of being in demand at home, for ^{their} ~~its~~ use is indispensable to cleanliness and comfort, and derive little recommendation from the caprice of opinion. They are sure, also, for the same reason, of finding a market in foreign countries wherever they cannot be produced cheaper; for it is a manufacture not obnoxious to the changes of taste and fashion which so frequently annihilate one manufacture to raise another. Besides all those circumstances in its favour, it is a manufacture which promotes agriculture by the production of its raw material.

But,

But, on the other hand, it deserves to be remembered, that though the linen manufacture be promotive of agriculture, inasmuch as the materials of it are the produce of the soil; yet, the raising of flax is by no means the most lucrative mode of employing land. It is known, that a crop of flax, more than any other product, impoverishes the soil; so much so, indeed, that, in a very short time, it completely exhausts it. Hence it is, that notwithstanding the encouragements which have been held out for the raising of flax-seed, nothing like a sufficient quantity of it is yet raised for the consumption of the manufacture; and even of those who have been induced by bounties to lay out their lands for flax, many, finding themselves in a little time losers, have, notwithstanding the bounties, declined so unprofitable a pursuit.

Another consideration of not less importance; that, though we are now in possession of a foreign market, that market is not very secure to us. We have in Germany and Russia powerful competitors; they have already beaten us out
of

of one part of the trade—the Osnaburghs; and who can say, that they may not in a little time be equally successful in many of the other branches? But it is not only in Russia and Germany that we meet a powerful competition. Scotland has made rapid advances in this manufacture, and continues still to improve. In the finer branches she is already our superior, and is not contemptible in the middling price and coarse linens. But above all we have to dread the competition of England herself; for England has, in the course of half a century, made greater advances in the linen manufacture than any other country in Europe. And a circumstance extremely remarkable, one that should make us less confident of keeping the linen trade to the extent in which we now possess it, is, that in the exact proportion as our exports of linen to England encrease, we encourage the manufacture of English linens; for it is a fact, that of every cargo of linen exported from England since the grant of the bounty on export, which is the circumstance that has made England the market for Irish linen, a large proportion

portion has been English, and that proportion, there is reason to believe, has been continually increasing.*

By collating the returns of the exports of British and Irish linens, we see that in 1743 the English export was to the Irish as 40,907 to 52,779 ; in 1773 the proportion had encreased in favour of England so much that the English linen exported in that year was to the Irish linen exported as 5,235,266 to 2,832,246.

Nor is it to be wondered that the system of bounty on the export of British and Irish linens

* This will appear by the following statement of the export of British linens, from the year 1743, when the bounties were first granted, to 1773.

Yards of British Linen.

| | | | |
|------|-----------------|---|-----------|
| 1743 | <i>exported</i> | - | 52,779 |
| 1753 | — | - | 641,510 |
| 1763 | — | - | 2,308,310 |
| 1773 | — | - | 5,235,266 |

Yards of Irish Linen.

| | | | |
|------|-----------------|---|-----------|
| 1743 | <i>exported</i> | - | 40,907 |
| 1753 | — | - | 1,308,967 |
| 1763 | — | - | 2,588,564 |
| 1773 | — | - | 2,832,246 |

linens has produced these beneficial effects to the linen manufacture of England, when it is considered that the bounty being the same on British and Irish linen, and the Irish manufacture being loaded with five per cent.—the average expence of freight, warehouseing, &c. attending the carriage to England—the British manufacturer comes to the foreign market with an advantage equal to this per centage in his favour.

We have already said that Ireland has powerful competitors in the foreign fabrics of linen. That this is true appears hence, that tho' the duties on the import of foreign linen, (Irish excepted) and the bounty on the export of British and Irish, make together an advantage of 15 per cent. yet the foreign manufactures have been able to preserve a degree of competition in fine linens. Should England then at any time think proper to lessen the duty on the import of foreign linen, the immediate consequence would be that the fine linens of Ireland would be excluded from the British market, while the manufactures of England might be exported by a bounty which would secure them
the

the export trade in as great an extent as they at present possess it.

It is, indeed, true, that of such a measure as this on the part of Great Britain there is little danger. The important truth that the interests of both countries are the same, and that what would tend to impoverish Ireland would at the same time tend to diminish the strength of Britain, it is at this day too well understood to admit such an idea into the head of a sound politician. But tho' this be true, yet Ireland considering as an independent kingdom what manufactures are best fitted for her, should pay most attention to those for the success of which she is least dependant on foreign aids. It may be too cold a policy to practice among individuals, but it is certainly wisdom among nations, to act towards friends as those who may one day become enemies, and towards enemies as those who may one day become friends.

It has been frequently urged that this country may rest secure of the continued possession of the British market, because England it is said cannot,

cannot, if she would, provide more advantageously in any other country. The fallacy of this argument appears from what has been said above; for granting that she cannot get from any foreign country linen of the kind and price which Ireland furnishes, yet her own manufacture, which in the year 80 was reported by the lords of trade to produce more linen than is annually exported from Ireland, is in a state so improved, that from this alone we have reason to fear; it is certain at least that by making some extraordinary exertions in favour of her linen manufacture, she might raise it to such a degree as to prevent any inconvenience from the want of Irish linen, and to supply any encreased demand, or sudden deficiency.

Many, indeed, are the circumstances, which, duly considered, should make Ireland less sanguine in her hopes of continued prosperity to her linen trade, so far as that prosperity depends on the market of England. The value of foreign linen imported into England, exclusive of those from Ireland, is greater than the

the value of any other foreign manufacture which she imports, notwithstanding her high duties on that article. It has been calculated that the value of this import amounts annually to a million; that of linen imported from Ireland, to a million and a half; and that from Scotland to half a million. Indeed Scotland herself holds a competition with us in this article which is by no means contemptible. From manufacturing only 2,183,975 yards in the year 1727, she has encreased her manufacture of linen to 17,074,777 yards in the year 1783, exclusive of those linens which were manufactured for private use, and not taken into this account. And this encrease in the Scotch manufacture is real, while the apparent encrease of that of Ireland is, in a great degree, perhaps, nominal. For all linens sold in Scotland are stamped, by which the quantity is ascertained with precision; while, in Ireland, if the produce be estimated by the custom-house returns, it is probably much exaggerated, because merchants paying no duty on the export, gratify frequently their com-

K

mercial

mercial vanity, by entering for exportation much greater quantities than they really ship.

Yet even allowing these returns to be true, it follows from a comparison with those of Scotland, that the linen manufacture, with all the aids which it has had from the legislature, and all the care and protection which the men of landed interest in Ulster have bestowed on it, has not encreased by any means so rapidly as that of Scotland. Our exports of linen in 1727 were in value, 284,721l. the one-fifth of the value of the linen exports of 1783; while by the statement mentioned above of the Scotch exports for these two years, the linen manufacture of that country appears to have encreased in the interval, above eight-fold.

For the cheque manufacture it might be supposed we had at least equal advantages with England, yet of this article Great Britain exports to the annual amount of 120,000l.; we export none.

From the fate of the sail cloth trade, too, we may be warned against depending too much on the present possession of any branch of the
linen

linen or hemp manufacture. What has been the fate of it? From exporting to the value of twelve thousand pounds annually, as we did some time back, we do not now supply our own consumption, little as that consumption is. The English manufacture, has cut up that of Ireland by the roots,

It deserves to be remarked of the linen manufacture, that, with every possible encouragement which public and private munificence could bestow upon it, with all the care of a cherishing legislature, with a board of intelligent men to direct and promote its progress, and with a marked preference given to it in the market of England, it has yet in the course of a full century, made little progress beyond the narrow limits of a single province. The other three provinces have been left a prey to idleness and poverty. Some of the best soil in the empire has been wasted under pasture, and those lands which Nature had designed to be occupied by a hardy peasantry, and cities flourishing with manufactures and commerce, have been occupied but

by herdsmen and horned cattle. Want of occupation and miserable poverty, both occasioned by the want of manufactures, have produced their natural consequences, habits of idleness, servility and discontent, and have raised difficulties, which naturally did not exist, to the progress of industry and morals. Nay, even in that province which was peculiarly and exclusively the seat of this manufacture, poverty and discontent have been conspicuous. Hence, in part at least, have arisen those emigrations, which peopled the New World with a hardy and industrious race of men, who, after constituting a new empire of the west, are going on to adorn it with all that is valuable in good government and regulated liberty.

It is scarcely possible that the manufacture which in such circumstances, has, in the course of a century been unable to creep from one corner of the kingdom, can be its natural staple, the manufacture which nature has peculiarly fitted for it. If it be, to what can we attribute this slow progress? unless, perhaps, to that fatal error which

which has so long been mischievously operative in this kingdom—namely, that if the staple manufacture be encouraged, it matters not what becomes of the rest, and that on this single prop, the prosperity of the country may safely rest.—Such an error, must, no doubt, for ever dwarf the growth of Ireland, and make her idleness, her poverty, and her discontent, perpetual; for if experience be a preceptor on which we may rely in political reasoning, nothing can be more true, than that a country can never arrive at excellence in any one manufacture, while she excludes the rest. Each thrives only in the neighbourhood of its fellows; as in morality no virtue can exist in the mind unaccompanied by others.

This head has been protracted to a great length; but it was interesting, as well from the nature of the subject, as from the prevalence of those opinions respecting this manufacture, which however generally received, yet seem to be in many points erroneous. Let not, however, what has been here offered on this subject,

subject, be mistaken—it is briefly this; that the linen manufacture is one which is well fitted for this country, because the materials are native; because it is connected with the agriculture of the country, and promotive of it; because the manufacture is one which must always be in demand every where, and therefore is certain of success in proportion to its cheapness and excellence; because as it is an established manufacture, every part of its process is well known to the people, and where it is not known, it is easily learned: but that on the contrary, it is not such a manufacture as deserves to be so much relied on, as Ireland seems to rely on it; for it is not such an one as seems ever likely to give full employment to the people, by spreading thro' the country; that it is one in which many other nations are competitors with Ireland, and superior to her; that even of those markets which she has hitherto enjoyed, she is daily losing part, by the encreasing excellence and extent of the manufacture in other countries; that it is also a manufacture, of which, after the utmost endeavours on our part, we are not yet able to produce an adequate supply of
the

the materials; and even where they are produced, it is not the most lucrative or salutary mode of occupying the ground; and that finally, granting it to possess every possible advantage, experience has shewn that it cannot prosper singly, and therefore ought not to engross exclusively, the attention of the country.

SECTION

SECTION II.

Of the WOOLLEN MANUFACTURE.

Doubts entertained of the propriety of encouraging this Manufacture—The History of it affords reason to believe it is peculiarly adapted to this Country—Ancient and Modern Testimony to this Point—Lord Strafford's Opinion, that Ireland abounded in Wool, and had other Advantages for prosecuting this Manufacture—Wool afterwards became scarce—The Manufacture not depressed, until the Restrictions imposed by the Jealousy of England—Though these Restrictions depressed the Manufacture, they have not annihilated the Capacity of the Country to prosecute it—She still rears much of the Raw Material, and might be enabled to rear much more—The Rearing of Sheep neglected, though there are many Reasons why they would be beneficial to the Farmer—General Observations on the Rearing and Improvement of Wool in Ireland.

IT has been a question much agitated, whether, circumstanced as Ireland is, the woollen manufacture

manufacture be one to which industry should be turned by public encouragement. The question is interesting, and the nature of this essay makes it necessary to examine it. It will be determined, indeed, without going at all out of our way, by considering how far it does, or does not, possess those qualities which recommend a manufacture to public adoption.

The state of this manufacture in Ireland, at a former period, certainly affords good general ground for believing that it is well adapted to the country. That it was known here at a very early period, and that Ireland excelled in a variety of its branches, has been so ingeniously and fully proved by the noble and learned president of this society,* in his essay on that subject published among the papers of the academy, that it is necessary only to refer to that essay to be satisfied of the point. With respect to its state, at a later period, we have the testimony of various writers, and that of lord Strafford in particular is

* The Royal Irish Academy.

is explicit—"that of the few manufactures known in the country in his time, that of wool was the principal." Of this testimony there is no reason to question the veracity. Of his conjecture as to the probable future progress of the manufacture there is as little reason to believe that it was not founded on good ground. The following extract from his letter on that subject, giving an account of the report which he had made to the king and council, we shall be forgiven for transcribing. The letter is dated July 25, 1636.

"That there was little or no manufacture among them, but some small beginnings towards a cloathing trade which I had, and so should still discourage all I could, unless otherwise directed by his Majesty and their lordships; in regard it would trench not only on the cloathings of England, being our staple commodity, so as if they should manufacture their own wool, which grew to very great quantities, we should not only lose the profit we made now by in-draping their wools, but his majesty lose extremely by his customs ;

toms, and in conclusion it might be feared, they might beat us out of the trade itself, by underfelling us, which they were able to do. Yet, have I endeavoured another way to set them on work, and that is by bringing in the making of linen cloth; the rather in regard the women are all naturally bred to spinning; that the Irish earth is apt for the bearing of flax, and that this manufacture would be, in conclusion, rather a benefit than other to this kingdom. I have, therefore, sent for the flax-feed into Holland, being of a better sort than we have, and have sown this year a thousand pounds of it (finding by some I sowed the last year that it takes very well there). I have sent for workmen out of the low countries, and south of France, and set up already six or seven looms, which, if it pleases God so to bless us this year, I trust so to invite them to follow it, when they see the great profit arising thereby, as that they shall generally take and employ themselves that way, which, if they do, I am confident it will prove a mighty business."

By

By this testimony of an English nobleman, it appears, that Ireland abounded in wool, and that though manufactures generally were in a state of depression, yet that of wool had made some progress; a sure proof that it was the manufacture to which, of all others, the country had the strongest bent. Such, too, it appears, were our means of carrying on this manufacture successfully, that there was great reason to fear, in a little time, we should beat Great Britain out of her staple manufacture.

It is true, indeed, that this abundance of wool of which Lord Strafford speaks, was within a few years afterwards very much diminished; but this arose from the violent concussions which Ireland had suffered in the interim from the civil war. The natural ability of the country to produce wool in abundance, had not been annihilated, tho' by the circumstances of the times, the existing abundance had been reduced.

Tho' it had been the general policy of Strafford, to discourage the woollen manufacture

ture, and to encourage that of linen, yet so little effect had his endeavours in depressing the manufacture of wool, that in 1697 it still remained in such a state as to alarm the jealousy of England. In consequence of this jealousy, the English legislature, by the most wanton exercise which they had ever made of the assumed power of legislating for Ireland, prohibited the export of woollens from this country. Under such restrictions, it was impossible that the manufacture should prosper. It sunk to a very low ebb indeed; the industry of the nation thus restrained, lost its energy, and that character of idleness with which the lower order of people in Ireland are now branded, was impressed by the fetters which then chained their exertions.

If Ireland, a century back was fitted to excel in the woollen manufacture, she is not now incapacitated for it. If any present impediments be in her way, they are such as a policy, contrary to that which created them, may remove. This we shall see more fully, when in the course of our observations on
this

this manufacture, we come to consider specifically what those impediments are.

At present, Ireland undoubtedly possesses means of carrying the manufacture of wool much farther than she has yet done. Of the raw materials she possesses much, which either in its rude state, or in a state of half manufacture, is exported. Of the latter kind—worsted—she exported in 1792, 53,644 stones, and of yarn, 2,220 stones. From this, however, it is not meant to infer, that she has wool in such abundance as to be adequate to a very extensive demand. At present her whole growth of wool, is not, perhaps, equal to her consumption. But there is the best reason to believe, that means could be devised, by which not only the quality of wool might be improved, but the growth of it increased to a degree that would be commensurate to the demand of a very flourishing manufacture. On a position so interesting, we may be permitted to offer a few observations.

The rearing of sheep in Ireland has been neglected to a degree for which no adequate reason

reason can be given. It is true, indeed, that when the export of woollens from Ireland was prohibited, and the manufacture of course declined, the growth of the material must have become an object of much less importance; yet as the export of the material to England was permitted, subsequent to that period, and in England found not a bad market, and as the fleece, too, was but a collateral object to the farmer, it appears strange, that wool should have been so neglected, as to have risen to a price beyond the capacity of the manufacture to pay. But whatever may have been the cause of relinquishing, to so great a degree, the rearing of sheep, it is sufficiently clear, that in order to extend our woollen manufacture, the attention of the farmer, or of the grazier rather, must be again turned to this object. Nor are there wanting powerful arguments to evince, that it is his interest to attend to it. Sheep are, of all animals, those by which the soil, on which they feed, is most enriched. They are more productive than black cattle, and, in a country like this, where so much land is occupied by these latter, sheep

sheep could be reared in very great abundance, almost without any additional expence. In proportion, indeed, to the numbers placed on a given portion of land, does its ability to maintain them encrease, so that could the grazier be brought to understand his own interest, nothing would be more easy than to encrease the growth of sheep in Ireland to a greater extent. Nor is the growth of tillage, which undoubtedly should be in every country a primary object, incompatible with an encrease of sheep—for, as tillage and agriculture improve, the encreased quantity of artificial grasses, will always furnish more than an adequate support for the encreased number of sheep. For a full illustration of these positions, and a more diffuse and ample explanation of them, Mr. Anderson's valuable book on the means of ^{exciting} ~~exerting~~ a spirit of national industry in Scotland, may be referred to. The reasonings which it contains on these subjects, though intended to apply to that country, will be found to be in most instances, perfectly applicable to the state of Ireland. What are the best means to direct the attention

tion of the farmer and grazier to this important object, it is not our business at present to enquire; but if it appears that the thing proposed is not only consistent with the interest of these descriptions, but in a great degree promotive of it, one cannot possibly believe, that some such effectual modes may not be devised.

As the material is capable of being thus increased till it becomes commensurate to any extent of manufacture which Ireland can ever attain, it is equally certain, that by proper attention it is also capable of being improved in quality. No position seems to have been more clearly proved by the writers on this subject than that the wool of a country may be improved in two ways; the one by improving the breed of sheep, for which is required only care to select and purchase breeders from those places where the wool is most excellent, and the other by a little circumspection in the management of the sheep. It would be easy to give a volume on this part of the subject, but as it could only be a tran-

L

script of what has been already said by two very able writers—Smith* and Anderson,† we shall content ourselves with referring to them for a more copious detail.

SECTION

* Memoirs of Wool. † On National Industry, vol. 1.

SECTION III.

OF the MANUFACTURE of NEW DRAPERY.

This Branch has made considerable progress, principally from the judicious Encouragement which has been given to it—In New Drapery the Competition with Great Britain is most likely to succeed, and why—Instances in which England has superior Advantages as to this article—These make it necessary to assist this Manufacture—What Modes of Encouragement are likely to be useful—Circumstances that recommend New Drapery, and suggestions for their Improvement—State of the Progress of this Manufacture in Ireland.

THIS manufacture come recommended to us by a variety of circumstances. Of those, the the most striking, perhaps, are the improvement and increase of it under all the difficulties with which it has had to struggle. In many of the articles of new drapery, under which are comprehended Shalloons, Durants, Calimancoes, Everlastings, Sattinets, Broad and Narrow Stuffs, Plushes, Crapes, Tab-
L 2
binets

binets and Poplins, our progress has been immense. In tabinets and poplins, particularly, Ireland has long been superior to her competitors; but as of these a large part of the material, viz. the warp, is silk, they may seem not properly to rank under the head of woollen manufacture. In other articles, however, her advances have been also considerable. In durants, or single stuffs, we have quadrupled the quantity which was manufactured amongst us twenty years back, and the improvement in quality has kept pace with the increase of quantity. For texture and finishing they are little, if at all, inferior to the best of their kind in England, notwithstanding the decided superiority which the Englishman enjoys in the article of spinning.

The progress which this branch of the manufacture has made within a few years, is a proof of the efficacy of judicious encouragement; for this species of goods was but little known as a manufacture in this country until the parliamentary bounties were given under the direction of the Linen Board in 85. To the judicious disposition by the board of the
sum

sum granted at that time we may attribute other advantages which have resulted to manufactures, besides a mere encrease of them. By offering premiums on the sale of goods of a certain description, in several of the principal market towns appointed by them, they not only promoted the manufacture, but fixed it in that situation where its prosperity is likely to be most advantageous to those engaged in it, and beneficial to the public, viz. in the country. It is in consequence of this well-judged plan, that, in a single market, that of Maryborough in the Queen's county, woollens, principally durants, are sold monthly to the amount of several thousand pounds. Much, however, of this prosperity is due to the munificent encouragement and protection afforded to the manufacturer in this quarter by Sir J. Parnell, whose conduct in this instance, holds out an example to the men of landed property, which, if generally imitated, would, in a very few years, give the interior of Ireland an appearance of industry and comfort, very different indeed from that which it has so long exhibited.

Of

Of sattinets, calimancoes, and double stuffs, the manufacture has not been equally successful. The demand for these three species of goods has been somewhat restrained by the growing use of other manufactures, for instance, cotton, which, in some provinces, has almost superseded the use of stuffs in the cloathing of the lower class of females, while among the middle class of women, the fine kinds of leather have taken place of sattinet and callimancoes for shoes. In many of the articles of men's wear also, cotton is used instead of various kinds of worsted manufacture. Still, however, the consumption is considerable, and the quality of the goods made, respectable.

It is in these manufactures, that Ireland seems to have the best chance of successful competition with her experienced and powerful rival, Great Britain; for in these manufactures, if we except the article of spinning, in which, indeed, England is greatly beyond us, she enjoys something more near a parity of advantages. Our wool, however inadequate it may at present be in quantity

tity or quality, to an extensive manufacture of old drapery, appears to bear a very respectable proportion to any consumption or export of new drapery, on which we can probably reckon. This, too, is a branch which requires much less capital, and considerably less skill, than the manufacture of broad cloths, and besides these circumstances, it is a branch which is already widely diffused, and is capable of being extended still more widely thro' the country. We have already a firmer hold of the home-market in this instance than the other, and in foreign markets we have long since made many successful essays. These are advantages; but they have not been found so decisive as to enable the manufacture to make the rest of its way alone. The English manufacturer still enjoys a great superiority over us in point of wool, and this circumstance in his favour is much enhanced by the greater excellence of the English spinning. These radical advantages, too, produce others, which spread themselves throughout the whole process of the manufacture. The English workman, for example, having better materials to work
on,

on, can work for less than the Irishman, and yet have earned more at the week's end; and the goods when made of those more excellent materials, admit with more ease a higher finish; they look smoother to the eye while raw, and when pressed, have a higher gloss. With these advantages against him, the Irish manufacturer has long struggled, and in despite of them has made much way; his endeavours then, deserve assistance, and with but little help it is highly probable he would overcome the difficulties that impede him. Tho' this is not the place for pointing out at large what aids may be given him with good effect, it may be permitted to throw out a few hints on that subject.

In the first instance, then, whatever means, whether by premium or other modes, are taken to improve the spinning of worsted, will essentially serve the manufacture. The kind of spinning which prevails in Ireland is generally of the most slovenly and clumsy kind. It is fitted well enough for coarse manufacture, but not at all adapted for the finer works.

works. Where the pound and half of wool (the quantity which, when spun, is called a ball) is spun into six or eight skains, this kind of spinning answers, but when this weight is to be spun to twelve, or from that to twenty skains, it is productive of the worst consequences. Even in the ten skain work, where the thread is designed to be wrought single, the workman often finds himself incapable of going on from the defect in the spinning; the looseness of the twist occasions the thread to break on the least tension. To remedy this, recourse is had to repeated sizings, by which much of the workman's time is wasted, while himself, provoked by disappointment, and the loss of time and labour, is driven to dissipation, and falls into all the evils with which dissipation is attended.

Nothing would conduce more to the prosperity of those manufactures, than preventing the same workman from successively engaging in different branches. At present, he who is this week engaged in weaving durants, or stuffs made of single worsted, three-quarters of a yard wide, will probably next week be
turned

turned to double stuffs, or stuffs made of strong worsted doubled and twisted, and not more than fifteen or sixteen inches wide; the following week it is possible he may be employed in weaving tabbinets or poplins, of which the warp is silk; and from this lightest kind of work, may change, perhaps, to the heaviest kind of worsted manufacture, fatinet or everlasting. The rapidity of these transitions produces the worst effects on the manufacture, and as we have elsewhere observed, necessarily tends to enhance the price of labour, as well as injure the quality of the goods. The poverty of the employer, or his want of demand, gives rise to this practice, and perpetuates it; for when either of these causes renders him unable to find continual employment for his workman, he is obliged to engage elsewhere on such jobs as he can procure, however dissimilar from that on which he was last employed. A foolish emulation among the employers themselves to keep as many workmen or looms at work as possible, adds to this necessity which their want of capital creates; perhaps, indeed, this wish to over-work

work their stock, is the grand error among the manufacturers of New Drapery.

However plausible it may appear in theory, that a manufacture thrives best when left to itself without restrictions of any kind, it is certain that this complete liberty has rather injured than served the manufacture of which we are now speaking. The unsteadiness of the employment generally afforded by the master manufacturers, besides the evil of making the workman frequently change the species of his employment, has occasioned an evil of perhaps still greater magnitude. It has forced every man who could purchase the materials for a single piece of goods, to set up for himself, and trade on this miserable capital, which, could he have procured constant work as a journeyman or undertaker, he would never have done. A man thus poor, in the first instance purchases the worst stuff he can find; in the next, he endeavours to make up these materials in such a manner that the quantity he possesses may produce the greatest possible length of manufactured goods. By these means,
and

and by working up these scanty materials in a hasty and imperfect manner, which he is obliged to do in order to have a quick return of his capital that he may live on the profits, he brings goods of the very worst quality to market. Of these he is enabled to dispose at a much lower price than the more wealthy manufacturer who uses the best materials, and in proper quantities: and in consequence of this lower price, and the assiduity with which he obtrudes his goods on purchasers wherever they can be found, they are very often bought in preference to those of a better kind; the more so, because these poor manufacturers, in many instances, use the dishonest artifice of making what they call a felling end to their goods, *i. e.* making a few of the exterior folds of a better quality than the bulk of the piece, which, from the manner of rolling, cannot be examined until it comes to be retailed in the shop. When goods of this description have been a while worn their defects appear, the character of the manufacture suffers, the consumption decreases, and the honest manufacturer is sometimes obliged to give up the business.

For

For this evil a remedy seems much more easy to be found than for those above mentioned. Nothing more would be necessary than to establish certain places where goods of this species should be measured, rolled and sealed by an inspector, or officer appointed for this purpose, whose duty it should be also, to examine the quality, breadth, and stamina of the goods, and refuse to put the seal to any which should be materially deficient in any of these points.

Some years back an officer of this kind did exist in Ireland, but, at the unanimous instance of all the manufacturers, the office was abolished. He was called Alnager, and received a small sum of two-pence, or thereabout, in proportion to the weight of the piece, for sealing it. Nor were the manufacturers wrong in calling for the abolition of this office, such as it then existed, for nothing was really done in it but receiving the money and affixing the seal, which was placed, without examination, to goods of every quality, good and bad. Though it was the duty of the officer to examine, measure, and roll each piece before
 he

he sealed it, the goods were, latterly, brought to him measured and rolled up, and, without any examination of their quality, he gave them the stamp of public authenticity. Such an office was an useless excise on the manufacture; if the duty were properly discharged nothing would have contributed more to its prosperity and extension.

It is a circumstance much in favour of new drapery, that it has already a stronger hold of the home market, and, therefore, a greater chance of securing it altogether than the other branches of the woollen manufacture. It has already acquired a stability which better enables it to stand the shock of British competition; and, exclusive of this advantage, it is secured by a duty of 2d. per yard on the import of foreign goods of this denomination, a duty which, considering its ratio to the average value of new drapery, seems to be a sufficient protection to it against strangers. New drapery, too, has a much greater chance of becoming an article of considerable export than old drapery, as well because we have al-
ready

ready made greater advances in it, and have gone farther towards a supply of the home market, as because we have already, and, indeed, a good while since, exported considerable quantities. It is well known, that new draperies, particularly double stuffs and camblets, found their way to the Portugal market many years back: and the following account from the inspector general's books, shews that our exports of this article have been very considerable.

Export of New Drapery.

| Years, ending in March. | Yards Exported. |
|-------------------------|-----------------|
| 1780 | 8,653 |
| 1781 | 286,859 |
| 1782 | 336,807 |
| 1783 | 583,661 |
| 1784 | 666,298 |
| 1785 | 770,032 |
| 1786 | 349,628 |
| 1787 | 206,849 |
| 1788 | 315,111 |
| 1789 | 363,196 |
| 1790 | 352,022 |

1791

| Years, ending in March. | Yards Exported. |
|-------------------------|-----------------|
| 1791 | - 320,491 |
| 1792 | - 384,396 |
| 1793 | - 140,294 |
| 1794 | - 206,547 |
| 1795 | - 105,283 |

Such a manufacture in a national point of view deserves peculiar attention; the more so, because, however great our advances in it may have been, it is unquestionably capable of being carried to a much greater extent, were the impediments to it which we have mentioned above, removed or lessened. The decrease in the export for the three last years, shews, that these impediments are not inoperative; for though the war, and the disturbed state of the continent, may have been one cause of the deficiency, yet it is highly probable the other causes have contributed to it.

Every species of new drapery, except, perhaps, tabbinets and poplins, which are connected with the silk manufacture, may be carried on to more advantage in the country than in the metropolis. Much of this branch is already

ready

ready established there in consequence of the judicious aids of bounties, &c. which we have already mentioned. It is, however, principally the durant trade which has thus yielded to their operation, and even of these a good part of the process of the manufacture is performed in the metropolis; for instance, the dyeing, pressing, and other operations of finishing. The sattinet, calimanco, and double stuff trade, is yet seated in Dublin. Were there halls for the sale of finished goods, established in the principal town of each county, the master manufacturer would find it his interest to carry on the whole of the manufacture in the country, particularly if the presses and other finishing apparatus, which are too expensive* for the poorer class of manufacturers to purchase for their individual use, were erected

M

ed

* At present the middling and lower classes of manufacturers in Dublin, not being able to spare 100 or 150l. for presses, dyeing-coppers, &c. hire the latter by the day; and for presses, there are shops to which the goods are sent, and pressed at so much per piece. These places, which are called **PRESS SHOPS**, in some measure serve for halls, as the goods when finished are left there for sale, and thither the country shop-keepers resort to purchase. The advantages that would result from having some such establishment in the country, are obvious.

ed there for hire, as is now done in Dublin. With such institutions to invite them, most certainly these manufactures would fix themselves in the country, and thrive to a degree, which cannot be expected, while they are carried on in the drunkenness, extravagance, and dissipation of the capital.

SECTION IV.

OF OLD DRAPERY.

We are not so near England in Old as in New Drapery—Causes of our Inferiority—Yet Improvement in this Manufacture is within our power—Reasons why we should persevere in the prosecution of it—drawn from the advances already made—and other circumstances—Particular Modes of improving and promoting this Manufacture—View of the manner in which this Manufacture is carried on in England—Compared with those in Ireland,

IN the manufacture of old drapery we do not seem to come so near a competition with England, nor are we for some time likely to do so, as in new drapery. In wool, at present, she has greatly the advantage, both as to quality and price. She is above us also in skill in the different operations of the manufacture, she excels us in her arrangements, and has a greater capital. Yet, great as these advantages are, it would be madness in Ireland to relinquish this manufacture, because in

all these instances, improvement is within her reach. Undoubtedly, by proper encouragement, the growth of wool (as has been already observed) might be encreased, without any diminution or retardment of tillage. As the growth may be encreased, so may the quality of our wool be improved, by attending to the breed and management of our sheep, as to a matter of national concern. Skill is the result of experience, which will grow as the manufacture spreads, and of attention, which is within our own power. The arrangements of England in the management of her manufacture are known, and we may at this moment, if we please, adopt them. With respect to capital, we have already seen that the inferiority of Ireland, is sometimes rather acknowledged than felt, and in superior industry, and encreased œconomy, we may find much to relieve it. Instead, therefore, of giving up in despair, a manufacture, in which, tho' we do not yet excel, yet excellence is attainable, if steadily pursued, it more becomes us to redouble our efforts, and to pay a more attentive regard to their direction.

In

In this manufacture Ireland has not to contend with a competitor who advances as she is pursued, and who can, therefore, be overtaken but when the difference of growing improvements shall be equal to the present distance; the woollen manufacture of Great Britain has been, for a considerable length of time, either declining, or stationary, and, therefore, whatever advances Ireland shall make in this instance, will bring her so much nearer to equality with her great rival.

That this country is fitted for the manufacture of old drapery is most strongly evinced by the progress she has made in it, notwithstanding her deficiency in materials, a less capital than her competitor, and the discouraging restraints under which it had so long lain. During a century of depression much wool had been made into cloth or frizes; her poor, who consumed more wool than the poor of any other country, were generally clad in home manufacture, and since the restrictions on the trade of the country have been removed, the manufacture for sale
has

has increased considerably. Though the import of old drapery has been augmented largely within that time, the circumstance is accounted for by the growing consumption of the country, in which increased consumption the Irish old drapery has had its share. Some has even been exported, and at least a beginning has been made in competing with England even in foreign markets. The following extracts indicate the increase in the manufacture of old drapery, for there can be no doubt but the home consumption has increased in as great a ratio as the export.

| Old Drapery exported in the | | |
|-----------------------------|---|--------|
| Years, ending 25th March. | | Yards. |
| 1788 | - | 7,747 |
| 1789 | - | 7,833 |
| 1790 | - | 7,842 |
| 1791 | - | 15,085 |
| 1792 | - | 18,669 |
| 1793 | - | 19,389 |
| 1794 | - | 21,237 |
| 1795 | - | 22,739 |

In the five years immediately preceeding 88,
the

the export was much more considerable, but in those years the trade was over worked. The efforts made by our merchants at that time were much beyond either their strength, or the demand of the markets. The consequence was, that in that year (88) the exports suddenly fell to their natural level, perhaps below it; since that period they have grown naturally with the growing extent of the manufacture, and there is reason to hope, that, with proper care, they will continue to encrease. That this hope is not without foundation will appear, from considering that France, the great rival of England in the clothing trade, has been obliged, by her recent distractions, to relax, if not give up altogether, her attention to this manufacture. If Ireland exert herself as she may do, it is natural to expect that she will find new channels open to her industry in this way, which, heretofore, she could not have hoped for. Before she can avail herself, however, of the offered opportunity, much is to be done, and much changed in the process of this manufacture. Of those changes, and those improvements

ments we will here suggest such as cannot be ranked under any of the general heads of improvement, to which the latter part of this essay shall be devoted.

With respect to the manufacture of fine cloths, as the material is foreign both to England and us, we have, in this instance, equal advantages with England if we please to avail ourselves of them, except as to the mere act of manufacturing. We, as well as Great Britain, may import our wool immediately from Spain, and yet it is certain, that the greater part of the Spanish wool which is used in Ireland is imported from England, by which the Irish manufacturer, in the first place loses the amount of two commissions and the profit of the British merchant, and in the second, he gets wool of an inferior quality. Whatever may tend to induce, or to enable our manufacturers, or our merchants to import the material of our superfines immediately from Spain will be productive of a double benefit; it will not only enable the clothier to bring his goods cheaper and better to market,

market, by giving him the *primum* cheaper, and better, but it will, *probably* open a new vent in that country for some of the manufactures of this in return, or it will encrease the quantity of the exports which we already make there—Both of these are objects worth attention.

Ireland, in the manufacture of superfine cloths, is considerably inferior to her neighbour as to the article of finishing. This is an observation which would, perhaps, hold equally true in many other branches of the woollen manufacture, but the defect is felt here with peculiar inconvenience, because it is the excellence of the finishing in these which constitutes much of the value of the goods. In manufactures consumed by the opulent, the vain, or the luxurious, colour, lustre and softness, are essential qualities. It has been said, that there is something in the soil of England which impregnates its waters with qualities for dying, that are in vain sought in the waters of Ireland. The water of the Thames, too, was said to possess qualities which peculiarly fitted it
for

for the brewing of porter; experience, however, has shewn, that it possessed no such exclusive excellence, and, probably, if the Irish clothier would use the necessary precautions, and take the necessary care to procure good dye-stuffs, and skillful dyers, the inferiority of Irish water would be found to be equally equal in the one case, as it has been in the other—For our inferiority in pressing no cause can be assigned, but slovenly, or negligent workmanship.

After the scarcity, or coarseness of our wool, the next great evil under which the manufacture of Ireland labours, is the want of Woolforters. These are men who buy wool in the pack, and afterwards sort it into different kinds fitted for the several various uses which the manufacture requires. Where these men are known, the manufacturer of moderate capital who is unable to buy his wool in very large quantities, resorts to them, and takes at a price proportionable to the fineness of the sort he wants, and the rate of the gross wool, that kind which exactly suits him. In Ireland, where
there

there are no wool-sorters, the poorer manufacturers labour under most distressing disadvantages; they are obliged to apply to the richer manufacturers, who purchase their wool in large quantities, and then sort it for their own use. The rich manufacturer deals with the poor one, on such terms as one rival may be supposed to give another. He gives him the refuse of the wool at a very high price, and, it frequently happens, that of the kind wanted by the poor man, none can be spared; he is then obliged to take that which comes nearest to what he wants, sorts it for himself, and rejects, to absolute loss, what will not answer his end. The rich manufacturer, in the mean time, is, perhaps, not less a loser than the poor one; for, after sorting his wool, those parts which he has not occasion for himself, remains useless on his hands, until some other manufacturer may want it, and, perhaps, for the whole of it he may never find a purchaser.

The magnitude of the mischiefs which result to the manufacture from want of wool-sorters,

is

is apparent from this circumstance, that the price of sorted wool is nearly twice as dear in this country as in England, while the price of Irish fleece-wool is very far from being so much dearer than that of England. This exorbitance in the price of sorted wool, arises from the necessity under which the manufacturer labours, of making such parts of his wool as he can dispose of, compensate for the loss which he suffers by those kinds, for which he may never get a purchaser. Where wool-sorters are established, they are enabled to sell every sort of wool separately, making a moderate charge for their trouble and the use of their capital, by which the manufacturer obtains, on reasonable terms, the exact kind which he may want, instead of the half-sorted wool, which, in Ireland, he buys from his more wealthy rival.

It is equally necessary to the success of the clothing trade, as to that of new drapery, that it be carried on in the country; for the high price of the necessaries of life in Dublin, weighs as much against one manufacture

facture as the other. Combination among the workmen, which is always more prevalent in great cities, than in the country, is equally adverse to its prosperity, and the intemperance and idleness to which the town exhibits such strong temptations, are no less inconsistent with its advancement. To compensate these disadvantages, the manufacture of old drapery derives no benefit from its contiguity to the metropolis, for in clothing, the changes of fashion are neither so frequent, nor so rapid, as to make it necessary that the manufacturer should be on the spot to catch them as they rise, as is the case in silks, and the finer manufactures.

But much is yet to be done, before it will be possible to transfer the manufacturers of cloth to the country. It will be necessary to adopt all the arrangements of England in this trade, before we can hope to make cloth-weaving a rustic manufacture. A sketch of these arrangements, will not, perhaps, be thought foreign from the subject of this Essay. They relate principally to the situation of the manufacturer,

nufacturer, and to the establishments which have been made to afford him convenience.

Of these latter, the principal is the establishment of halls in the chief towns of the manufacturing counties, which serve at once as markets and repositories for cloth, and in many instances, for every other kind of woollen goods. To these halls there belong factors, men of respectable property, to one or other of whom the manufacturer who lives at a distance, consigns his goods.

If the goods do not meet an immediate market, the factor advances the manufacturer cash to the amount of nearly their value, having the goods as a deposit. When these are sold, he repays himself, with commission and interest for his advance,

In those towns where cloth-halls are established, there are generally wool-sorters, from whom the cloth-maker when he sells his goods, may immediately purchase such wools, and in such quantities, as he wants. By these two establishments, the poorer manufacturers
are

are enabled to carry on their business on a small capital; the ability of taking up cash from the factor, answering nearly the same end as an immediate sale, and the establishment of the hall giving security to the factor for his advances.

Besides these benefits which result to the manufacturer from these halls, others are derived to the purchaser, and to the general interest of the manufacture itself. No goods are sold in the halls until they have undergone a very minute inspection, by which any faults in them are detected, and proper deductions made from the owners. Thus the purchaser is secured from fraud, and the character of the manufacture preserved. The examination which the goods undergo, is called *perking*, and consists in viewing the piece in every part, when hung up before the light.

The goods thus sold in the halls, are generally rough cloths; they are finished by the merchant who purchases, and who, depending for his profit on the excellence of the finishing

ing, is as careful of this as possible. The poorer manufacturers would not be able, from the smallness of their capital, to perform this part of the manufacture, with so much advantage, as the apparatus for finishing is inevitably very expensive, and it is necessary that a considerable quantity of goods be finished together, in order to finish at once cheaply and well.

Perhaps it would be for the interest of several branches of new drapery also, if the poorer manufacturer would thus dispose of his goods, in a rough state, to those who would be better able to finish them with care and excellence. In the durant trade, this is already the prevailing mode, particularly in the country markets. However, as the manufacturers in the other branches have a propensity to finish, or get their goods finished for themselves, in order to have the profits of finishing, as well as manufacturing, it might be useful to promote such establishments in the country towns, as would enable them to do this with as much ease and advantage, as
might

might be ; it would be one of the strongest inducements to manufacturers to settle in the country.

Having thus seen the establishments which exist in the country parts of England for the convenience of the cloth-maker, let us now observe the situation of the cloth-maker himself : He is generally a man possessed of no great capital, occupying a small house, with a garden for vegetables, but no farther a farmer than the cultivation of this garden makes him one, unless perhaps he holds land to graze a cow which gives milk to his family, and a horse which carries his cloth to the hall or market. In the manufacture of his cloth himself and each of his family is occupied, he in weaving, they in the various operations of carding, spinning, scribbling, winding, and picking. Thus occupied, every one of his people is useful, and from the child of four years old, to the woman of eighty, none eats idle bread. By the accumulated labours of these, a comfortable provision is made for the whole, though eve-

N ry

ry part of the process of the manufacture is paid for at a low rate. From this mode of carrying on the business, the manufacturer is enabled to bring his goods cheap to market; and, as every part of the process is performed under his own eye, the whole is performed well. Other circumstances concur to make his cloths good; he confines himself to one species, and he knows that whatever imperfection they may have will be detected at the hall, and proportional deductions made from their price.

It is obvious, that manufacturers thus following their business in the retirement of the country, without allurements to vice, opportunity for combination, or strong incitements to idleness, assisted too, by the cheapness of necessaries, and the habit of making all about them contribute their industry to the common stock, can carry on a manufacture with much more advantage, than those, who, like the manufacturers of this country, are confined within a licentious, extravagant, and idle metropolis, where, as they must spend more, they

they can earn less, and where the family generally depends on the labour of its head.

It is worth while to consider more minutely the process of clothing in Ireland, and the situation of the clothier. In the country parts there are scarcely any who make cloths and sell them in the rough state; nor can it be reasonably expected their numbers should encrease while there are no places for sale established there. Even in the metropolis the manufacturer must procure customers for himself, not having any fixed repository for the reception and sale of his goods.* Consigned then to the capital, what is the process of the manufacture there? The clothier buys his wool in large quantities; he sorts it, and as he wants only certain kinds of it, the remainder lies on his hands until some poorer man wants, and then he disposes of part of this residue at an exorbitant price in order to indemnify himself for the loss of the rest for which he may never find sale. Such wool as he

N 2

means

* The Irish Woollen Warehouse is not an institution of this kind: for *that* is designed merely for the retail trade, and is not a repository to which the mercer, or the merchant resorts for wholesale purchase.

means to use himself he does not get spun, like the English rough cloth makers, under his own eye; he gives it to an undertaking spinner, who keeps a number of spinning women continually at work, sometimes spinning coarse, and sometimes fine yarn, as chance directs. By this unsteadiness in the species of their work their spinning is always imperfect, partaking of the nature of that kind in which they were last employed. The scribbling is also performed out of the clothier's sight, and imperfectly, because the profit of the undertaker depends on his getting as much work as possible done for a certain sum. When the yarn is got home, it is again sent out of the manufacturer's management to an undertaking weaver, who is paid by the yard, and according to the fineness of the cloth. As the workman is probably idle the two first days of the week, he hastens his labour towards the close of it to compensate for his idleness in its beginning; and as he is paid by the quantity, his object is to weave as many yards as possible in the remaining time. He therefore neglects the texture and accuracy of his work, the more so as

as he is too poor to pay for any faults he may commit, and, perhaps, would be supported by a combination in refusing to pay, even if he had the means.

If the manufacturer be poor and unable to keep in employment more than one loom on which he works himself, the case is not mended. He is under the same necessity as the rich manufacturer to send his wool to the undertaking spinner, for custom would not suffer his wife to spin; she probably does not know how, and will not condescend to learn. As he is a poor man, and his custom therefore not worth much attention, his yarn is spun more negligently than that of his rich neighbour, and besides this, his wool is worse, for he is obliged to purchase from the rich manufacturer his refuse wool at a high price. Under the pressure of these inconveniences he endeavours to make himself amends by deducting from the proper quantity of warp of which his web should consist, and also from the weft by laying it as thin as possible in the cloth. Thus the fabric is injured in its most essential quality, firmness; and when it comes to be worn

worn, it melts away in a much less time than English cloth of the same denomination.

Such is the general state of the clothing trade in Dublin—there are certainly some exceptions. Of some cloth-makers the goods may vie with the best imported ; but it is not to be expected that this class should be very numerous, while the process of the manufacture is thus carried on by men not interested in its ultimate success, who are not responsible for neglect, but, on the contrary, are prompted by the manner in which their earnings are ascertained, and by their residence in a licentious and turbulent metropolis to work hastily and ill.

Would the limits of this essay admit, or did the nature of it require us to point out minutely the means of improving individual manufactures, it would not be difficult to shew how these errors in the arrangement of our woollen manufacture might be corrected by the establishment of rough cloth markets in the country parts of this kingdom, by allowing immunities and privileges of certain kinds,

kinds, to those who should carry on the manufacture in the vicinity of these markets, and who should also adopt the long-approved methods of the English clothiers. As this, however, is not strictly within the scope of this work, we shall at present be content with repeating, that on a review of the woollen manufacture in each of its branches, it appears that new drapery is more within the immediate reach of Ireland, as she has the wool fitted for that manufacture in greater abundance than clothing wool, as she has already made a greater degree of proficiency in this, than in old drapery—as she is more likely to secure the home-market, and share the foreign ones, and as it generally requires less skill and capital.

Of old drapery it appears that Ireland has no reason to despair, and that tho' hitherto she has not made any great advances in this branch, yet it would be madness to relinquish it, because the deficiency of wool, under which she in some degree labours, may be removed, by due attention to the breed of sheep, and in almost every other instance, she enjoys considerable advantages. She supplies already

ready

ready, a great part of her own consumption in coarse cloths; and in the superfines, which consist entirely of foreign wool, she has the same means of attaining excellence as Great Britain, and could she be brought to adopt, or rather were such steps taken, as would enable her to adopt, the arrangements of Great Britain in this manufacture, there can be little doubt but she would soon make a rapid progress.

SECTION V.

Of the COTTON MANUFACTURE.

Cotton Manufacture has already spread itself—The Objection that the primum is not native, of less force in this, than in some other Cases—It admits Machinery—Some Branches of this Manufacture not yet introduced here—The Cotton Manufacture generally may be carried on in the country, and really is so here—Linen Yarn used with Cotton Yarn, in several kinds of Cotton Goods—This is a recommendation of it to Ireland—A principal recommendation is, that the Value of the Manufactured Goods bears a very great proportion to that of the primum in this branch; it therefore requires less Capital—The Cotton Manufacture illustrates the utility of moderate protecting Duties.

THE cotton manufacture, has, undoubtedly, very strong claims to encouragement. Tho' it is but new in Ireland, it has shot its root deep in the soil, and has spread its branches over very distant parts of the

the country. Its congeniality to the disposition of our people is proved by the excellence which they have attained in it within the course of a very few years, and that not in one province, but in several. What has been already done in it, is a fair sample of what may reasonably be expected.

One great advantage, indeed, is wanting in the cotton manufacture—the *primum* is not native. This circumstance, however, is of the less importance in this instance, as tho' it is not grown in Ireland, there is yet little danger of a scarcity, since it is produced in so many places, and under such circumstances, that there is no reason to fear a monopoly. It is a recommendation too, that we have merchants among us who import the *primum* immediately from the West Indies, and in return, export the produce or manufactures of Ireland; thus procuring the materials of one manufacture, by the finished goods of another. It were much to be wished, that all the cotton used in the manufacture, were, as it might be, thus imported. Much is got thro' the medium of English merchants, by which it comes dearer

dearer to the manufacturer, and so much of a lucrative commerce is lost, as the returns would amount to.

There is no manufacture of soft goods, which more easily admits machinery, or in which more machinery is used, than that of cotton. So far it is more eligible than others, because by machinery, the effect or produce of a given quantity of labour is increased. Whatever aids from machinery Great Britain has attained, we have already adopted, or the most of them—a circumstance which not a little recommends the manufacture, because experience has taught, in a variety of instances, that there is a wide difference between the invention of a machine to abridge labour, and the adoption of it in common use. Ignorance and prejudice will frequently oppose the introduction of improvements, and to invent, is often but to do half the business.

With all the advantages which are derived from machinery in this manufacture, we are

yet

yet in execution far behind Great Britain. In the coarser kinds the disparity is indeed not very great, but in the finer goods we are by no means so successful, and some of them we have not yet undertaken. In the higher price thicksets, or velveteens, we cannot stand a competition either in quality or price with Manchester. Though we possess the machinery which they use, we are not so adroit as the English manufacturers in the use of it; and in those parts of the manufacture which are performed by the hand, our workmen have not yet acquired that facility and skill which are seen in the English factories. It is to that cause which in all our manufactures is such a fertile source of mischief—the frequent changing of the workmen from one species of goods to another that this is to be attributed, nor is it rational to expect that the evil will be removed till the manufacturer is persuaded, or enabled by a greater extension of his own capital, and of the manufacture, to employ each workman on only one species of goods.

Of that kind of cotton goods which is frequently used for waistcoating, and known by the name of Marseilles-quilting, none is manufactured in Ireland. In the finishing of these goods, however, we are arrived at a very considerable degree of excellence; a great part of what is consumed in Ireland is imported white, and printed or painted here. It is a branch which deserves peculiar attention, as whatever is added to the manufacture by this process, is so much clearly saved to the country. It is also likely in its tendency to accelerate the introduction, and general diffusion of the manufacture itself, constituting, as it does, a very important part of it. There seems, indeed, to be no reason why the making of this kind of goods might not, in every part of it, be carried on as successfully in Ireland as any other branch of the cotton manufacture; and there can be little doubt, but in a short time, the manufacturers will be roused to exertion, and make for themselves those goods which they now so well finish when imported.

When we consider whether or not a manufacture

nufacture be fitted for this country, it is necessary, for reasons which we have given at large in the first part of this essay, to see whether it be one that may be carried on with equal advantage in the country as in the metropolis. Experience has shewn, that the cotton manufacture possesses this advantage in an eminent degree. The first successful essay which was made to extend it in Ireland was made by Captain Brooke at Prosperous in the county Kildare. The country is indebted to the late Baron Hamilton for similar exertions at Balbriggan, a place still more distant from the metropolis: and at present the manufacture is carried on with more spirit and success at Belfast than, perhaps, it is in Dublin, or its vicinity. That the country, where provisions, house rent, and all the necessaries of life are cheapest, is peculiarly fitted for the seat of manufactures not immediately depending on the fashions of the court, or people of the upper ranks, seems to be so obvious, that one wonders why it has not been acknowledged and felt by the manufacturers themselves. The cotton manufacture affords a
new

new illustration of this truth ; for the cotton manufacturers of Belfast are often able to undersell in Dublin the Dublin manufacturers, notwithstanding the expence of carriage from thence hither. They have, in many instances, prevented them in stocking the market.

Of what is generally called the cotton manufacture, there are some species in which linen yarn, as well as cotton yarn, forms a part of the materials. The cheaper kinds of fustian are of this description. As Ireland enjoys the advantage of having this article cheaper, and in greater abundance than Great Britain, those low priced fustians seems to be, so far, peculiarly fitted for her.

But besides this and the other advantages by which, we have seen, the cotton manufacture comes recommended to the attention of Ireland, there is one which gives it a decided claim to national protection, namely, the great proportion which the price of the manufactured goods bears to that of the raw material, or the great encrease of value which the manufacture gives

to the materials on which it operates. In this respect it has greatly the advantage of the silk manufacture, in which the labour bestowed on the materials adds but very little to their first value. This will appear by comparing the profits produced on a given capital employed in these different branches. The calculation is taken from Lord Sheffield's Observations on the Trade, &c. of Ireland, and as it appears accurate and minute, we shall transcribe it:

“ Thrown silk of 16 ounces to the pound given to be dyed produces 11 ounces when fit for the loom and cleared of gum, &c. and is worth 40s.—it will produce (suppose exactly) nine yards of lustring, which at 6s. per yard, amount to 54s. or 14s. advance on the first cost, and allowing to the mercer only 6s. for his profits, there will remain 8s. or one-fifth for the manufacture or national profit. If Ireland imports annually 100,000lb. of raw silk, and supposing the profits on the other branches of this manufacture to yield an equal benefit, the amount on the whole will be 40,000l. and to produce this the nation employs a capital of 200,000l. and in addition to this the Dublin export

Society give 2000l. in bounties to assist the export of the manufacture.”

“ Now if 200,000l. capital stock aided by 2000l. in bounties produce only 40,000l. the calculation will stand as follows :

| | |
|--------------------------------------|-----------|
| 200,000l. at 5 per cent. interest is | |
| worth 10,000l. a year on an average, | |
| to which add 2000l. the | |
| bounty, | £. 12,000 |

And consequently there will be left national profit for the support of the manufacture only the net sum of

| |
|---|
| 28,000 |
| <hr style="width: 100px; margin-left: auto; margin-right: 0;"/> |
| £. 40,000 |

“ But supposing the whole to be exported, which is implied in the bounties being taken into the calculation, then the mercer’s profit of 6s. per pound weight of the materials is to be taken into the estimate, which amounting to 30,000l. will make the gross sum 58,000l.”

“The manufacture of cotton is every way preferable—200,000l. will purchase 2,000,000lb. weight of the best cotton in its raw state. If every pound of cotton wrought into Stockings, Fustians, Dimities, Mullins, Velvets, &c. &c. produce on an average six shillings and eight pence value in manufactures, which is but a low estimate, the amount will be 666,666l. 13s. 4d. sterling, or 456,666l. 13s. 4d. national profit, deducting as above, 10,000l. for interest, which, in the other instance, produces but 30,000l. and adding the mercer’s profit, only 60,000l. from which 2000l. the bounties must be deducted, leaving 58,000l. net. But the merchant’s profits on the exportation of the cotton manufactures, supposing one half only of them exported, will far overbalance the profits of the silk mercer, and give the preference to the cotton manufacturer beyond all comparison. The cotton also requires more labour, and of course employs more people,* which is one great national object.”

The

“* A dyed Velveret, one of the most important articles, passes from the raw material to a finished state, through the following different processes, viz.—batting,

The reasoning of my Lord Sheffield on this subject is irrefragable, nor is there any reason to suppose him partial or prejudiced in this instance however he may be in others, for here he is recommending to the people of Ireland to exert themselves in a manufacture which may be reckoned amongst the most favourite and beneficial of his own country. When he courts Ireland to rival her sister kingdom in such a manufacture, and one in which she has already made a great proficiency, he must write under the strong conviction of truth and impartiality.

From the facts stated in the above calculations it appears, that the cotton manufacture must be more eligible for any country than the manufacture of silk, because it is one in which the price of labour bears a less ratio to the

O 2 value

picking, washing, drying, carding, roving, shebbing, spinning, winding, doubling, twisting, re-winding, warping, pin-winding, waving, cutting, scouring, ending, singeing, rubbing, bleaching, dyeing, and making up. These 23 different operations are almost always performed in Lancashire by so many different classes of artists. Indeed it is not unusual for several of them to be again subdivided into two or more parts, and to be still performed by different artists."

value of the unwrought material ; but for Ireland it must be peculiarly eligible, as she reckons among her greatest difficulties the want of capital : for it is obvious, that a manufacture, of which the raw materials are of little value, compared with the wrought goods, may be carried on with less capital than those of which the materials cannot be purchased but at a much greater expence.

Before we quit this manufacture we cannot help remarking how strongly it illustrates the beneficial effects of moderate duties on the importation of goods of which we have a beginning manufacture ourselves. It is not intended to insinuate that the monopoly of the home market should be secured to manufacturers of any class by prohibitory duties, by which the competition of the home and foreign manufactures would be removed, nor by such high duties as would draw from the public by the encreased price of the article more than the manufacture itself would be worth. But surely when an infant manufacture evidently calculated for the country is retarded by the superiority

periority enjoyed by another country in the same fabric, from its being long established, and carried on by larger capitals, it may be right to give native industry such help as shall establish an equipoise between it and that of the foreigner which is backed by such advantages. Care, however, should be taken, that the public be not put to greater expence, either in bounties on the home manufacture, or duties on the importation of the foreign, than the ultimate establishment and success of this manufacture is likely to repay. The true mean seems to have been taken with respect to the cotton manufacture of this country. The duty of 10l. 10s. per cent, on the value of cotton goods imported was such as would not secure an exclusive possession of the home market to the avarice or indolence of the Irish manufacturer, while it was sufficient to support his industry against the superior wealth and skill of the English weaver; and though while the foreign cotton goods continued to be imported, the duties on the importation, together with the bounties on the home manufacture, were so much taken from the pockets of the public
to

to support the Irish manufacture, yet from the utility and value of the fabric, from the progress which it made in consequence of these aids, and the natural fitness of the country to prosecute it, it was evident, that its success would more than compensate this expence of its establishment. Hitherto, events have justified this reasoning. The protecting duty of 10 per cent. has not excluded the English from our market, but it has extended the manufacture of Ireland. The judicious aids granted by parliament, and through the Dublin Society, assisted by the patriotic exertions of one or two individuals, have given to the manufacture a strength and stability which seem sufficient to justify a hope that it will now continue to go forward till it becomes one of the most important in the country. Who is sanguine enough to believe, that without this duty, and these aids, it would have been able of itself to stand a competition with one of the best established manufactures of Great Britain, supported by consummate skill, extensive machinery, and great capital?

SECTION

SECTION VI.

Of the SILK MANUFACTURE.

Disadvantages of this Manufacture—Notwithstanding these, it deserves countenance to a certain degree, as being already established—Four Species particularly claim attention, Modes, Peelings, Handkerchiefs, and Ribbons—State of the Mode Trade—Of Peelings and Persians—Of the Ribbon Trade—and of Handkerchiefs—Though Ireland excels in this latter Branch, it is not yet carried so far as it is capable of—Reason of this—Conclusion shews how far this Manufacture ought to be encouraged.

THE silk manufacture comes not to us recommended by our possessing the *primum*, by a probability that it can ever become a source of employment to great numbers, or by raising very highly, the value of the materials employed in it. It is a manufacture for which we are not always sure of the home-market, and for which we have still less probability

bability of enjoying an extensive foreign demand. Yet even with these circumstances against it, it ought not to be neglected, tho' neither, perhaps, ought it to be made an object of much encouragement, for many reasons. The manufacture of silk, in a variety of branches, is already established in Ireland, and what is more, it is in a progressive state. During the last summer, the silk manufacture was in a more prosperous situation than it had been known for several years. The quantity produced was sold, and the manufacturers, judging from the urgency of the demand, and the number of orders necessarily left unexecuted, assert, that if five-fold more goods had been manufactured, they would have met a vent. That the manufacturers did not extend their business to supply the demand, they say, was owing to want of workmen, very considerable numbers having been drawn off by the war.

Of the silk manufacture there are four species, which seem beyond others, to call for encouragement ;

encouragement ; these are, handkerchiefs, modes, peelings, and ribbons.

In modes, principally used for cloaks, we already emulate the best productions of that kind in England ; and, however high the character of English modes may be in Ireland, it is certain that the consumption of Ireland, is, in a great degree, supplied by the Irish manufacturers. A majority, indeed, of what is sold, is called by the mercer, English ; but this arises from his wish to profit by the vulgar prejudice in favour of English modes. Instances daily occur of a piece of Irish mode being cut into two parts, one of which is shewed to a customer as Irish, the other, as English ; the latter is always preferred, and by this artifice, the mercer secures custom, a high price, and the character of having assortments.

The manufacture of modes is worth attention for another reason ; it is not variable, as the other branches of the silk manufacture, from the caprices of fashion. They are a species of goods, which are always likely

ly to be in demand, and, therefore, always likely to occupy a considerable number of people.

Peelings and persians are in a certain degree valuable, for the same reason. The Irish maker has already attained such a degree of perfection in these fabrics as almost secures to him the home-market. Little or no English peelings or persians are imported. They are also a kind of goods, which, as they are used in linings, and other unimportant parts of dress, are likely to suffer few changes from the variations of fashion. Accordingly, a great number of the silk-weavers of Dublin are employed on them.

With respect to ribbons, there seems to be no impediments in the way of the Irish manufacture. It is a branch which requires little capital, which, tho' it depends somewhat on fashion, yet can easily, and with little expence, admit such changes as fashion may dictate. It is, too, an established manufacture, all the improvements of which, that are known
in

in England, we have already adopted. It is, perhaps, still more strongly recommended, by furnishing employment as well to the women and children of the country, as to the men, and certainly if the charge of idleness is fairly applicable to Ireland, it is to the women and children of the country that it applies. By far the greater part of the ribbons made in Dublin, are woven by women and female children under fifteen years old. Could the women and children be thus brought into operation in the other manufactures, even in the less important parts of the process, Ireland would soon become a much more dangerous rival to Great Britain in manufacture, than she now is.

In the handkerchief branch Ireland has long enjoyed celebrity throughout Europe. For texture and durability she is not exceeded by any other country in this manufacture. That a branch, in which she is thus excellent, is fitted for her to prosecute, it would appear strange to doubt; it is, however, a curious fact, that even in handkerchiefs, Ireland does
not

not supply to the full her own consumption. Considerable quantities are imported, and in larger quantities, as handkerchiefs are more worn. How does it happen, it may naturally be demanded, that foreign goods can find a market in Ireland, while Ireland herself manufactures the same kind cheaper and better than her neighbours? It is accounted for in this way:—Handkerchiefs, in colour and pattern, are extremely liable to the fluctuations of fashion; but the changes of fashion originate in the capital of another country; it will therefore naturally happen, that the Spital-fields manufacturer, shall be able to pre-occupy the market, by the single advantage of his goods being more fashionable than the Irish, while the latter are of a better quality and cheaper price. It may be urged, however, here, that the Irish manufacturer, by a little attention to procure early information of new fashions, might be able to have a supply almost as soon as the English manufacturer could send goods to Ireland, and, perhaps, earlier than the Englishman would desire to send them; for certainly while his goods con-

tinued

tinued in demand at home, that is, while the fashion continued prevalent, he would prefer his home-market to the chance of a foreign one. This objection has weight, and would decisively fix the charge of inattention and inactivity on the Irish manufacturer, were there not some considerations which go to justify him. The argument of most strength which he urges in his justification, is, that the expence of setting a new pattern to work, is very considerable, and that when it is once begun, there must be a very considerable quantity made, a piece consisting of not less than from twenty to thirty dozen. Now it frequently happens, that before a manufacturer is able to dispose of such a number as will produce a profit equal to repay the extraordinary expence incurred by the arrangement of the new pattern, the fashion is again superseded, and what is yet unfold remains dead stock on his hands. Such consequences deter the manufacturer of small capital from adventuring again in the same way, and induce him rather to relinquish the market to the Englishman,

lishman, than hazard so considerable a sum in the competition. Hence it is only in the common kinds, and those which admit little change from fashion, that the Irish manufacturer derives benefit from his superiority. The remoteness of his situation from the centre from which fashion emanates, prevents his availing himself of that skill, and of those advantages which he possesses for the nicer and more valuable kinds, in which they would be most productive.

On a consideration of all the circumstances of the silk manufacture, it is apparent, that from its being an established manufacture, which furnishes employment to numbers, and on which numbers are obliged to depend for employment; from the excellence at which our workmen have arrived in all its branches, and the superiority which they have attained in one; and from the probability that the demand for silk manufacture of one kind or another will grow with the growing wealth and luxury of the country; it is a manufacture of some, tho' not of the utmost importance

importance to Ireland, and one, which to a certain degree, she should cultivate. It is, however, also to be remembered, that as it is a manufacture of which we do not possess the *primum*—one, which in some of its branches depends on fashions that do not originate with us, and which we cannot easily catch—one, which from its nature must be confined to the metropolis, and, therefore, must be rather detrimental to health and morals—as it is finally, a manufacture in which the workmen have been found both in Ireland and Great Britain, and we may add, in France itself, to be most frequently distressed by want of employment, and most turbulent under their sufferings, it should be extended with great caution. Of such a manufacture, however policy may direct that we should preserve it from sudden decay, it seems to be very doubtful indeed, whether it would be either wise or safe to make the prosperity essential to the welfare and quiet of greater numbers than it at present employs, especially while there are so many other objects, as linen, wool, iron, &c. in

&c. in every point of view more important, courting public countenance, and of which some are pining from the want of it.

SECTION

SECTION VII.

OF HOSIERY.

- *Three kinds of Hosiery—of Worsted—of Cotton—of Silk.—The first kind most cultivated in Ireland—not so far advanced as it might be—Impediments to its Progress—its being chiefly carried on in the Metropolis—high Price of Hosiery's Labour—idleness of the Hosiery's Family—high Price and Scarcity of Canterbury Spinning—Cotton Hosiery impeded by our backwardness in Spinning and Twisting—Loss on importing prepared Cotton—Dearness of Labour—Comparative View of the Advantages of the British and Irish Cotton Hosiery—Silk Hosiery labours under equal Disadvantages with the Cotton, from the Inferiority of the Materials used in Ireland—Dearness of Labour, &c.—On the whole the Worsted Branch best fitted for Ireland.*

THIS is another of those manufactures in which it is not probable much will be done in Ireland until some considerable change shall have taken place in the management of the manufacture.

How do we stand with regard to materials? Stockings are made of worsted, of cotton, and of silk. Of the first kind Ireland has the materials, and accordingly the great bulk of the manufacture in Ireland is of coarse worsted. The quantity made even of this, however, is but small, compared with what either the ability of the country would reach, or with the extent of the manufacture of this kind in England.

The impediments to its extension are, first, the poverty of the individuals concerned in the business, by which they are prevented from establishing factories in the country, where this, and almost every manufacture is most likely at first to succeed. It is, indeed, the high price of labour, occasioned undoubtedly by the residence of the workmen in the metropolis, that constitutes the great impediment to the progress of the manufacture. In Ireland the price of hosiery's work is much higher than in England, and this evil, most mischievous of itself, is aggravated by other causes. Among these, the principal is the idleness

ness of the woman and children in the hosiery's family. In England, the workman who has a family, so far from being obliged to look for encreased wages to support an encreased family, is rather enabled by that circumstance to live on less wages; for *his* children and his wife all assist in the manufacture, and the united sum of their industry produces a much more comfortable provision for the whole than the solitary earnings of *one* would do for the individual. The Irishman labours alone for a family whom he supports in idleness, and therefore frequently in expensive vice.

When the stocking manufacture shall be principally carried on in the interior parts of the country, as in England, where towns have grown from the manufacture, not the manufacture from the towns; and when the Irish hosiery shall have learned to make his family assist him in his labours, then will he be enabled to work on the same terms as the workman of England, and until then it is unreasonable to expect that the manufacture should

P 2

prosper.

prosper. This is an observation which we have been forced to make in more than one instance; it is one which continually obtrudes itself on him who reviews the state of manufactures in Ireland.

Another impediment to the manufacture is the scarcity of Canterbury spinners. This is a serious evil. In Ireland this part of the business, instead of being performed as in England by the hosier's family, by children in charitable foundations, or by children in families yet poorer than that of the hosier, is performed by adult women of the lowest and least moral class. These, fond of any occupation which will favour the exertions of their lungs and limbs, in the summer months stroll forth from their sedentary labour to hawk fruits or vegetables, and persevere in this vagabond vocation till hunger and cold in the winter compel them to labour under a roof for food and fire. By these means spinning, which with the English manufacturer is constant and cheap, is with the Irishman dear and unsteady.

The

The manufacturers themselves mention other impediments to this manufacture, namely, the high price of wool, and the exportation of worsted; but these are, perhaps, less solid reasons for their want of success, than those we have already assigned,

With respect to cotton hosiery. Of this manufacture the material is foreign, and, therefore, it might be supposed, that Ireland was equally well circumstanced for it as England. At present she is greatly behind her, and for these reasons—cotton as imported from the West Indies, before it can be fit for manufacture must undergo two operations, spinning and twisting. These operations are either not performed at all in Ireland, or are but ill performed; this induces a necessity of importing it spun and twisted; but on cotton of hosiery's twist imported, there is a duty of ten per cent.; this, and the charges of commission, &c. bring the materials of the manufacture thirteen per cent. dearer to the Irish than to the English manufacturer.

But

But the Irish manufacturer labours under another disadvantage. Workman's labour is fifteen per cent. dearer here than in England. This, in addition to the thirteen per cent. advance on his materials, makes twenty-eight per cent. against him. To countervail these disadvantages of the Irish manufacturer there are the following charges against the manufacturer of England: six per cent. discount which they allow on all goods sold in Ireland for cash, and six per cent. riders' travelling charges. These making twelve per cent. leave a balance against the Irish manufacturer of sixteen per cent. Is it then to be wondered that the manufacture, under these circumstances, is not extended? There is, indeed a duty of 10. per cent. on the value of cotton, or thread hosiery imported; but even after deducting this from the balance against Irish hosiery, there still remains against it full 6 per cent. Besides, in comparing the manufacture of England and Ireland with respect to the home consumption of both countries, which is by far the most important, this duty is not at all to be considered; for the duty in this instance

instance does not operate against England, nor for Ireland, inasmuch as it does not diminish the price either of materials or labour.

In silk hosiery the disadvantages of the Irish manufacture are not less than those which depress the cotton. England has her Bengal silk twelve per cent. cheaper than it can be had by the Irish manufacturer; and what is still a more important circumstance, her cheap silks are better prepared for the manufacture than those used in Ireland. The consequence of this is, that the Irishman who wishes to maintain a competition with the manufacture of England is obliged to use a better and dearer silk than that which is there used; and in order to obtain a character for the durability of his goods, he makes them heavier. In the silk, as in the cotton hosiery, the labour of the Irish workman is fifteen per cent. dearer than that of the English, which, added to the twelve per cent. increased price of the materials, makes a difference against Ireland of TWENTY-SEVEN per cent. besides the disadvantage she suffers from having the materials worse

worfe prepared. As in the cotton hosiery, so in the silk, the duty on the importation of silk work from England is a protection to the Irish manufacturer; but as it neither lessens the price of labour nor of materials, nor tends to improve their quality, it goes but a short way in advancing the manufacture.

Of the three kinds of hosiery which we have mentioned, the worsted branch is certainly that which seems most within the power of this country.—Could there be any mode devised of securing a sufficient number of good Canterbury spinners, and of exciting the hosiery at the same time to remove to the country, where he might live on less and work more, there is little reason to doubt, that the manufacture would soon stretch far beyond its present limit. Many more difficulties appear in the way of the cotton and silk branches. We labour under greater disadvantages with respect to the materials, and in the preparation of these materials, we are still more remote from England. In silk England must
always

always have the upper hand, as she has the first choice of it, and has it also on lower terms. Cotton we may import immediately from the places of its growth; but as England has at present the means of preparing it for the manufacture in a much better manner than we, it will be long before we shall cease to import it from her in that prepared state. To obtain her method of preparation, and to avail ourselves of our opportunities of immediate importation, are objects, which, as they are attainable and important, we should steadily pursue.

SECTION VIII,

Of IRON.

The Value of this Manufacture not attended to in Ireland—Scarcity of Timber may excuse our backwardness in the making of Malleable Iron—not in the other Branches—Even for this we possess many of the Advantages which have promoted this Trade in England—but which from various causes we neglect—Coak—the use of it in Iron-making recommended by its success in England—Value of this Branch—Arigna Company—Cast Iron clearly within the power of Ireland—Instances that prove it a very lucrative Manufacture—Requisites to extend it, and Advantages which we possess—Manufacture of Foreign Bar Iron—Calculation of its Value to the Country if carried on to the full extent of the home consumption—But it might be carried much farther—Impediments in its way—Instanced in the article of Fire Irons—The Slitting and Rolling Trade—Result of the Observations on this Manufacture—Japanned Ware.

AMONG those manufactures which are valuable from being of indispensable necessity, from

from their being formed of materials which are worthless till manufactured, and which the country produces, or may produce, Iron deserves to rank in the first place. The importance of this manufacture considered in any of these points of view, does not seem to be understood in Ireland, and the example of Great Britain, who has recently made such rapid advances in her iron manufacture, is passing before us without producing any adequate effect upon our conduct,

In no country of Europe is better iron to be met with than Ireland may produce for all the common purposes to which this metal is applicable; but this, like many other advantages placed by nature within our reach, we have, till very lately, suffered to lie unimproved. For our backwardness here, however, it must be confessed we can offer a better excuse than in almost any other instance. When in former days Ireland abounded in timber, as it is incontrovertible from a thousand proofs that she once did, iron was made here in considerable quantities; but
since

since that article of essential importance to the manufacture failed, through our wastefulness and neglect of it, combined perhaps with other causes, the manufacture itself has fallen to decay. But tho' the scarcity of timber may be alledged as a reason why we have done so little in the making of malleable iron, it will not exculpate us for our neglect of the other branches of the manufacture, for which we are at least as well qualified as our neighbours, if we do not possess peculiar advantages.

But before we consider what advantages we possess for the manufacture of cast iron, or that of bar iron imported, it is proper to see how far it may be practicable to prosecute that other lucrative branch, the making of malleable iron from the ore.

Iron ore is found in several parts of Ireland, of the best quality, and in a degree of plenty which would not be exhausted for centuries by the most extensive manufacture. For working this ore, *i. e.* for extracting from it malleable

malleable iron, the fuel generally used is charcoal, and it is asserted, that no other species can be substituted in its stead. The scarcity of timber in Ireland rendering a cheap supply of this article unattainable, has locked up from us, in the bosom of our own country, those inexhaustible sources of wealth. Had we been provident in keeping up a growth of that timber which is indigenous in our mountains, we would not now be labouring under this most mischievous species of poverty—a poverty of necessary materials for pursuing one of the most lucrative and necessary manufactures; and if that spirit of patriotism really existed, which so many of our landed men profess, it would be easy in the course of half a century perhaps finally to remove it. The advantages indeed which would accrue from attention to the growth of timber are incalculable. Even were those advantages limited to this particular manufacture, they would deserve the most sedulous care and warmest encouragement of the legislature; but if the equally important advantages that would accrue to other branches,

es,

es, and particularly to that, which, were it properly cherished, would be so rich a source of benefit to Ireland—the tanning trade, by furnishing it with a supply of bark, of which at present we feel the mischievous consequences of a deficiency—if these, I say, be taken into the account, it must appear a most unworthy and selfish spirit indeed, which can neglect to improve an opportunity of doing so much good to that country, of whose interests we talk so much and for which we do so little.

But, without expecting sacrifices to posterity, it is not certain that this trade, even in our present circumstances, may not be carried to very considerable extent. In England it has been found that coak, *i. e.* pit coal, burned to a certain degree, may be substituted in many cases with success for charcoal; and experiments have been made with peat or turf, in which Ireland is so abundant, which prove, it is said, that this fuel answers nearly as well as charcoal for the fining of iron. Of coak the use has become in England very extensive,

five,

five, and it is to the adoption of it she partly owes her extended manufacture. It must be acknowledged, however, that its merit, as a substitute for charcoal, is not uncontradicted. It has been said, that the iron made with it is much inferior to that made with charcoal, and resembles that kind which the workmen call *red short* iron, and of which the defects are, that it flies under the hammer like pot-metal, and in working loses nearly one-third of its weight. It is highly probable, that these qualities in the iron made by coak are attributable, in part at least, to other causes. It is certain they may be produced by an injudicious application of the fire to the iron in working it, with whatsoever kind of fuel the iron may have been made—By an injudicious application of the fire is meant, a misdirection of the blast, by which the very same degree of heat, that, properly applied, would have only heated the iron, will as the workmen say, *burn* it, *i. e.* run it to a cinder.

But, whatever may be the defects of this mode, it is certain that Ireland might adopt
it

it with at least as much success as England, were she not again nonplused either by her negligence, or her poverty in working her coal mines—By her neglect of those all her capacities in the iron trade are narrowed: nor does the mischief end here; it extends, as we shall see in the proper place, to the glass manufacture also, and while it thus tends to circumscribe the powers of the country for prosecuting those profitable subjects for industry, it renders her people dependant on another nation for a prime necessary of life, fuel for common use; the article of coals being among the most extensive and costly of her imports. Want of capital is charged with thus keeping our coal mines unwrought, and of course limiting our iron and glass manufactures. Part of the evil is certainly attributable to this cause, but, most certainly, the inertness of the men who possess what capital we have is also in fault. Perhaps the enquiry, if carried a little farther, might be apt to attach some part of the blame also on that spirit of jobbing, by which, for so many years, the redundance of the Irish treasury was lavished in futile and abortive

abortive projects, until the public mind became so disgusted with works carried on, or aided by public grants, that at length no aid could be obtained for the most laudable and necessary undertakings. Hence, the collieries of Drumglafs continue useless to Ireland though situated at the end of a navigable canal communicating with the sea, and though they had been for some time wrought with success by an individual who failed only for want of a very little assistance to carry him on—(See Young's Tour).

If the Irish collieries were worked, it is probable they would afford us better means of succeeding in the iron making than England possesses, for the Irish coals appear better fitted to make a substitute for charcoal than English or Scotch. They are more soft and light, and therefore likely to make better coak, and of course produce better iron.* But,

Q

granting

* The opinions of those who hold it possible to make good iron with coak properly managed, derive strength from an item in the philosophical transactions of the Leipzig Society, [see vol. 2. De Re Rustica] by which we are informed, that a kind of pit coal has been found in Saxony which succeeds in making malleable iron from

granting that we should not succeed in this use of coal better than our neighbours, yet as they have thriven by it, would it not be worth the while of Ireland to try the experiment? If the iron made by it be brittle, yet there are purposes for which this quality may be no disadvantage. At all events we find, that, in despite of it, the English make annually 10,000 ton more than they did a very few years back; and it is not considered as an extravagant hope, that, if no check to the manufacture occur, in the course of a few years more, she will, by means of this improvement, the saving of steam engines, &c. be able to supply the empire with this necessary article, and thus keep at home above 600,000*l.* per annum which is now sent abroad for it, exclusive of freight, and other incidental charges.

The

the ore as well as the best charcoal. It has been observed, however, in working with this coal, that if the heat be augmented beyond a certain degree the design is frustrated. It is not improbable that this coal is of the lighter kind, like that of Ireland, and that it is some such mismanagement as this account alludes to which makes coal-fuel in the business so seldom succeed.

The value of this branch of manufacture may be easily calculated from considering the present import of pig and bar iron. On an average of the last five years, it appears that the annual import was 227,566 cwt. which at 24l. per ton, the average price, amounts to 273,072l. Such would be the sum saved to the nation by the success of this manufacture: so much would be extracted from the simple industry of those employed in it.

It is matter of pleasure to observe, that notwithstanding the complaint of want of capital, and want of enterprise in the people of Ireland, one company at least, the Arigna company, has engaged in this and the other branches of the iron manufacture, with a spirit which does them honour, and a capital, which, with proper management, will, no doubt, secure success. They have already made some progress, and it is said, have succeeded equal to their best expectations—perhaps no attempt was ever made in Ireland that better merits support, or is more worthy of emulation.

If it is neither to be hoped, that public spirit will aim at raising timber—the best ma-

material for carrying on this valuable manufacture—nor try the next best mode of making iron, *i. e.* by coak, at least it might be expected we should bestir ourselves in the other parts of this trade, which are still more obviously within our power, that of cast iron—or the working up of foreign iron imported. The canals which have been made, hitherto to so little purpose compared with their expence, and the numerous rivers with which our country is intersected, afford admirable conveniences for these branches. The Arigna company have entered deeply into that of cast iron, and several individuals are now carrying it on in a manner which amply rewards their enterprize. He who was lately the principal person in this trade, but now retired, is supposed, on a capital of 6000l. (a trifling one indeed, compared with what might be engaged in the business) to have made 3000l. per annum. Instances indeed are not rare, of men engaging in this business on very small capital, and retiring after a few years in affluence.

To enable Ireland to make this a growing and important manufacture, it is only necessary

fary that she have a sufficient quantity of ore, or pig iron and coals, (for with respect to capital, it certainly does not require a greater one than the country already possesses, could she be persuaded to employ a part of it in this way) and a certain and profitable market for the goods. With respect to coals, it has been already observed, that we abound in mines, could we be brought, or enabled, to work them. But without expecting that we shall immediately acquire spirit or wealth enough for this undertaking, it is worth reflection, that in many parts of this kingdom, we may have British coals as cheap as they are had in London, where there are several extensive works of this kind. Ore also we have in great abundance, and if we will not or cannot work the mines which contain it, we have equal opportunities with Great Britain to import. With regard to a market, it is that manufacture of all others of which we may be most sure to have the supplying of the home-market—many of the principal articles of cast metal are such as must be fitted to patterns—instance, mill-work—and therefore cannot

not be well imported : besides, in scarcely any article of cast iron, does Great Britain considerably undersell us. In pots, and vessels of that kind, the English manufacture indeed is said to come cheaper than that of Ireland, but the reason is, because in the Irish manufacture they use larger molds, by which, in any given vessel of equal size with an English one, the cost is greater, as it weighs more, and it is sold by weight. But this is an error, which, when the manufacture extends, will easily be remedied. At present even this disadvantage does not impede the manufacture, for all that is made finds a prompt market, and were even twenty-fold more made, it would find a vent equally certain and speedy.

The next branch is the manufacture of foreign bar iron, and of this, the extreme importance may be estimated by this fact, that on an average of all the ordinary articles only, there is added by the manufacture to the first value of the materials, above one hundred and fifty per cent. Lord Sheffield makes the profit of manufacturing to the cost of the materials

materials, as 28l. to 10l. which is greater than the ratio here given, but his calculation was made sixteen years back, within which time the material has risen considerably, perhaps more than in proportion to the rise on the manufactured goods. Reckoning then the consumption of Ireland, at 6,518 ton (and it will be found, on the average of any five years, since the year 1770, that the imported iron, and iron ware, does not amount to less) and rating this iron at 24l. per ton, the present price, it will be found that the profit of the manufacture for one year, would not be less than 234,648l.

But it would not be extravagant to hope, that if proper attention were paid to this manufacture, it might be carried much farther than a mere supply of the Irish market. Could we open our coal mines, or could we contrive means even to secure an equable and adequate supply of coals from Great Britain, for which nothing is wanted, but a little forefight on our part, there would remain scarcely any obstacle in our way, in carrying this
 manufacture

manufacture far beyond the mere supply of home consumption. The canals which are opened, and opening, in various parts of the country, afford the most eligible modes of carriage for manufactures, and the necessaries for them. Some difficulties, indeed, the manufacture does labour under at present, from want of skill in the workman, and the high price of labour, but both these difficulties would become less, if men of wealth, or rich companies, engaged in the business. To give an instance of these inconveniencies, we do not at present, in the common article of fire-irons, supply our own consumption, principally, because the poverty of the men concerned in the trade, will not permit them to employ a number of men on those articles alone. The consequence is, that they are never able to arrive at that facility and skill in this branch of the manufacture, which the British workman has attained, and being less ready, they must necessarily charge more for their labour on any given article. But let a company with extensive capital, set on foot a manufactory for fire-irons only, the workmen, will, in
a short

short time, when employed each in only one operation, become so expert, that they will produce probably twice as much work in a given time as they do at present, when they are sent by their employers from light to heavy, and from heavy to light alternately.

But there are other branches of this trade which require less skill, and therefore it should seem, we might, by a little exertion, extend our manufacture, in those instances, considerably. Such, for instance, is the flitting and rolling trade. There are not more than five mills for these purposes in Ireland, although the consumption would probably supply business for twenty. It must be confessed, however, that these are the least valuable branches of the trade, and therefore not equally well worth attending to as the finer branches; yet some attention they deserve which they have not yet received.

The result on the whole of this article is, that Ireland, possessing iron and coal mines, canals, and navigable rivers, is well calculated

lated for carrying on the iron manufacture, *i. e.* the making of iron to a greater extent, could she rear a greater quantity of timber; and that, even in her present circumstances, she is able, with proper exertions, to keep at home much of those large sums which she now annually sends abroad for iron;—that however she may succeed in the making of malleable iron, there is no natural impediment whatever to prevent her from carrying on extensively the cast iron trade, from which individuals, and the country, might derive immense benefit; and that, besides this, she might, by attending to the manufacture of imported bar iron, save the sums which are now given to more industrious nations for iron manufacture. Nor would it be extravagant to hope, if the manufacture were attended to, and considerable capitals engaged in it, to derive profit from an export trade in iron manufacture.

In observing on this article it is impossible not to feel wonder why Ireland has been so negligent of an article so essential in this and
other

other manufactures as timber. Had she been a champaign country highly cultivated, she would naturally discourage timber as a less profitable mode of occupying the ground, and as detrimental to agriculture. But, possessing as she does very considerable ridges of hills, which are scarcely applicable to any other use than the growth of timber, and which for oaks especially, are admirably calculated; having, too, as yet by no means co-extended her agriculture with her plains, there can be no good reason assigned for her neglect of wood, unless it be that her landed men have adopted as a rule of conduct the chilling principle, that posterity is nothing to us, we are every thing to posterity, and have, therefore, been unwilling either to devote time, or to venture money in order to secure advantages not to be enjoyed, but at the distance of half a century.

It should be remembered, however, that he who plants will not, in all cases, by the shortness of life, be prevented from deriving benefit from his labours. Underwood, in many instances, will go far to remunerate him for his

his expence and trouble. Some timber may be produced within a space of seven years from the planting; and in almost all cases if the planter be a young man, it is not improbable but his old age may be solaced by the labours of his youth. But even if he should not, surely to see his hills covered with growing wealth at once ornamental to his estate, and promising future benefit to his country—to enjoy the honourable distinction of being a benefactor to posterity from the most disinterested motives, are considerations, which, as they cannot influence a sordid mind, should by so much the more be stronger motives of action to men of minds truly liberal, whose heads can comprehend, and hearts feel something beyond present interest.

Under the head of Iron manufacture it was forgot to mention the manufacture of japaned ware. The consumption of this description of goods is very extensive, and the manufacture perfectly within the reach of Ireland, yet from some unaccountable oversight of our manufacturers, little or none of those
goods

goods are made in this country. It were much to be wished that their attention could be directed to a branch by which so much might be saved to the kingdom which is now sent to Birmingham and Sheffield, and from which very considerable profit would result to the manufacturers themselves—A new source of employment to those among our artizans who are industriously inclined, is an object of serious importance.

SECTION IX.

Of the GLASS MANUFACTORY.

Flint Glass is among the most thriving Manufactures of Ireland—yet not commensurate to our Home-consumption—We undersell Great Britain, tho' we Import much of the Materials, &c.—The Manufacture capable of being prosecuted to a much greater extent—Why it is not extended—Crown and Bottle Glass less extensively carried on—Conclusion.

THIS is to be reckoned among the manufactures which Ireland has cultivated with most success within a few years. It is not very long since almost all our fine flint glass ware was imported from England ; at present we are able not only to supply our own consumption, but to export very considerable quantities to America, and elsewhere. I say we are able to supply our own consumption, because in fact we really do not do so ; much
of

of the glass ware consumed in Ireland is imported, for our houses find the supply of the American market so much more lucrative, and have so much of that trade that they think lightly of supplying the home consumption. The houses in this city which are in the American trade have generally orders from New York sufficient to occupy them entirely for two years.

On enquiring into the circumstances of this manufacture one is surprized to learn, that the principal materials of it are imported from England though we are able to undersell the British manufacturer; and this surprize is increased at finding not only that the materials are imported, but that the rate of wages in this manufacture is considerably higher here than in England; yet this is the case. The clay of which the pots are made, in which the metal of the flint glass is run, is entirely English, and the sand which, mixed with red lead, is now used as a substitute for flint is taken principally from the Isle of Wight, and yet Irish glass comes at least ten per cent. cheaper

cheaper than British. It is to the bad policy of encumbering and embarrassing the manufacture in its process with duties and revenue-regulations from which the Irish manufacture is happily free,* that this higher price of their glass must be owing; and powerfully mischievous must these embarrassments be, when they are able to counteract the beneficial effects of cheap labour, great skill, and great capital.

Though the demand for flint glass would furnish ample employment for twenty houses, it is vexatious to observe, that at present only five exist in Ireland—two in Dublin, two in Belfast, and one in Waterford. To what can it be owing that such opportunities of making wealth are suffered to lie unimproved? It is attributed to want of capital, but when it is considered that four or five thousand pounds would suffice for carrying on this business in such a way as to make it profitable, including a glass
house;

* Duties have been imposed on it since the writing of this.

house; surely this excuse cannot be considered valid. It is perhaps more likely that the advantages and facility of the manufacture are not generally known, and that there is too great a disinclination among our people to enterprize in manufacture and trade. Though we have hitherto gone on most successfully in this branch, it is certain that if Ireland made the most of her advantages, she might carry it on with still more success and profit. Were the coal mines wrought, it is the general opinion of those concerned in the manufacture, that clay for glass pots might be found in abundance in Ireland, as it is in the vicinity of coal mines that this species of tenacious clay is always met with. In themselves, too, coals are essential to the manufacture, as there is none in which more fuel is consumed. With respect to sand, if sufficient care were taken to explore our shores, it is hardly possible but that much might be found fit for the manufacture. It is confessed, that as yet little pains have been taken to make the necessary researches. In crown glass we are far from being as extensive or as successful as in

R

the

the flint glass manufacture. In the manufacture of common bottles we have no reason to complain either of our execution, or the demand. The sand which is employed in this manufacture is had at home. The Dublin bottle glass houses take theirs from the North Bull.

On the whole, this manufacture may be pointed out as one of those which best seem to merit our attention; at present it would afford employment to infinitely more hands than are engaged in it; and improved and improving as it is, an attention to procure for it native materials, which undoubtedly we possess if we could be persuaded to look for them, would raise it far above its present level.

SECTION X.

Of the POTTERY.

This Manufacture scarcely exists in Ireland—Prosperity of it in England owing to the exertions of one Man—England enjoys no exclusive advantages for it—The principal Material of the Wedgwood Ware not found where the Manufacture is carried on.

IF there exist any manufacture of this kind beyond that of a few coarse tiles, and still coarser earthen ware, it is so trivial as to deserve no notice. The pottery of England employs many thousand persons, and owes its present improved and extended state to the industry, taste and adventure of an individual—Mr. Wedgwood. He has converted the least valuable materials of his country into goods of such extreme elegance as has procured for them a character in every nation of Europe, if not in every quarter of the world.

Yet Mr. Wedgwood enjoyed no advantages from the government of his country in establishing or prosecuting this manufacture; on the contrary, it is the opinion of Lord Sheffield, that it has been more than any other manufacture clogged with imports and prohibitions. An Irishman cannot but blush for the indolence of his country, when he reflects on the exertions and successful labours of this man. What advantages had he, or has his country, for this manufacture which can adequately account for their exclusive possession of this manufacture?—most certainly none; and had Ireland a man like Wedgewood, she, too, might have her share in this most useful and lucrative manufacture. Every country in Europe, indeed, but Ireland has imitated the pottery ware of England, yet, some years back it was prophesied by Englishmen that Ireland, of all the countries in Europe, would soonest and with most success begin the competition.

It deserves to be remembered on the subject of pottery, that none of the materials of
which

which the Wedgwood ware is made are found in Staffordshire except the clay of which the moulds are made; the clay for the ware itself is brought from Devonshire, and the flint which is mixed with it, from Derbyshire. The great advantage which the manufacture enjoys then is in fuel, which, no doubt, is an essential one; but Ireland, too, has fuel (it has been often repeated, and often must be repeated, when the subject is the manufacture of Ireland) if she would use it; Kilkenny, for instance, might be made the Staffordshire of Ireland.

SECTION XI.

Of the PROVISION TRADE.

This trade is important to Ireland, but ought not to be put in competition either with Tillage or Manufactures—and why—Disadvantages of it in a National View—Salt, a raw Material of the Provision Trade, is principally a foreign Article—The Demand in this trade, too, is unsteady to a great degree. It requires great Capital and produces very small profit—The Export of Live Cattle the most injurious Branch of this Trade, has lately encreased—In the present Circumstances of the Country, however, the Provision Trade cannot safely be restrained but in proportion to the previous advancement of Tillage and Manufacture—Hogs, the rearing of them advantageous—Instances of Industry and good Management in the Provision Trade—Loss resulting from the Export of the Hides raw—Observations on Salt—Necessity of Encouraging the making of it, &c.

IN treating of manufactures the provision trade must not be forgotten, for, though less obviously,

obviously, it is a manufacture as much as the making of stockings, or the weaving of cloth. When Ireland ceased to be a manufacturing country in other respects, the provision trade began to be considered as her staple in the want of other manufactures, and in the wretched state of her tillage it was the only source of industry, though a miserable one indeed, which remained to her. Even in the present improved state of Ireland, with her tillage much extended, and manufactures of various kinds arising in different parts of the kingdom, the provision trade is an object of much importance, for neither her tillage nor her manufactures are yet able to afford full employment to her people; but to put it in competition either with tillage or manufactures would be injudicious in a high degree; nor can it be pursued beyond certain limits without coming into competition with them, for several reasons.

In the first place tillage employs a much greater number of hands than the provision trade can do, allowing the greatest number possible for the curing, slaughtering, &c. it
adds

adds more also to the national capital by employing a greater portion of productive labour: but with the advancement of tillage, an encrease of the provision trade seems to be incompatible, for the grounds which are occupied in grazing black cattle, are so much taken out of tillage.

In the second place, the rearing of black cattle obstructs manufactures in the same proportion as it does tillage; for we have already seen, that manufactures prosper in proportion to the agriculture of the country, agriculture encreasing population, and a full population affording the best market for manufactures.

But the provision trade is liable to other objections, without considering it as opposed to other manufactures, or to tillage. Of the provision trade, one of the most essential materials is salt; an article which Ireland has not of her own, in sufficient quantities, to answer an extensive trade in provision. It therefore lies under the same disadvantage as those manufactures of which the raw material is foreign,

reign, and of which we may not always have a certain supply. It would be easy to recollect how often the legislative deliberations of Ireland have been held in suspense, while parliamentary wisdom was occupied in weighing the probabilities whether a given measure would, if adopted, endanger our supply of this important article, and dwelling on the necessity of prudent caution, in a point which affected the existence of the second manufacture of the country. How unhappy is it that a manufacture, the prosperity, if not the existence of which depends on the forbearance or caprice of other countries, should be of such vital consequence to us; and how injudicious would it be in Ireland to make it of still greater moment, by extending it farther, in preference to other modes of industry?

The provision trade is said to be disadvantageous in another respect; it is unsteady. The demand in war time, and in peace, differs very widely, of which the consequence is, that of those who are employed when the demand is brisk, many are deprived of employment and
left

left a prey to poverty and discontent, when peace scatters plenty and content through the rest of the community. A noble writer on the manufactures and trade of Ireland, has denied this fact, and in proof of his allegation, that the trade was not diminished in peace or encreased in war, he has given an abstract of the exports of provision, for five years of peace, and five of war, by which it appears, that the peace export exceeded the export in war. There is the best reason however to believe that his arguments are inconclusive, and his doctrine false; for in those returns, the provisions taken by the army and fleets are not included, and undoubtedly these are they which make the variation. He says, indeed, (but we know not whence he had his authority) that the export to the fleets was not very considerable; but in this point he has probably been mistaken, as the general opinion of those conversant in the trade is directly against him.

Among the great impediments that obstruct Ireland in manufactures and commerce, it is frequently

frequently said, that the greatest is her want of capital, and that, therefore, those manufactures which require least capital are clearly the most eligible. The provision trade cannot be ranked among those. Grazing requires a very extensive stock, and produces very small profits. According to Mr. Young, the profits are not more than the legal interest of money, exclusive of the risk of loss, and bad markets. Such a trade then, swallowing up much of the capital of a poor country, producing little, and employing few, can scarcely be said to be fitted for Ireland. It tends to depress the exertions of the country, by turning its wealth into an unprofitable channel, banishing industry and intelligence from the land, and supporting, without effort or adventure, a race of useless men, who, in proportion to their wealth, depopulate the country, and become more wealthy as the country is more depopulated.

If the provision trade in its best state seems thus to be injurious, or at least but little beneficial, compared with agriculture and manufactures,

factures, what must it be when it exists stripped of the few recommendations which it derives from the labour of curing and those other operations which are required in saving the produce of cattle? It is certainly of all modes of occupying capital the worst: yet such is the trade which has for some years been growing in Ireland, and is at present mischievously extensive—the exportation of live cattle. When a bullock is slaughtered in Ireland, the salting, packing, cooperage, and portage, afford employment at least to a few; the least valuable parts of the flesh, give a cheap supply of meat to the poor, and the hide affords materials for a valuable and important manufacture. But when live stock is exported, all those advantages are transferred to that country in which they are slaughtered; all the benefit derived to Ireland is, that two or three herdsmen have been supported on two or three hundred acres, and that a large capital has been employed to very little purpose, which might have given labour and comfort to thousands in useful manufactures, or been successfully employed in the productive

tive

tive labours of agriculture. The magnitude of this evil may be judged of from the average export of bullocks and cows for the last three years, which is no less than 10,877 head.

That the provision trade, then, however well fitted Ireland may be to rear cattle, and however sure she may be of a market, ought not to be encouraged beyond certain limits, seems to be sufficiently clear. It may not be equally easy to ascertain where those limits lie. Were the question to be considered in the abstract it might be said, that this trade ought to be prosecuted only so far as it was connected with agriculture, that is only so far as the rearing and fattening of cattle was the necessary result of tillage. But, circumstanced as Ireland at present is with respect to the provision trade, it could not with safety be reduced suddenly within this narrow compass. It is now one of the principal objects of export, and forms almost the whole of the commerce of the second city in the kingdom. It would not be wise to dissolve this tie by which we are connected in commerce with
other

other countries until, by the growth of our manufactures we shall have formed others; and though the provision trade furnishes employ but to few in proportion to the capital and extent of country it occupies, yet until we have acquired means of more general and certain occupation for our poor, it would be impolitic to contract or stop up even this source of industry.

The observations we have hitherto made apply principally to that part of the trade which depends on black cattle. There is another branch of it which seems not only to be unexceptionable, but to deserve every encouragement, namely, the pork and bacon trade. Hogs, as they are reared in Ireland, on the refuse of the peasant's food, may be considered as so much produced by the care and industry of the owner. They form a comfortable supplement to his scanty earnings, and in doing so are in effect a premium for agriculture; for the more the peasant derives from the hogs which he rears, the less will he need to receive for his labours in the field. In
 either

either point of view, therefore, whether the promotion of agriculture, or the comfort of the peasant be considered, this branch of the provision trade deserves to be cherished.

It affords pleasure to observe, that whatever may be the tendency of this trade, whether it be such as ought to be discouraged because it obstructs tillage; or cherished because its returns are large, and at present essential to the commercial weal of Ireland, we prosecute it, in some instances at least, in such a manner as to make it as profitable as may be. In Cork, the city most deeply engaged in the export of provisions, every part of the beast is made the most of. Sometimes the belly is saved and barrelled, and even those parts that are apparently worthless are cured and exported. It were well we could say with equal truth, that we are as careful to avail ourselves of the advantages which might be derived from the manufacture of the hides, but, here indeed, we are greatly deficient—of these a very great proportion are exported raw, by which we lose the benefits that would result

result from the tannage, and the many subsequent operations of the manufacture of leather. The magnitude of this loss cannot easily be ascertained, as the quantity entered for export, it is believed on good grounds, falls greatly short, (particularly in calves skins) of the quantity actually exported.

If the provision trade be one which Ireland must prosecute, the first object should be to secure a supply of good salt on reasonable terms. Were it possible to procure a sufficient stock of native salt, a great object indeed would be attained. It seems as if sufficient attention had not been paid to this subject. Not only the provision trade, but the fisheries, an object of equal, if not more importance, suffer from their dependence on foreigners for this article, and it is impossible to foresee to what extent this mischief may run. It has been frequently known that salt for the herring fishery has cost at the rate of 10l. 10s. per ton, which is 7l. 10s. above the average price of that article. It deserves to be very seriously considered, whether it would
be

be practicable by public encouragement, or other means, to extend salt making in Ireland till it should be in some degree proportioned to the consumption,

Hitherto, Irish-made salt has lain under disrepute. It is said to be weaker than that imported even from Great Britain. This is occasioned by its being less boiled, and it is less boiled in Ireland, in consequence of the greater scarcity of fuel. Thus our deficiency in this one article seems to affect all our principal manufactures. A defect of industry in one instance, throws difficulties in the way of exertion in every other.

SECTION XII.

Of the FISHERIES.

These as well as the Provision Trade may rank among Manufactures—Advantages that result from them. Modes of encouraging them—Salt Works—Red-herrings neglected in Ireland—Extent of this Branch in England, &c.—Herring Fishery principally fitted for this Country in its present circumstances.

ANALAGOUS to the provision trade are in some measure the fisheries. They come under the head of manufactures, because to catch and cure fish is as much an object of art and manual labour as any assignable. That the fisheries deserve much attention from Ireland is obvious to any person who considers the immense advantages that result to an island situated like Ireland from an industrious and successful fishery; it furnishes cheap and wholesome provisions for her poor; it affords employment to large numbers; it is one of the most productive sources of national wealth; it is the best nursery of hardy seamen; it gives the strongest impulse

impulse to ship-building, and by supplying a valuable article of export to other countries, creates an open by which other manufactures may find their way to distant markets.

Its importance has been long known to the most intelligent men in Ireland, and to none more than to that estimable and respected character whom Ireland has so lately lost, and whose memory will to Irishmen be long dear, the late W. B. Conyngham. Sagacious in finding out the best objects to which the industry of his country might be directed, and steady in recommending them by his advice, while he assisted in the prosecution of them by his counsels, his labours, and his purse, the fisheries of Ireland early caught his attention, and throughout his useful and active life, were a primary object of his care. His munificence in expending a sum of 20,000*l.* of his private fortune, in addition to an equal sum obtained by his advice and zeal from Parliament, for the promotion of the herring fishery on the North Coast, will long honourably distinguish his name while the

singular fatality which attended his liberal efforts will remain a monument of the short-sightedness of human policy, and the inefficiency of the best intentions.

Notwithstanding the advantages which Ireland enjoys for prosecuting her fisheries, little has been done in this way. The inhabitants of our coasts have seen foreigners come to seek and gather on the shores of Ireland that wealth which nature seems to have designed for Irishmen; nor have we profited from this circumstance, as we might have done, in catching from those adventurers their habits of perseverance, industry and neatness. We have not the same degree of patience in seeking for fish, by which the Dutch and our nearer neighbours the Scotch are distinguished; nor that accuracy and niceness in curing them when found, by which the former have obtained for their fish so widely extended a market. He who would effectually promote the Irish fishery must direct the attention of the people to those important points, and there is
no

no reason to fear but that they are attainable by well-guided exertion.

To prove that this object is worth attention on the part of Ireland, or that there is no pursuit for which, in any point of view, she seems better fitted, must be superfluous—for what need of argument to prove that it is advantageous to a nation to take up and preserve a valuable article of food and commerce which the spontaneous bounty of nature throws upon her coasts, or that a nation is fitted to prosecute a trade which every neighbour nation crowds to her shores to partake in? It is of more importance to suggest means by which her industry in this way may be assisted, and to do this requires a more minute knowledge of fisheries than the writer of this essay possesses. There are, however, some general topics of advice, which, though they occur to every man who sits down to consider for a moment the state of the Irish fisheries, yet appear to be forgotten. Among these is the providing of a cheap supply of salt in those places which are most occupied in the

the curing. This is, as we have already observed with regard to the provision trade, a raw material in this manufacture, and therefore to secure any degree of permanent success in the pursuit it is necessary that this point should in the first place be attended to.

Next to an actual encouragement for the boiling of salt, the trade in that article would be best promoted by being as little encumbered with duty and revenue regulations as possible. In Scotland the salt for their fishery is much less loaded with these than that which is used in the fishery of Ireland. The superiority of Scotland in fishery has been attributed to this immunity, and perhaps is rather attributable to that cause than to any advantage of superior skill, or industry.

Salt works have within a few years risen along the north-western coast, but they are far from being numerous or proportioned to the want. Were these and stores erected in sufficient numbers, immense advantages might be expected. At present while fish is salted in holes dug in the earth and then covered with the soil, little neatness or excellence can be expected in curing.

Besides

Besides the erection of stores, &c. in sufficient numbers, more attention should be paid to enforcing a careful and honest mode of curing and making up. There are few manufactures carried on in Ireland, in which some public check of this kind on the negligence or dishonesty of the individuals, would not be useful.

Ireland has not yet been sufficiently attentive to the curing of red herrings. Her neighbours procure from her the means of carrying on this manufacture. The extent of this branch, so much neglected by us, may be judged of from the quantity of fish carried to the Liverpool and the Isle of Man red herring houses, in two years, 1780 and 1781. In the first year they took from Lough Swilly, the cargoes of seventy-one vessels, in quantity 39,000 maizes (a maize is 500 herrings) for which they paid at the rate of 10d. per hundred, 8,125l. In the second year they took from the same place the cargoes of one hundred and seventy vessels for their red-herring houses; the quantity was 49,950 maizes, for which

which they paid 12,487l. 10s. The sum total of the two years 88,950 maizes, amounting to 20,612l. 10s.

Of the various fisheries, that of herrings seems to be best adapted to Ireland. The fish never totally desert her coast; they may not indeed always embay precisely at the same time of the year, or exactly at the same place, but on some part of the coast they are at one time or other of the year always to be found; and the curing and management of these fish requires less skill. Until Ireland becomes more attentive and expert at fishing in general, and has a greater capital to spread over a variety of objects, it is right that she should confine her exertions principally to this branch.

SECTION

SECTION XIII.

Of the PAPER MANUFACTURE.

*Recommending Circumstances of this Manufacture—
Difficulties under which it labours—Scarcity and
Dearness of Materials—Causes of it—Monopoli-
zing spirit of the Manufacturer—Large Capital
required—and considerable Experience—Duty on
Imported Paper—Its Effects on the Manufacture
—Conclusion.*

THIS manufacture has to recommend it that strongest of arguments, that it is a thriving manufacture, and that its present state, both as to the quantity made, and the quality of it, is much more respectable than it was some years ago.

No country in the world, perhaps, is better adapted for the paper manufacture, with respect to local circumstances, than Ireland. Every where one may find water in abundance,
and

and there is scarcely a square league in the kingdom, which does not afford a good mill-site. With respect to labour, we are at least as well off as our neighbours, and we have among ourselves a market more than equal to the consumption of any quantity we are likely for a long time to be able to produce. A manufacture thus circumstanced, seems already to enjoy very considerable advantages, and to deserve every farther aid that can be given to raise it to that height which it seems capable of attaining.

Notwithstanding these advantages, however, the paper manufacture labours under difficulties which greatly depress it. We shall be forgiven for entering into them with some minuteness, because they are perhaps not very generally known, and therefore the ill effects produced by one cause, are very often wrongly attributed to another. It is from this ignorance of the real state of the manufacture that such a clamour has been raised against the duty on foreign paper, recently imposed; for were the circumstances of the manufacture generally

generally known and duly attended to, the cause of those complaints which have been made, with indeed good reason, would be found to lie not in the duty, but in the management of the manufacture itself, and the conduct, avarice, and monopoly of the manufacturers.

Of the disadvantages, then, under which the paper manufacture at present labours, the principal is, the scarcity and dearness of the material, rags. Of the quantity of this material necessary for the manufacture, only a part can be had at home—the rest is had, some from Italy, and a great deal from the low countries; and the existing circumstances of those countries, and of Europe, easily account for its being scarce and dear. When the war shall be terminated, and a proper communication with the Netherlands be again opened, the manufacture will necessarily find a more easy and cheap supply. Could our people be immediately taught that œconomy which can arise only from habits of slow growth, we might within ourselves find materials enough for the
 manufacture

manufacture. Were every family to preserve their rags, and like the inhabitants of those countries, to which, in this instance, we are obliged to resort, let nothing go to loss which might be converted to a useful purpose, the paper manufacture in Ireland might on domestic materials be extended much beyond its present limits. Habits of slovenly negligence, however, it is painful to reflect, are at present too prevalent, not merely among the lower, but the middling ranks of society in Ireland, to justify a hope that we shall soon see families careful to preserve these trifles either from economical or public-spirited motives. Till then the manufacture must lie under the disadvantage of trusting to the uncertain and variable supply of foreign materials.

It is not to the war only that the high price of rags and their scarcity is attributable. Since the imposition of the duty on foreign paper, the demand for Irish paper has very greatly increased. This increased demand has necessarily increased the demand for the material, and of course has raised the price of it. This is a natural

tural and inevitable consequence of a sudden extension of the manufacture, but it is a consequence which will probably be but of a short duration; for the high price will naturally augment the number of those engaged in the collection of the materials; this will bring a larger stock to market, and the material will again, probably, sink to its former level, unless we suppose that the industry and activity of those people had before been stretched to the utmost point, and that they were therefore incapable of further exertion; a supposition which in this case appears by no means natural.

But there are other disadvantages of much more serious importance to the prosperity of the manufacture. With the creation of these the manufacturers are charged—Such are the unjustifiable means to which it is said they resort to preserve to themselves a monopoly of the manufacture. At present there are but very few engaged in the paper trade, and these generally men of considerable wealth; if a man less wealthy presumes to enter into competition with these, they crush him by sacrificing

ficing a considerable sum to shut him out of the trade—if, for instance, the poor man bids for materials, the monopolists bid still higher, and they continue to rise in the scale until they get above the pitch of the poor man's capital. As their greater property enables them to out-bid him in the purchase of the materials, so does it enable them to undersell him in the manufactured goods, until they either ruin him, or make him quit the business to avoid ruin. It is a disadvantage indeed to the paper manufacture that it requires such a capital as few poor men can embark in it.

- This assists the scheme of the monopolists, and has greatly contributed to keep the manufacture in its present contracted state. This disadvantage is aggravated by another, namely, that considerable skill and incessant assiduity is essential to carrying on the paper making with success; the persons employed in the subordinate parts of the manufacture are the very lowest of the people, and have that propensity to cunning and fraud by which this class are unhappily distinguished. Hence the strictest attention is necessary in dealing with them, while

while in the higher parts of the manufacture the superintendance of the workman requires a very considerable degree of skill in the business. These circumstances prevent men of capital, not conversant in paper-making, from engaging in the business.

While the manufacture is confined to a few, the mischiefs of monopoly must ever be expected. Of this the paper-makers have recently given the strongest proofs—A considerable length of time after the imposition of the duty, and after the materials had risen to their highest pitch in consequence of the increased demand; the working paper makers turned out, as the phrase is, for an increase of wages. The masters kept them out until the market was completely exhausted; they then agreed to raise the wages agreeably to the demand of the workmen—viz. three shillings per week, and, in consequence of this, raised paper one shilling per ream. Now this rise, calculating the quantity which each workman is supposed to make in a week, was thirty-six-fold more than the occasion would warrant.

Notwithstanding these discouraging circumstances

stances in the nature of the manufacture itself, and the monopolizing spirit of those engaged in it, the number of manufacturers, it is pleasant to observe, is encreasing; and while the demand for Irish paper continues as it has done since the imposition of the late duty on foreign paper, and the profits of the manufacture remain as great as they are well known to be, there cannot be a doubt but more men of capital will every day be added to the number.* Whatever means would tend to accelerate this opening of the manufacture by throwing it into more hands, must infallibly tend to improve its quality and lower its price, and of course remove those complaints which are at present made with so much good reason.

The bookseller, the printer, and indeed the public generally, are almost unanimous in attributing to the duty on foreign paper the encreased price, and, as they call it, the debased quality of the home-made paper. We have already seen that there are other causes by which the first of these may in some measure be accounted for, and it is very doubtful whether
the

* The duty on home-made paper was not imposed when this essay was written.

the latter at all exists. A worse kind of paper is indeed sold for the former price, but this only shews that the prices of paper have risen—for certainly paper of any given denomination is made at least as good now as before the duty was imposed. That the duty, however, has afforded a pretext to the workman to raise his wages, and to the master manufacturer to enhance his profits, and that both descriptions have availed themselves to the utmost of the opportunity, cannot be denied; yet is the duty by no means the less wise, or the less likely to be beneficial in its consequences. Every duty which goes to protect the home manufacture in any article must operate in the first instance in raising the price of that manufacture, by encreasing the demand for it. If it did not operate in this way it must be useless—for if the home manufacture could, without the duty, be brought to market as cheap and as good as the foreign, it would be superfluous to protect it by a duty, and if not, then this duty, by confining in some degree the consumption to the home manufacture, obliges the public to give for it a higher price than the foreign was sold for.

T

But

But this inconvenience which immediately follows the imposition of a protecting duty is but temporary, provided the manufacture is such as the country is fitted for. The certainty of a constant and profitable market quickly induces numbers to engage in the manufacture, and by the emulation of these, by the division of labour which always follows the extension of manufacture, and the increased supply of improved goods produced, the price is soon reduced to its former standard, and in a short time, by the operation of these causes, falls below it. Such, there is every reason to hope, will be the event with respect to the manufacture of paper.

The outcry raised against the duty on imported paper affords the strongest proof how inconsiderate and inconsistent is sometimes a popular clamour. Those very men who are now most warm and noisy in declaiming against the paper duty are those who, a few years since were equally warm and noisy in calling for protecting duties generally. The doctrine then was, that when the home market

ket was secured to us we must necessarily improve in every manufacture, and produce them cheaper. The wisdom of the legislature has now given them a specimen of protecting duties in an instance which affects themselves—they revoke their opinion, or modestly assert, that the only exception to it is that manufacture by the protection of which they, for a time, suffer. This is not the place to say whether protecting duties in general be useful or not; but it is obvious, from the experience which this instance affords, that the question ought to be decided by something else than the noise of a multitude.

It is plain, by what has been said under this head, that from the progress which has already been made in the paper manufacture, from the importance of it to the country, from the peculiar advantages which we enjoy for carrying it on by the abundance of water and mill-sites that are to be met with in every part of the kingdom, it deserves to be made a primary object of attention; but that notwithstanding these advantages, the manufacture labours under difficulties from the paucity of

the number engaged in it, from the scarcity of foreign materials, and the negligence of our people in saving those that are produced at home; and that of course, whatever degree of aid it may be thought fit to afford this manufacture should be directed to these points.

SECTION

SECTION XIV.

Of the DISTILLERY and BREWERY.

Distillery—Advantages of it—do not compensate for the Evils it occasions—Reasons for discouraging it—Brewery—It produces all the Benefits of the Distillery, without any of its Disadvantages—Importance of it—Ill Effects resulting from the Regulations of it.

OF the Distillery something has been said before, under another head. It is only necessary to say here, that however strongly this manufacture (for such it is) may be recommended by its furnishing a market for the farmer and so far encouraging tillage, or by its producing a revenue and so far alleviating the burden of taxes which must fall some where; these recommendations are totally inadequate to compensate the immensity of mischiefs which it creates, by vitiating the morals of the people, debilitating the bodies and enervating

enervating the minds of the poorer classes, introducing habits of idleness and a propensity to tumult in those on whose industry the success of our manufactures depends, and on whose submission to the laws rests the quiet of the country. A manufacture such as this, ought at all events to be discouraged, for no evil that can result from its suppression, can be equal to those which its prosperity produces. The financier who always measures public happiness by the extent of revenue, may find arguments to embarrass the question, whether or not this manufacture of poison should be restrained?—He may tell us, that the depression of it should be gradual, that many of the evils that are charged on it are attributable to other causes, that it may, by proper regulations, be made a source of benefit instead of ruin, and that at all events, without it the resources of the state will fall short, and therefore it is a necessary ill. But the statesman, whose views and understanding are not contracted by the habit of attending to one official object, will see the fallacy of this reasoning; he will know, that when a disease
has

has taken deep root, and spread widely thro' a country, a radical cure cannot be effected by gentle palliatives; that a manufacture which goes to sap the morals and industry of a nation, must be productive of every mischief which a people should fear; and that whatever temporary or partial inconveniencies may arise from the depression of that manufacture, they will be compensated a thousand-fold by those new resources which will be found in the increased industry of a sober people.

The brewery has all the advantages which the distillery can boast, unattended by its mischiefs. It is, like the distillery, connected with the agriculture of the country, and furnishes a market for its produce: it does, or might employ considerable numbers, and its whole value, except the cost of the imported hops, is the produce of the labour employed in it. On those who consume it, its effects are the contrary of those produced by distilled spirits; instead of debilitating, it strengthens; while it affords a comfortable and exhilarating beverage for the workman, which promotes, instead of
impeding

impeding his exertions. For these reasons the brewery should be ranked in the first class of those manufactures to which the attention of Ireland should be directed; and these arguments in its favour derive additional strength from the consideration, that there is nothing in the circumstances of the country which disqualifies it from attaining to eminence in this article, and that by neglecting judiciously to cultivate it, no less a sum than 120,000l.* is annually sent out of the kingdom.

That much pains have been taken to regulate this trade, the friends of it acknowledge and lament: but the result of these labours for the promotion of the brewery, has been its depression; as that of those for the depression of the distillery, has been the promotion of that destructive manufacture. To enter into a minute discussion of the system which was adopted, and so long pertinaciously adhered to with regard to the brewery, would protract this essay beyond all tolerable bounds; nor does such a discussion appear

* The import for 1793, was 124,423 barrels—for 1794, 76,255 ditto—for 1795, 72,398 ditto.

pear so closely connected with our object, as to make it necessary to attempt it. It shall therefore suffice to say, that the experience of so many years, should long before have convinced those who had the superintendance of the Irish brewery, that the principles on which it had been managed, were founded in error; and that, therefore, some other, perhaps the directly opposite system, ought to have been adopted. Instead of being trammelled in every operation of his business, and obliged to work in every step, from the commencement to the conclusion of the process, by Act of Parliament, the brewer should have been left without restriction in the prosecution of the trade, whatever means might be thought necessary for ascertaining the quality, or limiting the price of the liquor produced,

SECTION

SECTION XV.

OF TANNAGE.

Promotion of the Tanning Trade renders that of Provision more beneficial—Declining state of it—Causes of it—High Price and bad Quality of Bark—The Excise Duty—Export of Raw Hides—The Home-market being stocked by the English Tanner—Yet these disadvantages do not prove that this Manufacture is not one of the best fitted for Ireland, for Remedies may be found for them—Hopes entertained of Foreign Bark.

SO long as the provision trade continues to be, as it has been called, the second staple of the country, the tanning trade will deserve a very particular regard. If there be any circumstance which can make that trade beyond controversy a real benefit to Ireland, it must be such a cultivation of the tannage and leather manufacture as shall keep the hides at home till they have reached the last stage of improvement.

At

At present these branches are in rapid decline, and it will require no little skill to prevent the total annihilation of one of them—the tannage.

It is not yet two and twenty years since there were annually exported from Ireland 50,000 tanned hides after the home consumption was fully satisfied. From that period the export gradually declined, until on an average of five years ending March, 1782, it was no more than 12,973. In the year 83 the export was still less, it did not exceed 11,500, and from that year the declension has continued, until at present there is not a single tanned hide exported, nor are we even able to supply our own consumption. There are daily importations of British tanned leather, which though at present small, will in all probability continue to encrease. The import of tanned hides in 1792 was 9956. It is not easy perhaps to account truly and satisfactorily for this decline in one of our most valuable manufactures; the causes to which it is attributed, however, are easily learned, and many of them are at least feasible, if not true.

The

The loss of the export trade, it is alledged, has been occasioned by a gradual rise in the price of our tanned leather, and the growth of tannage in those countries to which the export used to take place. Those countries are Italy, and the different ports of the Mediterranean, which took at least nine-tenths of the whole quantity exported. This rise in the price of leather, which went beyond the capacity of our customers to purchase, is attributed to two causes—one, the great demand for green hides in our market, by the English factors, and which has been so great, that the export of raw hides has trebled that of tanned, even when this trade was best; the second is the encreased price, and depraved quality of British bark, which yet, as the tanners say, is the only kind within their reach,

That these causes have existed, is matter of fact—the first is proved by the custom-house returns, which, tho' they may not be perfectly accurate in the article of exported hides, yet are good evidence in this case, because the error, if any, is but a diminution of the

the quantity exported. The second is proved by the concurrent testimony of all who have been conversant in the bark trade—it has risen in price from 4l. per ton to its present value of 11l. 10s.—it has risen in fact in a far greater ratio, for at present the tanner is obliged to buy his bark with the outside, or useles parts from which it was formerly freed before sale; the weight of this useles matter is not less than fourteen pounds in the cwt. on a moderate average, by which the efficient part of the bark becomes dearer by one-eighth, which makes the price of a ton of useful bark from England at this day 12l. 19s.

To these causes which, at first view, appear such as must necessarily operate against the manufacture, another is added, of which perhaps the mischievous tendency is not less evident, and that is the excise duty on tanned leather. This duty is alledged to be mischievous, for this reason among others, that it is laid upon an article of which the first manufacturer cannot raise the price proportionably on the public, and therefore it is a tax against the

the manufacture, and not upon the public. That this assertion of the tanners' is true is proved beyond controversy by facts, one of which is, that green hides fell at present considerably higher than immediately previous to the imposition of the duty, and yet the price of leather is two-pence per pound less than it was at that period, although neither bark has fallen, nor is any item of expence in the manufacture diminished. These facts are indisputable—the causes which have produced them are not so easily discovered. One probable cause of the fall, however, is, that at the time when the duty was imposed, the shoe-makers and other workers in leather foreseeing that the duty would necessarily, as they thought, induce a rise on the goods, began to resort to British leather. The importation of this naturally tended to lower the price, and the tanner, instead of being able to command the market, as the financier must have thought he could do when he argued that the duty levied immediately off the tanner would ultimately come from the public, was obliged, in order to get rid of his stock, to dispose of it at a less price than formerly.

The

The duty operated against the tanner in another way; though the tanner was unable, as we have seen, to raise the price of his leather a penny per lb. on the men who dealt in this article, yet those, through whose hands the goods passed to the public acted as if the advance had been paid to the tanner; accordingly the shoe-maker and the shop-keeper (for it is to be observed, that of the shoes and brogues consumed in this country a very large portion is vended not immediately by the maker but by the country shop-keepers) availed themselves of so plausible a pretext for raising, unnecessarily and extravagantly, the price of the shoes on the public. Thus the tax has undoubtedly diminished the quantity consumed, and by affording opportunities for extortion on the public, rather than by its own weight, has injured the manufacture.

It has been said above, that the duty has operated against the manufacture by inducing the leather-seller to resort to English leather. It may be objected to this, that if there were
not

not some capital defect in the tannage of this country, or some insuperable impediment in its way, the Englishman could not bring his goods to market so much cheaper than the Irish, when he not only pays an excise duty of an halfpenny per lb. more than the Irish tanner, but also is obliged to resort for his green hides to the Irish market, by which he loses commission, freight, &c. on the re-exportation of the tanned leather. With respect to the first part of the objection, it may be answered that the excise duty is drawn back on the export, and as to the expence of the commission, freight, &c. it is certain that the Irish manufacturer labours under disadvantages equal to these, in the difficulty with which he procures a supply of bark; for he too pays double commission and freight on the importation of this article, and exclusive of this, is obliged to pay a much higher price for bark of much worse quality than the English tanner uses. These circumstances together, make British bark in the Irish tan-yard, at least fifteen per cent. dearer than in England; for as bark is a bulky commodity, the freight is not
 less

less on an average, than from 20s. to one guinea per ton, which on an article worth 11l. 10s. per ton, is ten per cent. ; the two commissions make five per cent. more, exclusive of any allowance for the defect in quality.

Besides the advantages which the English tanner enjoys in the article of bark, the quality of his manufacture enables him for a time at least, to undersell the Irishman. He sends out his goods in a less perfect state, he does not suffer them to remain in the yard much more than one-half of the time which the Irish tanner thinks necessary ; he hastens the process by the operation of strong oozes, nor does he take as much pains in what the tanners call fleshing the hides, as the Irish do. The consequence is, that the leather, though apparently well manufactured, and weighing favourably for the feller, will not bear the subsequent operations of the workman, like Irish leather. Hence the general dislike among the shoemakers to English leather, which, nevertheless will continue to

U be

be imported, while the leather-feller finds it more cheap, and gets longer credit than he can get in Ireland.

Under these circumstances, it may be asked, how can tanning be considered as a manufacture fitted for the country? If the English possess these superior advantages, will it not be vain to waste exertion in a useless competition? It may be answered, that there are scarcely any of the causes of the declension of this trade, for which it is not reasonable to hope that a remedy may be found. So far as the excise duty operates against it, the remedy is in the power of the legislature, and it is not possible to conceive, that if the injurious tendency of it were once fully proved, they would not immediately apply that remedy. Nor would it be difficult, probably, to derive from leather as much revenue as this duty produces, by means from which no ill consequence would result, either to the manufacture or the country. Were the duty laid on coach-leather in the coach-maker's-yard, on saddlery, and on shoes in the shop, exempting

exempting from duty shoes of more than a certain weight, for instance, a pound and a half, which would exempt those worn by the peasant and working artificer, there would be little reason to fear injury to the poor, or to the manufacturer from its operation. But were a sum equal to that now produced by this duty, laid on the export of the raw hides, it would not only not be injurious, but in all human probability, it would secure prosperity to a most important manufacture.

Of the difficulty under which the manufacture labours from the scarcity of bark, one cannot say that it is likely to be entirely removed until that time shall arrive when the proprietors of land in this country shall be more firmly impressed with the beneficial consequences of growing oak. But if it cannot be entirely removed, there is reason to hope it may be lessened. So long as great Britain shall continue to suffer the export of bark to Ireland, free of duty, and surely she will not think of restricting it while she enjoys a free access to our wool and worsted, linen yarn and

raw hides, the tanners of Ireland may, by proper exertions in sending agents of their own to buy bark, instead of depending on the integrity of the British factor, procure bark of as good quality as the English tanner uses. This, indeed, is a mode they have, in some places, already begun to adopt. A company has formed itself in Newry, which, by this mode, procures bark of the best quality. When it shall be generally adopted we may indeed continue to labour under the necessary expence of freight, &c. but we shall not have to complain of being obliged to use the refuse of the British bark.

There are other prospects which open with regard to this article. It has long been an opinion univerfally received among the tanners of Ireland, that no foreign bark would tan a hide as well as that of England; that opinion seems to have yielded a little to experience. The expence, dearth and scarcity of British bark, sometime since made it more than ever necessary to try that by Hamburgh as a substitute. The effect has been, that,

though

though the process of tannage has been longer, the hide has come forth as perfectly tanned as it could have been by British bark. Such, at least, has been the experience of some persons engaged in the trade, whose extensive experience of it, and whose sagacity to profit by experience is, at least, equal to that of any of their brethren, many of whom, it must be acknowledged, differ on this subject. Of this bark the price is 8l. per ton in Ireland, and making allowance for the greater length of time it takes in operation, is considered as cheaper than English bark at 12l. per ton in Ireland, and has this advantage to recommend its use, that the supply is certain, and the quality steady.

During the existence of the old government in France they were tenacious, to a remarkable degree, of their bark. The export of it was prohibited under severe penalties, and to secure the effect of the prohibition, the surplus of bark, after supplying their own consumption, was burned. Whether the new government will adhere to this monopolizing principle

principle is not certain; if they should not, Ireland may thence have a hope of supply for her manufacture, of the best bark in the world, for such the French bark is acknowledged to be.

PART III.

Of the means of promoting Manufactures.

SECTION I.

OF PROTECTING DUTIES.

Arguments against the interference of Legislature by Duties on Foreign Manufacture—Dr. Smith's Arguments stated and considered—They do not seem to apply closely to a Country circumstanced as Ireland.

IT was part of the original plan of this essay to consider, in the conclusion, the various modes which have been proposed by the friends of manufacture for the encouragement and promotion of them, and how far they were likely to effect the end proposed. In the former part of the work, however, it has been found necessary, in some measure, to anticipate this design. Many observations on this subject are scattered in the foregoing pages, which it would be superfluous to repeat here; we shall, therefore, on this head be very brief.

Among

Among the methods which public spirit, or private interest has proposed for the promotion of manufactures, the most obvious, and therefore, that which has been most frequently and warmly urged, is the imposition of duties on foreign manufactures imported.

This has been indeed the mode which, in almost every country, has been used to cherish infant manufactures; and, in many instances, it is that by which adult ones have been supported. Whether such duties are, or are not politic, has been a question on which speculative writers have held very discordant opinions, of which there are none, perhaps, but has been supported by very plausible arguments. Something has been already said on this subject in the former part of this work, but it may, perhaps, be permitted us to consider it here with somewhat more minuteness.

Of those who have argued against this policy, the principal is Dr. Smith in his celebrated work on the Wealth of Nations.

As

As his arguments on this head are not very diffuse, and it is of the first importance to ascertain how far they are true in themselves, or how far they apply to the circumstances of Ireland, we shall state them in his own words.*

“ That this monopoly of the home-market frequently gives great encouragement to that particular species of industry which engages it, and frequently turns towards that employment a greater share both of the labour and stock of the society than would otherwise have gone to it, cannot be doubted. But whether it tends either to encrease the general industry of the society, or to give it the most advantageous direction, is not, perhaps, altogether so evident.”

“ The general industry of the society never can exceed what the capital of the society can employ. As the number of workmen that can be kept in employment by any particular person, must bear a certain proportion to his capital, so the number of those that can be
continually

* Vide Smith's Wealth of Nations, vol. 1, page 444.

continually employed by all the members of the society, must bear a certain proportion to the whole capital of that society, and never can exceed that proportion. *No regulation of commerce can encrease the quantity of industry in any society beyond what its capital can maintain.* It can only direct a part of it into a direction into which it might not otherwise have gone, and it is by no means certain that this artificial direction is likely to be more advantageous to the society, than that into which it would have gone of its own accord."

"Every individual is continually exerting himself to find out the most advantageous employment for whatever capital he may possess. It is his own advantage indeed, and not that of the society, which he has in view. But the study of his own advantage, naturally, or rather necessarily, leads him to prefer that employment which is most advantageous to the society."

"First, every individual endeavours to employ his capital as near home as he can, and consequently

consequently as much as he can in support of domestic industry, &c. &c.”

“ Secondly, every individual who employs his capital in the support of domestic industry, necessarily endeavours so to direct that industry, that its produce may be of the greatest possible value. The produce of industry is what it adds to the subject or materials upon which it is employed. In proportion as the value of this produce is great or small, so will likewise be the profits of the employer. But it is only for the sake of profit that any man employs a capital in the support of industry; and he will always, therefore, endeavour to employ it in the support of that industry, of which the produce is likely to be of the greatest value, or to exchange for the greatest quantity either of money or of goods.”

“ But the annual revenue of every society, is always precisely equal to the exchangeable value of the whole annual produce of its industry, or rather is precisely the same thing with that exchangeable value. As every individual

individual

dividual therefore, endeavours as much as he can, both to employ his capital in the support of his domestic industry, and so to direct that industry, that its produce may be of the greatest value; every individual necessarily labours to render the annual revenue of the society as great as he can. He generally, indeed, neither intends to promote the public interest, nor knows how much he is promoting it. By preferring the support of the domestic industry to that of foreign, he intends only his own security, and by directing that industry in such a manner as its produce may be of the greatest value, he intends only his own gain, and he is in this, as in many other cases, led by an invisible hand to promote an end which was no part of his intention, &c. &c.”

“What is the species of domestic industry which his capital can employ, and of which, the produce is likely to be of the greatest value, every individual, it is evident, can in his local situation judge much better than any statesman can do for him. The statesman who should

should attempt to direct private people in what manner they ought to employ their capitals, would not only load himself with a most unnecessary attention, but assume an authority which could safely be trusted, not only to no single person, but to no council or senate whatever, and which would no where be so dangerous, as in the hands of a man who had folly and presumption enough to fancy himself fit to exercise it."

"To give a monopoly of the home-market to the produce of domestic industry, in any particular art or manufacture, is, in some measure, to direct private people in what manner they ought to employ their capitals, and must in almost all cases, be either a useless, or a hurtful regulation. If the produce of domestic, can be brought there as cheap as that of foreign industry, the regulation is evidently useless. If it cannot, it must generally be hurtful. It is the maxim of every prudent master of a family, never to attempt to make at home, what will cost him more to make than to buy. The taylor does not attempt

tempt to make his own shoes, but employs a shoe-maker ; the shoe-maker does not attempt to make his own clothes, but employs a taylor ; the former attempts to make neither, but employs both these different artificers. All of them find it to their interest to employ their whole industry in a way in which they have some advantage over their neighbours, and to purchase with a part of its produce, or what is the same thing, with the price of a part of it, whatever else they have occasion for. What is prudence in the conduct of every private family, can scarcely be folly in that of a great kingdom. If a foreign country can supply us with a commodity cheaper than we ourselves can make it, better buy it from them with some part of the produce of our own industry, employed in a way in which we have some advantage. *The general industry of the country, being always in proportion to the capital which employs it, will not thereby be diminished, no more than that of the above-mentioned artificers ; but only left to find out the way in which it can be employed with the greatest advantage. It is certainly not employed to the greatest*

greatest advantage when it is thus directed towards an object which it can buy cheaper than it can make. The value of its annual produce is certainly more or less diminished, when it is thus turned away from producing commodities evidently of more value than the commodity which it is directed to produce, according to the supposition that the commodity could be purchased from foreign countries cheaper than it could be made at home. It could therefore have been purchased with a part only of the commodities, or what is the same thing, with a part only of the price of the commodities, which the industry employed by an equal capital, would have produced at home, had it been left to follow its natural course. The industry of the country, therefore, is thus turned away from a more, to a less lucrative employment, and the exchangeable value of its annual produce, instead of being increased according to the intention of the law-giver, must necessarily be diminished by every such regulation."

"By means of such regulations, indeed, a particular

particular manufacture may sometimes be acquired sooner than it could have been otherwise, and after a certain time, may be made at home cheaper than in the foreign country. But tho' the industry of the society may be thus carried with advantage into a particular channel sooner than it could have been otherwise, it will by no means follow, either that the sum total of its industry, or of its revenue, can ever be augmented by any such regulation. *The industry of the society can augment only in proportion as its capital augments, and its capital can augment only in proportion to what can be gradually saved out of its revenue.* But the immediate effect of every such regulation, is to diminish its revenue, and what diminishes its revenue, is certainly not very likely to augment its capital faster than it would have augmented of its own accord, had both capital and industry been left to find out their natural employments.

“Tho' for want of such regulations the society should never acquire the proposed manufacture, it would not upon that account necessarily

necessarily be the poorer in any one period of its duration. In every point of its duration, its whole capital and industry might still have been employed, tho' upon different objects, in a manner that was most advantageous at the time. In every period its revenue might have been the greatest which its capital could afford, and both capital and revenue might have been augmented with the greatest possible rapidity."

This reasoning of Dr. Smith, rests upon two suppositions, both of which are assumed as true, tho' both require proof. The first is, that individuals who possess capital, are always best qualified to judge, what mode of employing their capital will make it produce the greatest possible value. The second is, that the capital of a country is always, when uninfluenced by legislative influence, fully employed, and in the best possible way.

With regard to the first of these propositions there is reason to believe it is not universally true. It supposes that every man who

X

has

has his capital engaged in any given employment has considered the various advantages held out by every other mode in which it might be occupied, and that on the comparison of each with every other he has determined with perfect justice in favour of that which he has chosen. Probably these suppositions are not true with respect to one in ten thousand, even in those countries where the different modes of occupying capital are best known. In countries less advanced in these speculations, among which Ireland is certainly to be numbered, these suppositions are still less frequently true. Many instances might be given in which numerous descriptions of men employ capital in ways which are far from being the most productive within their power; one may suffice. No counties in Ireland are more capable of tillage than some of those which are at present chiefly occupied in pasturage, and no man can doubt whether tillage be more lucrative than pasturage either with regard to the profit of the individual, or the addition made to the national capital. Yet in these counties we see men induced by indolence

dolence and other motives as little connected with views of profit, foregoing the most productive, and adopting the least productive employment of their stock—Would it be an impolitic interference of the legislature in such cases to recommend tillage in preference to pasturage by bounties on one hand, and restrictions on the other? These observations do not apply immediately to the case of duties imposed on foreign manufactures for the promotion of similar fabrics at home, but they seem to prove, that the argument on which those duties are opposed is not always universally true, viz. that the individual, when left to himself, always employs his capital in the most beneficial way. This argument, indeed, if carried as far as it will go, proves not only that the individual should be left to himself in the choice of the modes in which he shall employ his stock, but that all interference with respect to the process by which he shall prosecute that mode is equally impolitic and unnecessary. Yet it does not appear to have been quite so impolitic and unnecessary to prohibit the old method of ploughing, in some parts

of this country, by fastening the plough to the horse tail; the present mode is evidently the more advantageous one, and yet such was the force of attachment to old habits, and the propensity to resist innovation on established custom, that, with all the apparent benefit of this new method, it would probably have been long before it was generally adopted, but for the injunctions of law. Instances of the reluctance with which individuals and bodies of men adopt improvements in arts and manufactures abound in every country. The manufacturers of England itself have, in many instances, resisted the introduction of approved, only because they were new modes of working.

But the interference of the legislature in a manufacture is not always a positive prescription to individuals to turn their capital into a particular channel. The legislature may interfere many ways for the mere purpose of removing obstacles to a manufacture without affording it such advantages as may be fairly called a dictation to individuals to embark their stock in that manufacture; and it would require
some

some further arguments than those of Dr. Smith to prove that such an interference in favour of a useful and productive manufacture is either unnecessary or unwise. Those obstacles may be of various kinds; they may arise from other countries preventing us from obtaining a supply of materials useless perhaps to them—or from the prevailing taste of the public for manufactures of those countries, impeding the use of native manufactures, though not of the same kind with those foreign ones. In either of these cases, duties imposed on these productions of foreign industry only tend to remove impediments by which manufactures, capable of adding greatly to the capital of the country, are obstructed. They do not dictate to the individual to embark in this manufacture, but only put it in his power to avail himself of this source of profit, if, on comparing it with his other means, he shall judge it eligible. Duties on the manufactures of a country, prohibiting or encumbering our manufactures in their market, come within the description of means for removing obstacles which lie in the way of the home industry.

Perhaps

Perhaps the opposition to the doctrine of Smith may be safely carried farther. He reasons against duties on foreign manufactures as tending to diminish the capital of the country by compelling the people to consume the home manufacture at a dear price, in preference to the foreign, which may be afforded at a lower; and he contends, as we have seen, that, though in consequence of these duties, the home manufacture may ultimately come to be produced cheaper than the foreign; yet the capital of the country might, during the interval have been employed in a more lucrative way. But, if by means of these duties the country shall have acquired a manufacture not only capable of compensating the loss which was sustained by the public in the acquisition of it, but which shall also be able in a short time to add to the capital of the country much more than it would have acquired by the employment of its capital in another way, it is not easy to see why it should not be considered as excellent policy to have obtained this manufacture by the imposition of duties on that of other countries. Whether such manufactures have not been so obtained, and whether there

there are not others attainable in the same way, is a question which, perhaps, no man can answer in the negative, and which it may be a useful occupation of the speculatist to consider.

The second proposition on which Mr. Smith's reasonings on this subject rest, and of which he gives no proof, is, that the capital of a country is always fully employed, and in the best way. This is, perhaps, a hasty assumption; there is reason to believe, that there is in every country a considerable quantity of capital unemployed. In countries where manufactures do not prosper this is inevitable; because in such countries there is no way, or few ways, to employ capital, and even in countries where manufactures do flourish, much capital may remain idle from the indolence, the timidity, the ignorance, and, perhaps, the avarice of the proprietors—for avarice is more prompt to save capital by retaining it than to encrease it by enterprize in trade—if we can conceive such kind of legislative interposition in commerce, or manufactures as shall elicit this capital from its lurking holes, most undoubtedly that interposition must

must be beneficial; nor does it seem absurd to believe, that a legislature, by holding out judicious protection to manufactures adapted to the country, and therefore promising to be lucrative, may, in some measure, attain this end. How often do we see capital appear as if by magic, on the creation of some new and promising occasion for employing it? and how many instances are there of one country lending to another a redundancy of capital, which there can be little doubt would be withdrawn, and employed in the more lucrative way of manufactures, if a new manufacture should be started, promising at once, more security, and more advantage?

But whether the doctrine of Dr. Smith, as founded on those two propositions be true or false, so far as it regards countries of which the capital is occupied in useful pursuits, and the people fully employed, it does not seem applicable to a country in which industry languishes, and of whose people considerable numbers are idle, either from necessity or from habit. Those means of promoting manufactures, which,

which, according to Smith, would be generally impolitic, seem to deserve a different character here, where the question is not whether industry and capital shall be directed to this or that object in preference to others, but whether industry shall be excited at all, or the mental and bodily force of its people be suffered to degenerate into savage ferocity?

It is better, surely, in such circumstances, to promote manufactures by any means, even by securing a monopoly of the home-market, by duties, or by bounties, than to trust to time and chance for their natural introduction. Exercise is the best means of acquiring, or of preserving health, if the patient be strong enough to take it, but in that degree of debility which is incapable of exertion, the physician must prescribe other remedies. So far as this defect in the spirit of industry is applicable to Ireland, so far only is it recommended to adopt these forced methods of cultivating manufactures. In many instances, they are already happily become unnecessary.

SECTION

SECTION II.

Of the MONOPOLY of the RAW MATERIALS of
MANUFACTURE.

Doubtful Policy of this Measure—Tho' adopted by Manufacturing Nations, it is probably not the cause of their Success—for it tends to discourage the raising of the Material, and so far hurts the Manufacture—Application of this principle to WOOL, in England and other Countries.

NEXT to the imposition of duties on foreign manufactures, the monopoly of the native materials for manufacture has been recommended. In Ireland, the export of her raw materials has long been reprobated as bad policy, and as a practice by which she divests herself of one of the most important advantages for manufacture, with which nature has blessed her.

If the exportation of the raw material tended to deprive us of a necessary stock for our manufacture,

nufacture, and thereby impede the industry of the nation; or if it deprived us of a market for our manufactured goods, which we should otherwise possess, the policy of permitting the export might be doubtful. But it deserves well to be considered, whether these consequences necessarily result from the export of the rude material. That the conduct of most manufacturing nations, and of Great Britain in particular, gives sanction to this opinion, is, indeed, true, and the success which has attended the manufactures of Great Britain, is a circumstance very imposing. But before a decision is formed on the question, we should consider whether that success is not much more probably the effect of other causes? It may be safely admitted as a principle, that so far as the demand for any commodity, raised or cultivated merely for sale, is diminished, so far the raising and cultivating of that article, is discouraged. For a limited market, a limited supply is sufficient. If, while the market remains the same, the supply be increased, the demand for that commodity will so far be diminished. If the supply be diminished, the demand

demand will be encreased in the same ratio; and as the demand is encreased or diminished, the price which the article bears, will also encrease or diminish. In proportion as the price encreases, the profit of the feller will be augmented, other circumstances remaining the same, and as the profits of the feller encrease, by so much the more will the number encrease of those who will lay out their capital and industry in the raising or cultivation of that article. Thus there comes to be a supply in the market always proportioned to the demand—encreasing, if that encrease, and diminishing if that be lessened. Apply this to the prevention of the export of any article. By cutting off the export, you diminish the demand, by diminishing the demand, you diminish the price, and therefore the profit on the article, and in doing this, you lessen the number of fellers, *i. e.* discourage the production of the article. It matters not for what purpose this article be wanted, whether it be wool for a lucrative manufacture, or corn for a hungry people; in either case, the effect is precisely the same, for the farmer raises his
corn,

corn, and grows his wool, without any consideration of the benefits which are to result to the country from either. He considers only his own immediate profit in both instances; he will raise corn if there be a sure and profitable market, and neglect wool if he be likely to meet a thin market and a low price. On the other hand he will grow wool if he be sure of a good price in a market where buyers abound, and will neglect corn though the country should starve if he be likely to have the redundancy left on his hands, when the public are satisfied.

If this reasoning be just, it must certainly be bad policy to lay any restraints on the export of the raw material, if that material be such that the quantity produced may be increased by the efforts of industry. If, indeed, there were a given quantity always in the market, incapable of any increase or diminution, it might be, perhaps, politic to restrain the export, provided we had the means of working it up ourselves. But even in this case, it would not be wise to restrain it, if our manufacture

nufacture was not commensurate to the quantity of material produced ; and if we manufactured none of these materials, it would be highly advantageous to induce strangers to export them. Iron ore is a raw material. If we refined no iron ourselves, what could be more advantageous, than a company of strangers settling among us, and working our mines, which else would remain useless ; thus at once giving us payment for what themselves made valuable, and holding out the incitement of example to the industry of our people.

If the material be of that kind which may be improved or deteriorated by care or by neglect, another evil besides the diminution of the quantity produced, will follow, namely, it will degenerate in quality. When the price of any article is fixed, there remains no motive to improve its quality, unless it be to obtain a preference of sale. But when the export of a commodity is restrained, the quantity produced will accommodate itself to the demand of the home-market, and in many cases

cafes will not be able to fupply even that. As there can, therefore, in this cafe, be no fear of the commodity lying on hands, there will remain no inducement whatever to improve its quality.

The principal raw material of this country, of which the export has excited the loudeft complaint, is wool; and this very article exhibits perhaps, moft ftrongly, the impolicy of refraint. For a full century, the export of it has been prohibited in England, and for a long period prior to that, had been refrained. It is true, indeed, that in confequence of this refraint, the price of wool has been kept down; but it is alfo true, that in confequence of it the quality of the wool has degenerated; it has been grown in lefs quantity, and England has been obliged to refort to other countries for a fupply, to Spain for fine wool, and to Ireland for much of the coarfer kind. The result of all thefe circumftances, is, that at beft, ſhe is now but on an equal footing with other countries, in the woollen manufacture; at leaft in the fine kind, in which

which she was once so eminently superior. That she was once thus superior, proofs are to be found interspersed in all the old English historians and antiquarians, and many of them have been collected by the laborious Anderson in his *History of Commerce*. From the accounts given by him, it appears that the character of English wool was very high indeed throughout the Italian States, and the Netherlands, from the year 1298* down to 1519, and that during the earlier periods, the inhabitants of Rouffillon and Catalonia, were among the purchasers of English wool, though these countries now afford wool far finer than any produced in Great Britain. It is fair to infer from these circumstances, that English wool was in every respect equal to the best in Spain, and this opinion receives support from the ordinance of Henry II. in 1172†, by which he forbids the mixing of Spanish wool with the English, in the manufacture || of fine cloths. It is corroborated also, by the edict of Edward

* See Anderson's *History of Commerce*.—Year 1298, *infra*.

† *Idem*.

|| Rymer, vol. 5, page 36.

ward III. in 1338, forbidding the exportation of English live sheep, to prevent other nations from improving their wool, and thus coming in competition with English manufacture. The same position is established by the permission granted by Henry VI. to Don Duarte, King of Portugal, to import sixty sacks of Cotswold wool, in order to enable him to obtain some Florence cloth of gold*. This took place in 1437, a time when Portugal was at peace with the King of Castile, and in affinity. It would seem from this fact, that Cotswold wool was generally preferred at that time to Spanish. At present, Spanish wool sells from 3s. to 6s. per lb. and the best Cotswold or Leominster, for less than a shilling—what a falling off is here! It deserves to be remarked, that in the reign of Edward III. when English wool was of this superior quality, the export of that article amounted in value to 294,088l. 14s. 8d. which, allowing for the difference in the weight of the coin at that day and the present, was equal to 729,340l. 13s. 4d.

Y

without

* Anderson's History of Commerce, vol. 1, p. 263.

without allowing for the different value of money at the two periods.*

Elizabeth, ever sagacious of the true interests of her country, however prone she might in general be to grant monopolies to individual subjects, yet she was adverse to a general monopoly of wool. During her reign, no check was given to the export of wool, and accordingly, in 1551, no less than sixty ships sailed from Southampton with that commodity. In the reign of James I. and Charles, the prohibition took place, which, however, they dispensed with when they thought fit; the prohibition was continued at the revolution, when the power of dispensing was abrogated. The consequences of this measure, we are told, was what had been expected—wool fell in price, but another part of the manufacturer's expectation was not verified—the manufacture did not encrease in proportion. On the contrary, it was found that the woollen exports of a year, in the reign of Elizabeth,

* In the reign of Edward III. the lb. of silver was current for 22s. 6d. at present it is coined into 62s. See Lounds and Fleetwood.

beth, were double what they ever reached in the succeeding century. In her reign, the exports (including contraband trade to France, Spain and Portugal) was calculated to amount to 2,000,000*l.* and during the latter half of the 17th century, it is calculated by King's British Merchant, that they did not amount to more than 1,000,000*l.* Had we not already dwelt much too long on this article, it would be easy to shew, from the best authorities, that the effects of this prohibition were in the first instance, an encrease in the price of the carcase of the sheep—*that*, not the wool, becoming now the lucrative part of the sheep; in the second, a degeneracy in the quality of the wool. The fine kind being no longer sought for exportation, nor in sufficient demand at home, was neglected. Of consequence, English cloths made of English wool, became unable, in the foreign market, to bear a competition with those of France or the Netherlands, which were made of Spanish wool. Hence the necessity of importing Spanish wool, by which England is reduced to a level with the manufacturer of other nations, over

whom she formerly enjoyed a proud superiority. Should Spain and Portugal come to work up their own wool, and, according to the policy of Great Britain, prohibit its export, the woollen manufacture of England, at least in the fine cloths, falls to the ground.

After what has been said on this subject, should it be still feared that the foreign demand for the materials of a manufacture may be so great as to threaten the home manufacture with a scarcity, it would be practicable to impose such regulations on the export as, while they left it free so long as the materials were sufficiently cheap and plenty, would restrain or prohibit it when the price should rise above that which the manufacture could afford to pay; such regulations have been found beneficial to agriculture in securing an abundant and steady supply for the home consumption; why they should not be equally so to manufactures is not apparent.

It appears then, on the whole, that, however essential the possession of the primum
may

may be, it is not good policy to prohibit the export, because by that prohibition the only encouragement that can induce individuals to raise, cultivate, and improve that material, is removed. Yet, if the foreign demand for it should ever become so great as to threaten danger to the home manufacture, then restraints might be laid on with safety, to be removed, however, when that danger should exist no longer,

SECTION

SECTION III.

Of GENERAL CAUSES that tend to advance
MANUFACTURES.

Sincere Disposition in the Legislature to promote Manufactures necessary to their Success—Influence of the general complexion of the Laws on them—How far these Observations are applicable to Ireland—State of the Commercial Intercourse between Great Britain and Ireland—Observations on Absentees, and substitution of a Tax on them for those on Manufactures—Conclusion.

WHAT has hitherto been suggested for the promotion of manufactures, related to specific modes of encouragement or regulation. But there are general causes which have an effect on them more powerful, though less direct and immediate—causes that derive their being and efficacy from the structure of the government itself, and from the principles by which it is actuated. This is a very complex and a very delicate topic; it will be enough for
our

our purpose briefly to touch it, and shew, by an instance or two, how these general causes operate to advance or retard the industry of the country.

Of those means then to promote manufactures which offer themselves to the mind when it looks at this as a great national object, the first and most important is, that those who have the power of the state should entertain a sincere intention and desire to advance them, without reference to the will or interests of any other country.

If it were supposed possible that the legislature of a given state could be influenced by any consideration distinct from, or contrary to the general welfare of that country for which they legislated—it is apparent, at the first blush, that under the auspices of such a legislature, neither manufactures, nor any other great object of public pursuit, could uniformly prosper. Or, could we suppose the legislature of any country to be so constituted that the interests of the state they governed were but a secondary object of their care, and that they were obliged by certain moral causes,

of

of which the operation was as powerful and certain as that of any physical cause in nature, to consult that interest so far only as it should not interfere with the particular concerns of another country, it would need no argument to prove that the state so governed could never hope to carry her capacities for wealth and greatness into full effect. Under such circumstances it would be folly to suggest systems of encouragement consisting of partial regulations, and petty ordinances for this or that manufacture; for the baneful effect of the internal and operative principle of such a legislature would for ever counteract this efficacy, would for ever check the energies, and blast the prospects of the country. He then who considers of means for the promotion of manufactures, must suppose the existence of such an influence as this in the legislative body to be impossible; for, if it existed, no means could be successful.

Next to this sincere disposition in the legislature of the country to forward its true interests, the most effective mode of promoting manufactures

manufactures must be, governing by such laws, as, while they ensure the peace of the country, secure at the same time the personal liberty and property of the subject. Under a government of despotism it is confessed, that neither manufactures, commerce, nor indeed any of those pursuits to which civilized man directs his industry, can prosper; because such a government, besides weakening the motives to exertion by rendering individual acquisition less secure, tends also to vitiate the mind, and render its powers stagnant—But if despotism, which is the arbitrary government of one or more individuals, unrestrained by law, produce these baneful effects on public industry, it remains to be considered, whether the same effects will not flow from a system of government under which, though it professes to be that of limited or mixed monarchy, laws are enacted equally severe, capricious, changeful, unjust, adverse to personal right and liberty, and innovating equally on private property as the dictates of the despot himself. If there be any real difference between arbitrary rule and genuine, rational freedom; if the distinction between

tween

tween what have been called the best and the worst forms of government, be any thing more than a nominal difference, then certainly, the nature of the laws, rather than the denomination of the legislator, must constitute their distinguishing characteristic; and those laws which from anger or from pride, from corruption or timidity, wantonly violate the subject's right; those laws which are enacted against the real sense, and true interests of the people, and calculated only to secure the power or interests of a few, must deserve the same name, and produce the same effects; whether they be enacted by a body of men under the character of a representative legislature, or by the tyrant professing to govern for himself.

Those who read this tract will, no doubt, see how little these observations apply to this country. Ireland is a free state—her legislature consists of a king who cannot be supposed, when he acts as king of Ireland, to have in view the interests of any other kingdom—of lords raised to that high dignity for deeds of valour and virtue, which while they have ennobled them, have served their country, and who in their legislative capacity soar
high

high above the influence of sinister motives; and it consists also of a REPRESENTATIVE BODY, who, being such, must be considered as speaking the popular sense, and consulting *only* the interests of the people. Of such a legislature, it would be political blasphemy to suppose that they did not entertain the most sincere and unmixed intention to promote the interests of Ireland, as it would be presumption to deny, that those laws which are the result of the combined prudence of those three bodies, were not generally the most perfect productions of human wisdom. But as human wisdom is ever fallible, it may be permitted, perhaps, to suppose, that even this legislature, excellent and pure as it is, may sometimes have omitted what the interests of the country have called for, and sometimes adopted measures, in some degree militating against the common good. On one or two instances in which manufactures seem to suffer by these oversights or omissions, we shall touch very lightly, and with becoming humility.

Among subjects of this nature, the state of commercial intercourse between the two kingdoms

doms always claims a priority of attention. That it is for the benefit of Great Britain and Ireland to be connected as independent countries, under a common sovereign, on terms of equal right, and equal advantages of constitution and commerce, is a proposition to which every man, who considers the circumstances of both kingdoms, and founds his opinions rather on experience than theory, will readily assent. But in order to make the truth of the proposition indubitable, the connection must be supposed such as we have stated it, that is, equal rights and equal advantages must be enjoyed by each country, and the welfare of either must not be sacrificed to the other. It is therefore to be lamented, that the state of the commercial intercourse between Great Britain and Ireland, has hitherto been such as affords the enemies of this connection one of the strongest arguments by which its utility can be controverted.—What is the state of that intercourse? Great Britain and Ireland are both manufacturing countries—the former already arrived at full maturity, possessing the highest degree of skill in manufactures, enjoying the advantage of a most extensive capital, and

and stretching its commerce, the vehicle of manufactures, to the remotest quarters of the world: Ireland, on the contrary yet in her infancy as a manufacturing country, far inferior to Great Britain in every manufacture, save one, possessing little capital, and it may be said, no commerce. With all these advantages enjoyed by Great Britain, she yet guards her market against the introduction of Irish manufactures, by duties and prohibitions, which could be suggested only by a spirit of the most cautious jealousy. Does the legislature of Ireland thus secure *her* home-market for her own manufacture? Nothing like it; the ports of Ireland, open to the British manufacturer without restriction seem to court his approach, and he avails himself fully of the advantage. The markets of Ireland are accordingly filled with the manufactures of Great Britain, while the native manufactures (always excepting *one*) unassisted in the competition either by equal skill, capital, or experience, yield without a struggle, and are compelled to languish in some ruined corner, surrounded by rags and wretchedness, unpitied and forgotten! Can it be expected by reasonable men, that under such circumstances manufactures

manufactures can thrive in Ireland? This expectation may be entertained, if there can be produced, in the history of manufacturing states, a single instance of manufactures rising to prosperity, under the pressure of such competition. But if no such instance can be found, and it may be safely asserted that there cannot, let those whose duty it is to watch over the interests of the country, consider whether something ought not to be done to assist her in the struggle against her gigantic competitor. Will it be said, that the jealousy of Great Britain would make it dangerous for Ireland to take a step which would interfere with *her* interests?—that to restrict the importation of British manufactures, would be an angry measure; and that it is impossible to force Irish fabrics into the British ports, until Great Britain shall of her own accord open her market to Ireland? This is a dangerous argument, however often it may have been used—for it concedes to the enemies of the connection of the two countries, that equal rights and equal advantages are *not* the basis of that connection—that the interests of Ireland in this important instance

instance are inconsistent with those of Great Britain, and must always yield to her more powerful rival—that Ireland, which in consequence of this connection is bound to share the burdens and participate in the misfortunes of the sister country, is excluded from a participation of advantages, and must never dare to consult her own interests but by the permission of the rival state. The public understanding at this day will not bear such an argument—the public feeling will revolt against it! Were a legislator to reason thus it would be a dereliction of his character as the legislator of an independent state, and a confession that he legislated for Ireland not as a kingdom but as a province!

In a former part of this work in which the importance of the British market to Ireland was described, it has been said, that the possession of that market should be sought by none but friendly measures, and that those which had the appearance of being vexatious, or hostile, as they might provoke retaliation and be injurious to both countries, should be avoided. Undoubtedly this is true; but if Great Britain be the sister and not the mistress of Ireland, if the connection

nection between them be that of independent states united by the tie of a common sovereign, why should it be considered hostile and vexatious in Ireland to protect and cherish her manufactures by those modes which all states have adopted to cherish and protect them? If Ireland imposed on the manufactures of Britain terms more severe than those which Britain imposes on the manufactures of Ireland, this indeed were a measure of vexation and hostility—but when she only recurs to those modes of protection to which the practice of Great Britain herself has given sanction, who will say that she does that which is inconsistent with the fair, honourable, and independent connection of the two countries? No; the present system of prohibition, in which Great Britain perseveres, is that which favours of vexation and hostility; and if Great Britain wishes to perpetuate and make valuable that connection, she will mitigate that system—she will no longer withhold from Ireland, which has been the prop of her strength, those advantages which she has so liberally interchanged even with France, her rival and her enemy—she will unite the interests of the two countries,

tries, bring their powers to act in one direction, and thus raise a falling empire into one which shall be the awe and the admiration of Europe!

That which forms the next instance in which legislative care seems to have forgotten the manufacturing interests of Ireland is, perhaps, the state of the Absentees. Among the impediments which stand in the way of manufactures in Ireland, the want of capital is probably the most fatal. How much must its mischievous efficacy be encreased by the transmission of no less a sum than one million four hundred thousand pounds annually to the land-holders of this country resident in Great Britain? If this sum were circulated in the country, what energy would it impart to industry, which now languishes from want of excitement; what life to manufactures that are now stagnant from want of consumption, or cramped from want of capital to extend them? Were these landholders to reside in the country, how would their presence stimulate the exertions of their tenantry—how would their munificence aid, and their intelligence direct them? But these are blessings of which the nature of the connection between the two countries, even on its best footing, will probably for

ever deprive us. The call of ambition, or of pleasure, will always draw the affluent and the great to the seat of the sovereign; and it were idle to hope that the operation of any law which justice or sound policy would warrant, can ever counteract the influence of motives so powerful. This inconvenience, therefore, naturally resulting from our connection with Great Britain, is inevitable as it is great—but, great as it is, the benefits which might be derived from that connection would fully compensate for its effects were that connection what it professes, and what it ought to be, a connection of equal rights and equal privileges, so far as the nature of things themselves would admit—Would it not, therefore, become those who wish best to the connection to try to mitigate, as much as possible, that evil which cannot be removed, and consider whether it might not be possible to transfer to those *alien-Irishmen*, part, at least, of those heavy burdens, which, by excise, and other duties, are now thrown on the manufactures of the country? Let the legislator and the theorist weigh the mischiefs of these imposts—let him compare them with those, which have
him

been so often urged against an absentee tax, and then determine, which should most powerfully influence him who professes to be a representative of the IRISH PEOPLE, not the agent of a few BRITISH PEERS.

How many other instances there may be, in which the interest of manufactures suffers from the omission of means to protect and cherish them, and in how many more they feel the injurious efficacy of impolitic restraints, and injudicious or inordinate taxation, it is for the wisdom of the legislature to enquire. It shall suffice here to have offered a few hints on that subject: to enter into a disquisition on it in this place, even were the writer equal to the undertaking, would protract a work already advanced beyond the intended limits, to a length intolerable.

Having thus shewn that manufactures deserve encouragement; having considered what are the circumstances which render a manufacture fitted for a country to prosecute; having seen how these circumstances apply to each of the principal manufactures within the reach of Ireland; and in the last place, made a very few observations on those specific modes of encouragement

agement which have been generally recommended for the promotion of them, and on those general causes that tend to promote or retard their progress, it is conceived our enquiry may here terminate.

This Essay shall therefore be concluded by expressing the writer's hope, that for any inelegance in point of style, or any unimportant mistakes in matter, he will meet indulgence. To the first of these, the nature of the subject was less propitious than if it were a question of literature or criticism; and with respect to the second, the frequent necessity he was under, from the wide extent of the question, to consult the opinions, and depend on the statements of others, made it sometimes impossible to attain indubitable certainty. Errors in matters of fact, however, he has the best reason to believe, occur but seldom in the course of the work, because he has endeavoured, with very considerable pains, to obtain the most authentic information in points where his own knowledge was deficient, and he has adopted nothing without trying it by every test of truth or probability within his power.

FINIS.